ESTABLISHED 1869. SECOND COPY. INDEX TO ADVERTISEMENTS, PAGE 46.

THE JEWELERS' CIRCULAR AND HOROLOGICAL REVIEW.

AND THE JEWELERS' WEEKLY, CONSOLIDATED

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31ST YEAR. NEW YORK, WEDNESDAY, OCTOBER 31, 1900. VOL. XLI. No. 14.

HOROLOGICAL CURIOSITIES OF FORMER TIMES.

A *PENDULE* Worth Its Weight in Gold.* Nearly every visitor gazing on the marvels of the little palace in the Champs Elysées, stops short before the magnificent clock of white marble, the work of the chisel of Falconnet, representing the Three Graces. This clock was described in full in THE CIRCULAR-WEEKLY of Aug. 22.

Skeleton Clocks. At the close of the 18th and during the early years of the 19th centuries certain skillful clock makers sought to construct clocks whose movement alone should constitute the decorative *ensemble*. The purpose was to do away with the co-operation of the bronzer, who had succeeded in giving himself undue prominence in the embellishment of the cases, leaving the movement to be regarded as an accessory. The name of skeleton

FIG. 1. FALCONNET'S PENDULE.

was adopted because the frame work was entirely open. In the 18th century the front of these pieces, as well as their dials, without being elegant as a whole, presented interesting details. They were often ornamented with chiseled and gilded bronzes and decked with enamels. The clock which we reproduce (Fig. 2) is in one of the show cases of the Bronze Exposition in the Esplanade des Invalides. Its enamels are signed by Cotteau, one of the most celebrated enamelers of the period. His dials have never been surpassed in richness of color or delicacy of design. These clocks were made during the revolutionary régime. They have both the decimal and the duodecimal division. The more complicated give the decimal days and the months, with the names invented for them by Fabre d'Eglantine. A clock of this kind is to be seen in the same show case with the one which we illustrate. With the incoming of the 19th century these clocks lost their ornamental facades, retaining only a simple dial of enamel,

FIG. 3. SKELETON PENDULE ON GLASS.

FIG. 2. ENAMELED SKELETON PENDULE.

with hollowed-out center. It was then that the clock makers, overflowing with exaggerated notions, contrived extraordinary wheel ranges; accumulating difficulties for the purpose of claiming that they had overcome them, in which they were often far from succeeding. To increase

(*Continued on page 74.*)

*The term *pendule* in English is misleading, unless the change in French usage is kept in view. If ever current in this country, in its original signification, it is obsolete; in England it is at least obsolescent; in France it is used, as it might be elsewhere, in speaking of antiques. The corresponding term is usually given in the Anglo-French dictionaries as pendulum clock. This is literal, but it does not express either the modern acceptation or the special meaning after the invention of the balance-spring. Clocks, pendules and watches are spoken of by old French writers, as well as by the recent. The pendule was a portable clock, a clock that could be carried on the person, and so, not infrequently, denominated a pendulum-watch. The pendule of the present is a very different affair. It may have a pendulum, but it must have a good deal more. The term is now applied only to small clocks having something out of the common, either in ornament or construction. Like other general terms that have come to have special applications, it is elusive, and merges in the term clock, where it is generally kept by Americans and Englishmen.

F&B TRADE MARK REGISTERED

In Addition

F&B REGISTERED

to our immense line of ***Toilet, Manicure, Shaving and Desk Sets*** and separate parts, we are making a great variety of useful things, which are fully described in our special catalogue. Send for one.

Send for a sample of the Buzzacott Hair Clasp, a very economical and ingenious device for fastening the ribbons and the ends of young misses' hair braids.

We make them in gold-filled, Roman or rose-color, and in silver-gray finish.

They will prove fast sellers.

1656. Heavy Sterling Silver Alcohol Lamp Cigar Lighter.

When looking for

Chains, Lockets, Bracelets, Link Buttons, Brooches and Hair Chain Mountings,

buy only those stamped F. & B. These goods are all made on honor and fully guaranteed by us.

Theodore W. Foster & Bro. Co.,

Successors to FOSTER & BAILEY.

Manufacturing Jewelers and Silversmiths,

100 Richmond Street, Providence, R. I.

Mr. McKinley

and

Mr. Bryan

each stands upon that platform which, to his mind, appears to be the best.

Our business rests upon the same platform upon which we have solicited the support of public favor for the last 35 years, and which has so well stood the test of years that among its supporters to-day are some who have helped build and uphold it for over a third of a century.

We need mention only a few of its planks:

VALUES—100 cents for every dollar charged.

EXPANSION—Always looking for the best and most desirable for our trade and keeping prices right; new goods constantly being added. In short, keeping up with the times.

No **FORCE**—There is no force necessary to sell our goods, and that is worth a good deal to the retailer. Their attractive appearance and modest prices make it an easy matter to dispose of them.

All the other planks are of equally good timber.

Is it not to your interest to deal with a house of this character?

HENRY FREUND & BRO.,

9-11-13 MAIDEN LANE, NEW YORK.

TO ORDER

ANY GRADE OF

TRADE MARK L&CO. PANS

WATCH CASES,

TRADE MARK L&CO. PANS

Elgin and Waltham Movements,

DIAMONDS and JEWELRY,

From the "ALL-THE-TIME" up-to-date stock of

EST. 1856.

Lissauer & Company

12 Maiden Lane, NEW YORK

P. O. Box 2516.

Another lot of

STAKING TOOLS,

just in, having **54 punches** and **16 stumps,** for

$6.50 NET CASH.

Nothing like them. None so good for the money. Orders filled in rotation. Three hundred of these have already been sold and are satisfactory. We can not insure that the next lot will be at this price.

L. C. REISNER & CO.,

Importers, Exporters, Manufacturers and Jobbers
Watchmakers' Tools, Material and Supplies,

11 Chestnut St., Lancaster, Pa. 111 S. Eighth St., Philadelphia, Pa.

Catalogue No. 70.

The New Illustrated

PRICE-LIST

No. 70

of the celebrated

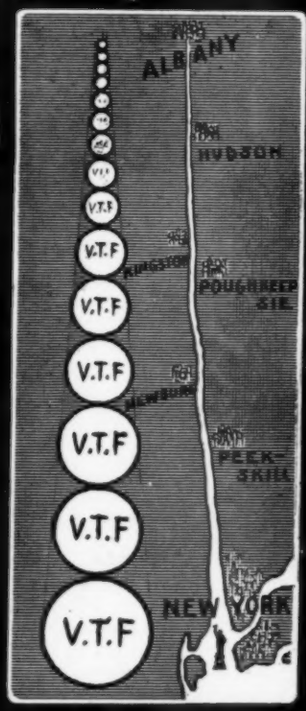
STAR (★) BRAND

goods is now ready for delivery. Attractive, complete and revised to date, it is one of the most convenient books ever issued for easy reference. We shall be glad to send one upon application, to any dealer not already supplied.

INTERNATIONAL SILVER CO.,
SUCCESSOR TO

ROGERS & BROTHER,

WATERBURY, CONN.



Facts and Figures.

It may interest you to know that during the **twelve months ending September 30th, 1900,** there were **imported** into the **United States**

28,000,000 V. T. F. Watch Glasses.

Had they not been sold to the jobbers and manufacturers as quickly as they were imported, the following results might have been accomplished:

Placed **side by side** they would have formed a line **682 miles** long, or 4¾ times the distance between Albany and New York.

Placed **one on top of the other** they would have formed a column **166,600 feet high,** or 542 times the height of the Statue of Liberty; 346 times the height of the Pyramids of Egypt; ten times the height of Pike's Peak.

What better proof that the **quality** of the **V. T. F. surpasses all other makes** as the **quantity exceeds all others.**

THE IRVING
Sterling Silver
The "IRVING"
A pattern with simple decorations and graceful outline, is offered for purchasers of critical taste.
This pattern is made complete including table cutlery.
All pieces are of medium weight and well balanced. Finished in French Gray and Burnished Bright
R. WALLACE & SONS M'F'G. CO.
SILVERSMITHS
WALLINGFORD CONN.
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131-137 WABASH AVE CHICAGO.
120 SUTTER ST SAN FRANCISCO.
63 BASINGHALL ST LONDON, E.C.
SALAD SPOON
SALAD FORK
TRADE MARK
RW & S
STERLING

REIGNING PARIS FASHIONS.

PARIS, France, Oct. 5.

At present the ladies of fashion are talking principally about necklaces and belt clasps, of which I will describe a few. I would first mention a necklace of modern style, representing an opal swan, framed by two twisted snakes in matt gold. In their jaws they hold small rubies, while a larger one is attached between the twists underneath the swan. A large fine pearl is placed where their tails entwine together. Next should be mentioned:—A clasp with a gold lock à la Louis XV., consisting of finely engraved gray silver. Also a dainty bright gold clasp showing two serpents with intertwined tails, their heads being connected by a large turquoise. One of the snake bodies is set with brilliants, the other with emeralds, while rubies serve as eyes. Further, an annular gold clasp decorated with a loop à la Louis XVI. The ring is studded with diamonds, the loop with emeralds. Another unique and artistic clasp of bright gold carries a matt gold mistletoe branch whose berries are formed by pearls.

A very pretty addition to feminine ornaments is the leather belt, which is embellished with turquoises or alternately with pale yellow and green stones and enamel, thus reminding of Byzantine times. As a rule these belts are higher in front and in the back than on the sides.

The large shell combs for holding down the locks of the back head are a thing of the past, having been abandoned owing to their weight. They have been superseded by jeweled brooches, which are fixed over the neck, and destined to hold down the too short curls. Handsome and popular brooches of this kind are swallow and dove with spread wings. These consist of gold or silver and are richly set with tiny diamonds.

Precious stone diadems still hold first place in the evening toilette.

Parasol handles have become veritable ornaments. They consist of Meissen or Sèvres porcelain or are often studded with diamonds. Very popular is a duck head with rubies for eyes.

In consequence of the Exposition many fashionable ladies now wear Tunisian rings. Some consist of a flat gold ring about one centimeter broad with 2-3 stones (turquoises or emeralds) in heavy settings. The rings are cut open below.

The prevalence in the use of coral is to be noticed in various directions. At first it was scarcely to be expected as a mode, but indications point strongly to a return of affection for this stone so highly esteemed some decades agone. The fashion came to us from the countries of the south, from Italy and from Spain. In central France it is well established. At Paris eyes are turned towards it with some timidity. Nevertheless, little by little it seems to be gaining a foothold.

In the meantime other colored stones are quite in favor. Visitors to the Exposition have bought fine lots of emeralds, sapphires, opals and turquoises. They have not hesitated to pay the prices asked, especially for superior qualities.

Much business has been done in brilliants and roses. Roses have followed the prices of brilliants. They are not plentiful, and it is necessary to pay from 85 to 90 francs per karat for medium qualities which could be had for 60 francs per karat two years ago. We have seen a lot of very fine roses held at 135 francs per karat, but usually such are valued at 100 or 105 francs per karat. Business in the trade generally has been good. All sorts of stones are quite firm in price. Pearls have rather increased in price since the commencement of the year.

FLANEUR.

J. M. Lind has bought the jewelry business of his father at Rolfe, Ia., and has moved it into new quarters.

H. J. Jorgenson, West Superior, Wis., is a candidate for the Assembly on the Prohibition ticket.

Precious Stones and Paris Notions.

Comparing the marvels of the new art with the Italian *chefs d'oeuvres* of the 15th and 16th centuries, a great similarity in sentiment will be observed. Without going so far as to say that the new art bijouterie is copied from the masters of the Renaissance, it is beyond question that the inspiration is the same. In its original compositions it is from the Greeks that the new art draws both for form and incident. This common source of inspiration causes the similarity with the artists of the Renaissance. It must be admitted, however—especially in the case of Lalique—that there is a commingling quest for the style of different epochs, notably for Hebraic art. It can readily be noticed that certain colored stones are particularly suited to jewelry now just coming in vogue. The opal is indicated for setting off brooches, necklaces, bracelets, especially the whitish opal with colorless reflections. Baroque pearls, both long and of pear shape, when they are quite white, are much employed; but it is often necessary that they should have whitish reflections, such as the pearls of California, Panama and Australia. With diamonds and roses the case is not the same. Only stones of very fine water are used ordinarily. Brilliants tinted even slightly would not harmonize. For certain pieces, however, colored diamonds of pronounced hue are employed—green, rose colored or olive—such as are designated in commerce as fancy diamonds.

* * *

A Paris dealer has recently sold a pearl of 18 karats for 60 times its weight in gold. This pearl was white and of fine water. Its form was perfect.

* * *

The collection of massive gold jewelry presented by Paul Ganekler, the distinguished correspondent of the Institute, and Director of Excavations and Antiquities in Tunis, to the Académie des Inscrip-

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane, NEW YORK.

S. & A. BORGZINNER,

Manufacturers and Importers,

82 & 84 NASSAU STREET,

Apply for our Samples and Prices. NEW YORK.

ALWAYS UP TO DATE:

THE

★ H & H

GOLD-FILLED

AND

STERLING SILVER

CHAINS.

Our Registered Trade-Mark, ★ H & H, Stamped on the Last Link and Swivel Guarantees Quality.

The Busiest Plant in 45 States.

HAMILTON & HAMILTON, Jr.,

MAKERS,

N. Y. OFFICE:
11 John Street.

PROVIDENCE, R. I.

tions et Belles Lettres, embraces the most remarkable of the articles discovered during the past year in the Punic burial ground at Denmech, at Carthage. There are rings, necklaces, bracelets, ear pendants and other objects set off with gems. Most of them are in excellent preservation and they all exhibit delicacy of work and remarkable elegance in finish. They represent a series of characteristic types of Carthagenian goldsmithing work from the 11th to the 8th century before the Christian era, such as have been discovered in other Phoenician burial places on the western shores of the Mediterranean.

* * *

The large and splendid show cards of goldsmiths, jewelers and others at the Palais Royal attract every eye. They are designed to show strangers and visitors from the provinces that the Palais still exists. Although its splendor has declined, its galleries are there as they were 40 or 50 years ago, and are visited regularly by those who think that they can find novelties at prices very different from those prevailing in the luxurious houses of the Rue de la Paix or on the boulevards.

* * *

The Mont de Piété (official pawnbroking establishment) does not make a loan of less than 3 francs. During the past year 21,153 articles of jewelry were offered that were not regarded as sufficient security for that modest sum.—[Compiled and condensed from *Le Diamant.*]

Wiley & Co. will occupy other rooms in Springfield, O.

Department Store Legislation.

The German Government Passes a Law to Go into Effect Jan. 1, 1901.

WASHINGTON, D. C., Oct. 20.—At the recent session of the Prussian Parliament and after a long and interesting debate, the measure providing for special taxation of department stores in Prussia was adopted by both houses, and proclaimed by Royal edict to take effect on Jan. 1, 1901. Regarding this new law, Consul Frank H. Mason, at Frankfort, writes:

"The provisions of the law are substantially as follows, it being premised that it applies to the Kingdom of Prussia, except the Hohenzollern Crown lands and the Island of Heligoland, and that all taxes collected under it revert to the treasury of the commune or municipality in which the store is located.

"Paragraph 6 of the statute divides the merchandise to be sold into four groups, as follows:

"(1) Groceries and colonial produce, food products and drinks, tobacco and manufactures thereof, smokers' articles, apothecaries' supplies, colors, drugs and perfumery.

"(2) Yarn and twine, upholstery goods, mercery, drapery; woven, knit and embroidered goods; underclothing of all kinds, bedding and furniture of all kinds, curtains, carpets and all material used in interior household decoration.

"(3) Household, kitchen and garden utensils and implements; stoves, glass ware, porcelain, earthen and stone ware, upholstered furniture and materials thereto pertaining.

"(4) Gold, silver and other jewelry; objects of art or luxury, bric-à-brac, articles of paper or papier-mache, books and music, weapons, bicycles; articles of sport, riding, driving and hunting; sewing machines, toys; optical, medical, scientific, or musical instruments and apparatus.

"Every store, bazaar, or warehouse which shall sell articles belonging to more than one of the above groups, and of which store the aggregate sales amount to more than 400,000 marks ($95,200) per annum, shall pay a special tax graduated according to the total amount of its annual sales, as follows:

Yearly sales.	Annual tax. Marks.	
400,000 to 450,000 marks ($95,200 to $107,100)	4,000	$952
450,000 to 500,000 marks ($107,100 to $119,000)	5,500	1,309
500,000 to 550,000 marks ($119,000 to $130,900)	7,500	1,785
550,000 to 600,000 marks ($130,900 to $142,800)	8,500	2,023
600,000 to 650,000 marks ($142,800 to $154,700)	9,500	2,261
650,000 to 700,000 marks ($154,700 to $166,600)	10,500	2,499
700,000 to 750,000 marks ($166,600 to $178,500)	11,500	2,739
750,000 to 800,000 marks ($178,500 to $190,400)	12,500	2,975
800,000 to 850,000 marks ($190,400 to $202,300)	13,500	3,213
850,000 to 900,000 marks ($202,300 to $214,200)	15,000	3,570
900,000 to 950,000 marks ($214,200 to $226,100)	16,500	4,327
950,000 to 1,000,000 marks ($226,100 to $238,000)	18,000	4,284
1,000,000 to 1,100,000 marks ($238,000 to $261,800)	20,000	4,760
1,100,000 to 1,200,000 marks ($261,800 to $285,600)	22,000	5,236

and so on, for every additional 100,000 marks ($23,800) sold, 2,000 marks ($476) additional tax.

"This law has been enacted for the pur-

PEARLS.

The Scope.

We do not confine ourselves to dealing in one grade of goods, but simply to dealing in one line.

We deal in everything that pertains to that line, from the most expensive to the most moderate.

The result of this thoroughness is manifest in the assortments awaiting your inspection.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other Precious Stones and Pearls.

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, New York.

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

John F. Saunders HAS RECEIVED A FINE LOT OF

STRUNG PEARLS

SUITABLE FOR **COLLARETTES**, RANGING FROM 1-5 OF A GRAIN TO 1 GRAIN EACH.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Oppenheimer Bros. & Veith,

IMPORTERS AND CUTTERS OF

Diamonds,

Cor. Nassau and John Sts.,

AMSTERDAM: 2 Tulp Straat.
LONDON: 45 Holborn Viaduct.

NEW YORK.

pose of equalizing the advantages which large bazaars, department stores and co-operative retail establishments enjoy over the minor and middle class merchants whose business is restricted to a few articles and does not exceed a yearly turnover of 400,000 marks ($95,200). At one time during the debate it was proposed by the House of Lords—the upper chamber of the Prussian Parliament—to exempt the stores which belong to and serve army and navy officers and civil officials; but this was denounced by the House of Deputies as an odious act of class legislation in favor of a specially privileged caste, so that the lords were forced to yield and the law was enacted in its present form. Finance Minister Miquel, the ablest and most adroit master of taxation in Germany, who has stood as sponsor for the new act during its passage through the Diet, has issued the following declaration explaining its purpose and portraying its results when accepted in good faith and impartially inforced:

"'It will depend upon the mercantile and industrial classes themselves whether this law shall fulfill for them the benevolent purpose of the lawmakers. It will be their task to promptly create and organize with self-helpful motives such associations and installations as are calculated to best increase their power of competition with the department stores. They will have to provide, especially through the organization of purchasing and selling societies, for cheap purchases and profitable sales. They will stand on the principle of cash purchases and sales, and neither accept goods nor sell them on credit.

"'In this respect, also, will the system of organized self-protection offer a wide field of usefulness. The State has already, through the creation of a central bank for the finances of organized guilds, done what it could properly do to promote the interests of the smaller merchants and industrial classes. It will be the task of the middle class dealers, who have suffered from the competition of the great department stores, to improve the opportunity created by this new tax, to strengthen themselves by improved equipment and management for competition with the large establishments. The State has done its part; it now rests with the mercantile and industrial middle classes, through intelligent, energetic self-help, to secure themselves against the competition of large capital.'

"These are brave words, and every friend of the German people will hope that the aspirations of the Finance Minister concerning the practical effects of the new law may be fulfilled by the event. But there are not wanting many intelligent observers who are extremely skeptical as to the result. The department stores and other large retail houses have six months in which to prepare for the new regulation. It is believed that many of them will confine their future trade to articles included in one of the foregoing categories, and thus evade the new tax. Should they do this their stocks on hand of goods belonging to other groups will be sold out at bargain counters before Jan. 1 at whatever they will bring, and this, it is predicted, will supply the demand for certain articles and depress the market for some time to come.

"Moreover, a large number of the smaller merchants fail to see how the new law, which simply taxes the large concerns 1 to 2 per cent additional on their sales and turns the proceeds of such taxation over to the communal and city treasuries, is to help the middle class merchants and their customers to unite and pay cash for their goods, which they have heretofore bought and sold on credit. The big stores, say these critics, will either add the amount of their tax to the prices of their goods or strive by increased sales to make up the amount. The line between the taxed and untaxed stores will be drawn more sharply than before, and the old

struggle will remain between organized capital, which can always buy cheaply for cash in large quantities, and the merchants of moderate means who must buy to a greater or less degree upon credit and must sell before they can pay."

A Watch Game Being Worked on the Farmers.

PORT BYRON, Ill., Oct. 25.—A stranger, representing "the Reynolds Watch Co.," has been traveling through here. He arrived at the home of John Moore, Jr., and made Mr. Moore an offer of six watches for $27, and as his victim seemed a trifle doubtful, quickly reduced the price to $22, and a bargain was made. The fellow then produced an agent's certificate and filled it out in this way: "John Moore, Jr., agrees to take six, one-half dozen watches at $27." The young man refused to sign the document, but his father, thinking it a golden opportunity, put his name on it. It will be readily seen that the amount of the order would be about $1,000. After Mr. Moore, Sr., had signed it the son took it and refused to let the stranger have it. The paper was taken to the bank of Simpson & Schafer and left there. Next day another stranger appeared at the Moore farm, and learning that the contract had been taken to town, left hurriedly. He met his partner and they left town. In the meantime the city marshal had procured the necessary papers for their arrest, but did not catch them.

The Ways of the Italian Customs and Postal Officials.

Newspaper cablegrams from Berne, Switzerland, say that the discussion regarding the renewal of the Italo-Swiss commercial treaty has brought to light the fact that many packages containing watches, silks and jewelry, exported from Switzerland to Italy, are robbed of a portion of their contents by either the Italian customs officials or those of the postal service. Proof is presented by the seals, which are always found intact on the packages containing the remainder of the goods. An investigation has been ordered.

Harman Cramer Leaves Town Owing Several Merchants.

HAMILTON, O., Oct. 25.—A detective, representing Oskamp, Nolting & Co., Cincinnati, has been in the city, looking for Harman Cramer, who has left town and who is said to have caught the firm for $246 worth of jewelry. A. & J. Plaut, Cincinnati, are also creditors. Cramer is said to have stated to the Cincinnati firms that he had $3,000 worth of stock in his stores, $500 in bank, $350 in the safe and did not owe a cent to anyone; had no mortgages, judgments, etc. Attachment proceedings have been commenced by creditors.

The Norwalk, O., *Reflector*, Oct. 23, published a portrait and biography of Otis Goodman Carter, jeweler, whom it characterized as "one of the most remarkable men of his day and generation, and in his particular line of life work probably has no equal in this State or throughout the Union, and possibly in the world."

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

1840 Randel & Baremore
1866 Randel, Baremore & Co.
1880 Randel, Baremore & Billings

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DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

New York
58 Nassau Street
29 Maiden Lane
London, E. C.
22 Holborn Viaduct

C. G. MALLIET & CO.,
Diamond Cutters,
14 MAIDEN LANE, - - - NEW YORK.
LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

Rubies—Emeralds
GOODFRIEND BROS.,
Importers and Cutters of Precious and Imitation Stones.
9-13 Maiden Lane, N. Y.
256 Westminster St., Providence, R. I. 10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., N. Y.
TELEPHONE, 662 CORTLANDT.

Hirsh & Hyman, Importers and Cutters of Diamonds.
40 Maiden Lane, NEW YORK.

OTTO K. TREIBS. PAUL E. TREIBS.

TREIBS BROS.,

68 Nassau St., New York.

139 Mathewson St.,
Providence, R. I.

CUTTERS AND IMPORTERS OF

Opals.

F. E. TREIBS,

Oberstein, Germany.

ESTABLISHED 1842.

HERMANN TREIBS. ALBERT TREIBS.
EMIL TREIBS.

D. C. DE LARA

(Formerly foreman of Ed. Van Dam),

DIAMOND CUTTER AND POLISHER

FOR THE TRADE.

Rough Recutting, Repairing
and Matching a Specialty.

OFFICE AND FACTORY:
ROOMS 303 & 304 BEEKMAN BUILDING,
101 BEEKMAN STREET,
Cor. Pearl Street, NEW YORK.

17 RUE DU TRANSVAAL,
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Vrieslander & Moreels,

Commission Merchants and Brokers.

We buy Rough. Cut and Polish for
One Per Cent Commission.

CABLE ADDRESS: "CELINE" ANVERS.

BEST NEW YORK REFERENCE.
CORRESPONDENCE SOLICITED.

Write for our Weekly Letter.

ELSIE BEE'S FASHIONS.

A LADY'S RAMBLES AMONG THE JEWELERS.

Tuxedo club handles represent good form in men's umbrellas and canes.

*

Hornback alligator leather furnishes very swell large traveling bags for men. This is the exceedingly rough back skin and expensive enough to make it one of the exclusive styles.

*

Smart pigskin combination purses and card cases bear a monogram in colored enamels on the corner.

*

Handsome carriage pocketbooks, comprising many conveniences, come in dark green and other fashionable leathers.

*

The long and narrow Vienna bags are not only attractive but serve a useful and practical purpose. They are supplied with a short, stout hand chain and appear in all the usual leathers and colors.

*

A wonderful influx of beaded bags, purses and card cases is upon us, and nothing could exceed the elegance of many of these confections. Most fascinating are those in which the prettiest old-time patterns of flowers are traced in beads of soft pink, blue, green, violet and creamy hues on a back of white beads. Again, in handsome contrast to the style described, are bags carried out in beads of deep but rich and glowing colors—purple, ruby, orange and golden brown.

*

One might write a chapter on purses alone, as they are this Autumn exploited by the jewelers. Most popular, however, appear to be the chain purses in which we have the new coat-of-mail, fish scale, fleur-de-lis, ring and dot meshes.

*

There are gun metal novelties galore. Especially pretty are the new hat pins. One simulates a "lucky" bean set with a rhinestone. A second is oval and bisected by a line of small stones in coral, while a third is a sphere studded with tiny turquoises. Then there are folding scissors, pencil cases, pocket and pen knives, cigar cutters, small paper knives, mirrors, cigar cases, match boxes, stamp cases, etc., and into their decorations stones are frequently introduced, the favorites for the purpose being turquoise, coral and crystal.

*

Imported watch fobs, a French fancy, come in gun metal of showy and heavy designs with circular pendants, bearing classic heads and exploiting other original ideas.

*

A double Douglas heart daintily enameled in forget-me-nots is charming in the way of a brooch, as is a simple little wreath of leaves in green.

*

Tie clasps or holders have become a standard article. Some are simply a triangular light frame, others a hollow ball with three openings, and others still a genuine clasp, fastening around the tie.

*

Queen Anne silver is again much in vogue, and satin finish also appears.

*

One of the most striking of new patterns in spoons and forks is the Marquise, so called from the graceful and peculiar shaping of the tip of the handle.

*

Quaint little sets of teapot, creamer and sugar basin show a rather dull silver finish on which in raised work and colored enamels are the long, pendulous purple blossoms and green leaves of the Chinese wisteria. Another set, whose inspiration evidently proceeds from the land of the chrysanthemum, has that flower enameled in characteristic colors—golden yellow and rich maroon, with green leaves flecked with yellow brown, as one has so often seen them growing in old fashioned gardens.

*

There appears quite a feeling for white enamel, as well as for a very soft olive green. A fascinating hat pin is rendered in the two colors, and a chrysanthemum brooch with diamond center beautifully exemplifies the fancy for pure white. Very charming is pierced silver work as used in bonbon dishes, small trays, etc.

ELSIE BEE.

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

OLIVINES | OPALS | SCIENTIFIC RUBIES

OUR stock of Diamonds, Pearls and Precious Stones being the largest and best assorted in the trade is specially adapted to the filling of regular orders. A well-known feature of our business on which we bestow careful attention is the catering for memorandum orders for goods which are too expensive to be carried in regular stocks.

Our goods are insured in transit to any amount.

Complete stock of Pearl Necks and Pearl Collarettes with Diamond Bars.

LONDON:
19-20 Holborn Viaduct. JOSEPH FRANKEL'S SONS, 68 Nassau Street, NEW YORK.

TELEPHONE, 2733 JOHN.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

Pearl Collarettes, Mounted with Diamond Bars.

Attorney-General of Nebraska to Move Against "Diamond Companies."

LINCOLN, Neb., Oct. 25.—There is consternation in the ranks of the tontine diamond companies of this State owing to the fact that Attorney-General Smyth, of this State, has given notice that he will move against nearly 100 of these companies now doing business in Nebraska. It is charged against these concerns that they enter into a contract to deliver a diamond of the value of $160 when 50 payments of $2 each have been made weekly, or if the diamond is not wanted, they will redeem the stone by paying $150 cash. The managers admit that they rely upon relapses for the money to pay those who go through with their contracts. The diamond clause is merely to avoid the insurance laws. Many companies have failed, but a large number are still doing a thriving business.

Burglars Explode the Safe in Charles H. Schaefer's Store.

PARKERSBURG, W. Va., Oct. 24.—A loud explosion occurred Sunday at the corner of 7th and Market Sts. Investigation showed that burglars had entered the jewelry store of Charles H. Schaefer and had blown open his safe. The entire interior of the store was wrecked. The safe was ruined and the stock and furniture were scattered all over the room. Nothing had been taken, the noise of the explosion evidently frightening the burglars away.

Harrison Holdridge Asphyxiated.

ELMIRA, N. Y., Oct. 25.—Harrison Holdridge, 311 Holdridge St., met death in a very unexpected manner last night, being asphyxiated by coal gas. His two sons, Henry and Charles, of Fassetts, Pa., had come to Elmira to visit their father, and arriving at the house about 9 o'clock found the doors and windows securely fastened. Inquiry by the neighbors elicited the fact that the father had not been seen the two days previous. Becoming alarmed, the men forced an entrance, and discovered that the house was filled with coal gas. The form of their father lay upon the bed unconscious. He was partially dressed and had evidently realized the danger and made an effort to dress, but became unconscious. He soon died.

The deceased was 76 years of age and a well known business man, having resided here since 1855. He was one of the firm of Blackman & Holdridge, who for years conducted a jewelry store on Main St., this city. He is survived by three sons, Charles L., Henry and Howard, of Fassetts, Pa., and one daughter, Carrie E., of Syracuse.

Diamond Company Incorporated in Michigan.

DETROIT, Mich., Oct. 26.—Articles of association were filed this week with the County Clerk of Wayne by the Diamond Syndicate Co. The capital stock is $25,000, all paid in. The association will deal "exclusively in precious stones," and will do business in Detroit, although a location has not yet been secured. The incorporators are: W. Jay Gould, W. Wennett Patterson and Mason S. Bailey.

EICHBERG & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
65 NASSAU STREET (Prescott Building). NEW YORK.

Louis Neresheimer. David C. Townsend.
Neresheimer & Co.,
20 Maiden Lane, New York,
Diamond Merchants.

"The Pearl House."
EISENMANN BROS.,
IMPORTERS OF
FINE ORIENTAL PEARLS,
Diamonds and Precious Stones,
Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

STERN BROS. & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
CUTTING WORKS:
138-142 West 14th St., N. Y.
68 Nassau St.,
CHICAGO, 149 State Street. LONDON, 29 Ely Place.
NEW YORK.

Importers of
DIAMONDS AND
PRECIOUS STONES.
JACOB STRAUSS & SONS,
14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.

ESTABLISHED 1872.
A. ROSEMAN,
IMPORTER OF DIAMONDS,
MAKER OF DIAMOND JEWELRY.
HEADQUARTERS FOR
AMERICAN WATCHES.
9, 11, 13 Maiden Lane, New York.

'Tis Very Easy

to get goods on memorandum, but not quite so easy to get the right sort.

Out of the many memorandum packages that we ship, 90 per cent mean sales.

Won't YOU write for the right sort?

Kohn & Co

We make
Salable Diamond Jewelry
no other kind.

9.11.13 MAIDEN LANE.
NEW YORK.

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: 25 Boulev'd Haussmann.
CHICAGO: 103 State Street.

B. Frank Davis Irregular in His Accounts to the Extent of $10,000.

CHICAGO, Ill., Oct. 27.—Warrants were made out Oct. 24 for the arrest of B. Frank Davis, Chicago representative for Hipp, Didisheim & Bro., who is charged with being short in his accounts with the firm. It is claimed the irregularities will exceed $10,000. Mr. Davis came from the east, three years ago, to take charge of the firm's Chicago office, having previous to that time been employed for two years at the New York office. His charge of the Chicago office had been conducted in a manner satisfactory to the firm until quite recently, when circumstances arose that made an investigation necessary. Hipp, Didisheim arrived in Chicago, Oct. 19, for that purpose, but found Davis had left the city the previous day. The firm had an account with the Union Trust Co., but the funds, except for a small balance, also, it is claimed, were missing. The principal cause of the irregularities in the accounts seems to be the selling of stock and making false returns to the New York office.

"I am sorry to say," said Hipp, Didisheim on Saturday, "that the reports of the shortage are not overdrawn. It will be impossible to ascertain the full extent of our losses until I return to New York, which will not be for several days. Mr. Davis had left before my arrival, and his present whereabouts are unknown to me." Mrs. Davis and two children by a former marriage reside in handsome apartments on the South Side. She is said to have turned over diamonds valued at $1,000 to the firm and believes him innocent of wrong doing. Davis had always been well regarded and seemingly had no faults or vices. His closest friends never knew him to gamble or speculate in any way, and he had no evil associates. It seems altogether probable that the money secured from the firm through sales not reported was spent in ordinary living expenses, which for some time may have been in excess of his income. He leaves unpaid several hundred dollars of borrowed money.

Pittsburgh Jewelry Co. Again Robbed.

PITTSBURGH, Pa., Oct. 26.—Shortly before 2 o'clock on the afternoon of Oct. 24 a man approached cornerman Thomas Paisley, at Fifth Ave. and Smithfield St., and said two men had attempted to rob the Pittsburgh Jewelry Co.'s store, on Smithfield St., near Diamond. The man said one of the men was passing down Fifth Ave. and pointed him out to the officer. The latter took him into custody and conducted him back to the store, where a man supposed to be his accomplice was being detained. The officer, on entering the store, was informed that the men had entered the store together and that while a clerk was showing one some goods the other attempted to appropriate a watch. The stranger who had been detained in the store was searched and a gold watch belonging to the company was found on him. The men were taken to the Central Station, where they gave their names as Owen S. Liggen and Barney Giddens.

H. J. Dotter has opened a jewelry store in Lehighton, Pa.

Tariff Decisions & Regulations.

DUTY ON BUSTS, PEDESTALS, ETC.

The Board of Classification of the United States General Appraisers, last week, handed down decisions on the protests of Edward L. Keyes, Glaenzer Frères & Rheinboldt, J. Bayan, F. B. Vandegrift & Co., C. D. Jackson & Co., American Express Co., Stern Bros., B. Altman & Co., Henry Falle, P. Kleeberg and a number of others who imported busts, single figures, groups and pedestals of marble, alabaster and plaster representing numerous familiar subjects. These goods were assessed at 50 per cent ad valorem under paragraph 115, of the Tariff Act of 1897, as manufactures of marble and stone. The importers claimed that the merchandise was dutiable at 20 per cent ad valorem as statuary, under paragraph 454 of the same act and the Reciprocity treaty with France. The Board overruled the protests.

Similar assortments of figures illustrating similar subjects, in bronze, imported by the same parties, were assessed at 45 per centum ad valorem, under paragraph 193, Act of 1897, as manufactured articles of metal. The importers claimed that the figures were dutiable at 15 per centum ad valorem as statuary, under Sec. 3 of the same Act, and the Reciprocity treaty with France. The Board overruled the protests in all cases.

DUTY ON LIFE-SIZE BUSTS.

Stanford White imported from Rome, Italy, life-size busts of "Hermes" in marble, by Rudolphe Appolinni, which were assessed for duty at 50 per cent ad valorem, as manufactures of marble, under paragraph 115 of the Act of 1897. The busts were claimed by the importer to be dutiable at 20 per cent ad valorem, as statuary produced from solid marble by a professional sculptor, under paragraph 454, Act of 1897. The Board sustained the protest.

California Opticians in Quarterly Session.

San Francisco, Cal., Oct. 24.—The regular quarterly meeting of the California Association of Opticians was held in this city, Monday, Oct. 22. Beside the ordinary routine business of the meeting there was an election of officers to succeed J. Bruce Magee, president, and J. W. Davis, vice-president. E. M. Ackley, with the Berteling Optical Co., was chosen president, and F. H. Wood, vice-president.

After the business meeting the Association adjourned to meet later in the evening at the Maison St. Germain, where a banquet was served and a number of appropriate toasts were responded to.

Robert Klemm, of T. J. Morrow's jewelry store, Holyoke, Mass., met with a serious accident, Oct. 24, while riding down Suffolk St. on his wheel. A little girl started to run directly in front of his wheel, and Mr. Klemm, as near as can be learned, started to "brake" the wheel with his foot. His foot got caught in the spokes, and he was thrown heavily on his face and arm, and rendered unconscious. He was taken to his home, where he later recovered consciousness.

MOUNT & WOODHULL,

FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

.... IMPORTERS OF ....

Diamonds, Other Precious Stones, Pearls, Etc.,

.... MAKERS OF ....

FINE DIAMOND JEWELRY,

26 MAIDEN LANE (SOUTHWEST CORNER NASSAU STREET), NEW YORK.

JOHN C. MOUNT. ADDISON W. WOODHULL.

L. W. ADAMS, JR. CHAS. H. SINGLETON.

ADAMS & SINGLETON,

Successors to BROOKS & PIKE,

Manufacturers of

DIAMOND MOUNTINGS,

383 WASHINGTON STREET, BOSTON.

ESTABLISHED 1862.

PEARLS

WHITE, FANCY COLORED, BAROQUE

"American Pearls" are our specialty and we have the largest assortment to select from in the country. Write to us when you have a customer for anything in the PEARL line; we shall promptly send a selection package. Our prices the lowest.

BUNDE & UPMEYER, PABST BUILDING, MILWAUKEE, WIS.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

AT THE PARIS EXPOSITION.

NEW STYLES FOR FALL TRADE.

The "Bryant" Rings.

are the result of fifty years of careful ring making. No retailer can afford to neglect their purchase. Our trade-mark guarantees quality, style and finish. Selection packages sent any responsible jeweler.

M. B. BRYANT & CO., 7 Maiden Lane, NEW YORK.

IMPORTED NOVELTIES IN GUN METAL, PEARL, IVORY, AGATES, ETC.

Follmer Clogg & Co
makers of
High Class Umbrellas
for Jewelry Trade
414 B'way N.Y.

TOPAZ FOR NOVEMBER.
RINGS, SEALS, FOBS.

GEO. O. STREET & SONS,

...Established 1837...

24 JOHN STREET, NEW YORK.

CHICAGO OFFICE,
103 State Street.

TRADE (S) MARK.

DAY, CLARK & CO.,

MAKERS OF

Fine Jewelry,

14 K. ONLY.

23 MAIDEN LANE,

Trade-Mark

NEW YORK.

LEO GOLDSMITH,
IMPORTER OF
DIAMONDS and PRECIOUS STONES,
65 Nassau St., ROOM 47, New York.
TELEPHONE, 4115 CORTLANDT.
Diamonds, Rubies, Sapphires, Emeralds, Opals, Turquoises, Olivines, Pearls, Etc.

W. H. BEDFORD,
22 Holborn Viaduct, London, England,
for many years buyer for RANDEL, BAREMORE & BILLINGS, is prepared to purchase and ship goods on commission, giving his clients the benefit of his twenty years' experience in buying Pearls, Diamonds and Precious Stones.

T. G. Shipman, Watchmaker, Charged with Robbing Express Packages.

INDIANAPOLIS, Ind., Oct. 27.—T. G. Shipman, alias T. G. Kemp, was arrested at Colfax, Ind., on the charge of robbing express packages. He was lodged in jail at Frankfort, Ind. Shipman claimed to be an Indianapolis man. He tells the following story: "I got the missing money orders, but I did not steal them. The Adams Express Co. was robbed at Cutter, Ind., one night in the latter part of September. I was in Sedalia that night, and along toward morning crawled into a box car to sleep. When I awoke I found some one else had been in the car and left six blank Adams Express Co.'s money orders, and it occurred to me that I had $300 in my hand if I could be slick enough. Fifty dollars was the limit on each order. I filled them out to the limit, signed the agent's name and sent them to Montgomery Ward & Co. and Sears, Roebuck & Co., Chicago, and ordered diamonds with the entire $300. I had them expressed to Colfax under the name of T. G. Kemp. When I called for them I was arrested."

Shipman declares that while he is guilty of fraudulently filling out the orders, he knows nothing of how they were stolen. He says T. G. Shipman is his name and at present his home is in Rossville, Ind., and that he is a watchmaker by trade and worked for two years in Indianapolis at the Chicago loan office, corner of Alabama and Washington Sts. The city directory contains the name T. G. Shipman, watchmaker, 513 Massachusetts Ave., house 325 N. Capitol Ave. But no watchmaker or jeweler can be found at the number given. The business men in that locality have no remembrance of a watchmaker located there in the past two years or more. Nothing more can be learned of his Indianapolis connections, but the police say he is well known to them and that this is not his first job.

Safe Breakers Work Successfully in a Nebraska Town.

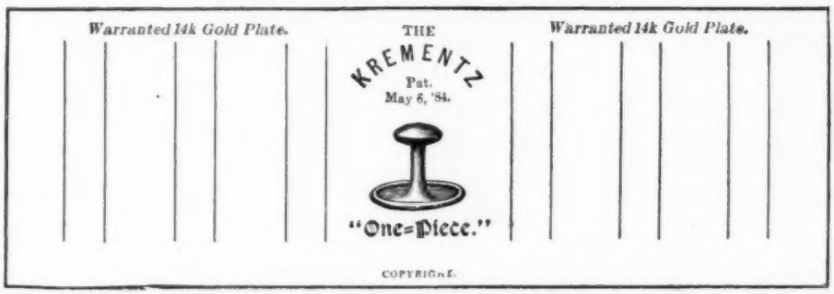
OMAHA, Neb., Oct. 24.—The store of Charles Witte, Elkhorn, was burglarized last night. Mr. Witte carries a line of jewelry and is also postmaster. The safe was blown open, $50 in stamps taken, a collection of old coins valued at $200, half a dozen watch chains and notes to the value of $2,000. Mr. Witte was awakened by the explosion, which blew open the safe, and thought of burglars at the time, but the suspicion was not strong enough to cause him to investigate. The robbery was not discovered until morning.

The firm of Schloss, Thalheimer & Frank are to be started in Louisville, Ky., on Jan. 1, to handle wholesale jewelry and novelties. The firm will be composed of Samuel Schloss, jeweler, of Philadelphia; M. H. Thalheimer, now with Streng & Thalheimer, wholesale shoes, and Samuel Frank, for many years connected with Geo. Wolf & Co., wholesale jewelers, Louisville. The new firm have already placed orders for the greater part of their stock, and leased a store in the Union National Bank building. Two traveling and four house salesmen will be employed.

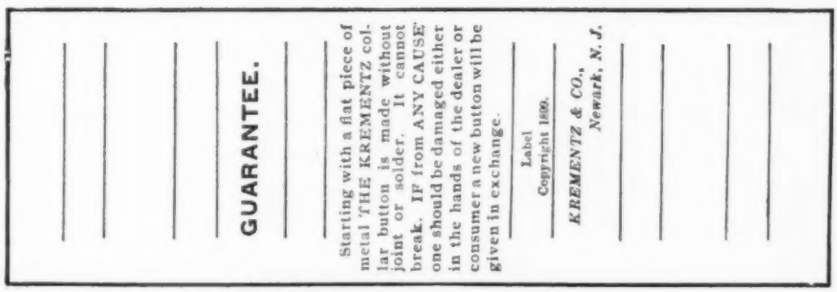
The Giant of Collar Buttons

HOW TO AVOID IMITATIONS.

The Krementz One-Piece Rolled Gold Plated Collar Button is always sold on a card like this:



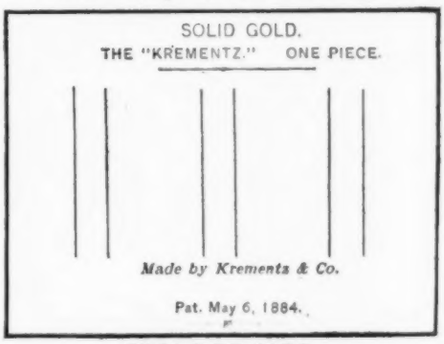
FRONT OF CARD, printed in light green ink.



BACK OF CARD, printed in light green ink.

Facsimile of front and back of cards used for Rolled Gold Plated Krementz One-Piece Collar Buttons.

The Krementz One-Piece Gold Collar Button is always sold on a card like this:



FRONT OF CARD.

BACK OF CARD, printed in light green ink.

We receive many imitations of the Krementz One-Piece Collar Buttons for exchange under our guarantees, showing that dealers are frequently deceived in purchasing the former. Note our copyright labels as above printed in light green ink.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:

Patent sustained by United States Supreme Court.

QUALITY AND CONSTRUCTION HAVE MADE OUR REPUTATION.

KREMENTZ & CO., 49 Chestnut Street, NEWARK, N. J.

PARKS BROS. & ROGERS, 20 Maiden Lane, New York.
Selling Agents to Jobbing Trade.

Write for our booklet: "The Story of a Collar Button, with Illustrations."

Page 1.

BE THE LEADER

in your town by buying of the leading jewelry and silver novelty house in the United States. Success in business depends largely on what you buy. Our stock contains all that is best and most desirable in

DIAMOND JEWELRY, GOLD JEWELRY, GOLD-FILLED JEWELRY, SILVER NOVELTIES, EBONY TOILET GOODS, LEATHER GOODS, ETC.

Our catalogue—one hundred pages, illustrating from photographs directly from the goods, over 7,500 articles—offers the only substitute for a visit to our salesrooms. Increase of trade and of profits follows its use. We illustrate two sample pages from the book. Every page is

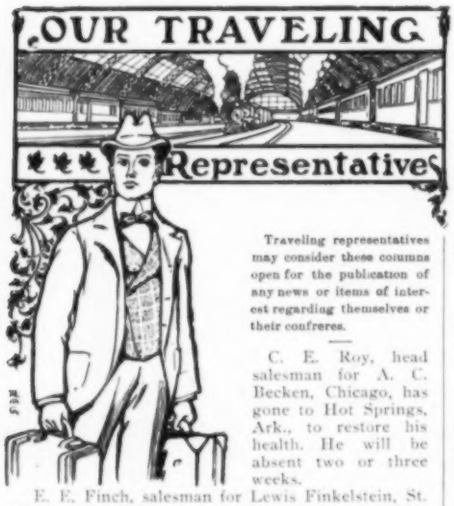
a visit to our salesrooms. Increase of trade and of profits follows its use. We illustrate two sample pages from the book. Every page is

M. J. AVERBECK,

Formerly AVERBECK & AVERBECK,

Manufacturers of Gold Jewelry and Silver Novelties, Importers of Diamonds,

19 MAIDEN LANE, NEW YORK.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

C. E. Roy, head salesman for A. C. Becken, Chicago, has gone to Hot Springs, Ark., to restore his health. He will be absent two or three weeks.

E. E. Finch, salesman for Lewis Finkelstein, St. Paul, Minn., has started out on a trip in southeastern Minnesota.

John Mertz, Rich & Allen Co., Chicago, who is making Missouri River towns, is finding a fully satisfactory business.

W. R. Hammatt, representing the Whiting Mfg. Co., New York, interviewed the jewelers of Portland, Ore., the past week.

J. Segal, of Gamse & Segal, 35 Nassau St., New York, during the coming week, will visit all his old friends and customers in Michigan.

Among travelers in St. Louis, Mo., last week were: W. H. Hurlburt, Providence Optical Co.; A. Marschuetz, Spencer Optical Mfg. Co.

E. E. Spaulding, Minneapolis, Minn., representing the Bassett Jewelry Co., has returned from a six weeks' trip through the west as far as Denver.

Travelers visiting Toronto, Ont., last week, were: A. R. Harmon, American Waltham Watch Co., Montreal; G. H. Smith, Theodore W. Foster & Bro. Co., Providence, R. I.; Mr. Sherry, Fahys Watch Case Co., New York.

W. F. Adams, International Silver Co., left last week for an extended trip northwest and west. He will return in time to eat his Thanksgiving turkey in Chicago.

C. M. Stone, representing Factory L of the International Silver Co., has found trade good in southern Illinois, and H. E. Vincent, of the same factory, reports an excellent trade throughout the southern States.

Traveling men visiting Boston, Mass., the past week included: Gus Henckel; John Taylor, Krementz & Co.; A. L. Stearns, Roy Watch Case Co.; H. B. Beach and H. W. Dunham, International Silver Co.

Recent travelers in Omaha, Neb., were: S. Livingston, Sampson & Mayer; B. Kaufmann, for S. C. Powell; W. W. Williams, Arnold & Steere; F. R. Horton, Carter, Hastings & Howe; B. Westervelt, manufacturers' agent.

Among the traveling salesmen in Denver, Col., recently were: Mr. Marsh, C. A. Marsh & Co.; Stanley Glidden, The Trafton Jewelry Co.; E. D. Fish, Nicholson File Co.; Geo. B. Ross, Robt. H. Ingersoll & Bro.; I. Price, Byron L. Strasburger & Co.; Henry Jacobson, Jacobson Bros.; H. C. Rowbotham, C. P. Goldsmith & Co.

Among the travelers in Philadelphia, Pa., last week were: Leo Henle, Sussfeld, Lorsch & Co.; Arthur Kahn, of Arthur J. Kahn & Co.; Frank Wood, Ludwig Nissen & Co.; E. P. Ledos, Ledos Mfg. Co.; Paul Gesswein, F. W. Gesswein Co.; John Scheidig; Albert Sinauer, Oppenheimer Bros. & Veith; Irving L. Russell, L. Tannenbaum & Co.

The travelers who visited Kansas City, Mo., last week, are: F. Thompson, International Silver Co.; W. R. Eliot, Meriden Cut Glass Co.; E. F. Strickland, Automatic Electric Clock Co.; M. Baum, Rothschild & Bros.; W. A. Moore, F. W. Gesswein Co.; L. Spiro, Schwarz Bros. & Co.; Lawrence H. Smith, Bippart & Co.; and Abel King, for I. Emrich & Co.

Among the representatives of wholesale houses who recently passed through Detroit, Mich., were: Dwight Terry, The Berlin & Jones Envelope Co.; E. C. Stone, Battin & Co.; Chas. Melchor, Aikin, Lambert & Co.; F. C. Shinn, Chas. L. Trout & Co.; W. H. Gregory, Strobell & Crane; Mr. Parker, The Osmun-Parker Mfg. Co.; H. C. Barnum, Shafer & Douglas.

Traveling men calling on Davenport, Ia., jewelers the past week, were: E. G. Harper, S. & S. Druiff; C. A. Garlick, Schrader & Wittstein Co.; W. H. Thornton, H. A. Kirby Co.; I. Price, Byron L. Strasburger & Co.; E. E. Spaulding, Bassett Jewelry Co. and Allsopp Bros.; Henry Klaas, S. Glickauf & Co.; G. R. Vander Voort, Vander Voort Bros.; Geo. J. Green, C. T. E. Smith and Manasseh Levy.

The following were in Minneapolis and St. Paul, Minn., the past week: Mr. Horton, Carter, Hastings & Howe; representative of R. Blackinton & Co.; Mr. Bliss, Krementz & Co.; A. J. Lucas, H. A. Bliss & Co.; Mr. Hirsch, Hirsch, Flashner & Robbins; Mr. Heffron, Riley, French & Heffron; L. M. Aron, Joseph Bennett & Co.; George Paine, E. I. Franklin & Co.; W. F. Adams, Simpson, Hall, Miller & Co.; O. H. Hull, The Pairpoint Corporation; W. F. Hayes, Julius King Optical Co.; J. Williams, for G. Armeny.

Traveling men were not very numerous in Indianapolis, Ind., during the last 10 days of October. Among the number were: Frank W. Trewin, Keystone Watch Case Co.; Harry Kennion, Parks Bros. & Rogers; H. E. Cobb, Daggett & Clap Co.; J. S. Platt, Theodore W. Foster & Bro. Co.; George Southwick, Union Braiding Co.; Mortimer C. Adler, Byron L. Strasburger & Co.; H. B. Richardson, G. A. Dean & Co.; R. E. Creasey, The Arlington Co.; Walter S. Strauss, Jacob Strauss & Sons, and representatives of R. A. Breidenbach and Jules Racine & Co.

Travelers in Pittsburgh, Pa., last week, were: Frank W. Trewin, The Keystone Watch Case Co.; Mr. Ford, Ford & Carpenter; John S. Cunningham, F. H. Cutler & Co.; M. Kohn, Woodside Sterling Co.; Jack Thompson, Bioren Bros.; C. S. Untermeyer, Charles Keller & Co.; G. W. Bleecker, Martin, Copeland & Co.; Mr. Jones, C. A. Marsh & Co.; S. C. Corbin, Waterbury Clock Co.; John T. Miller, Seth Thomas Clock Co.; S. C. Howard, Dominick & Haff; D. N. Jacoby, Providence Stock Co.; A. Weiss, for J. J. Cohn; Mr. Messler, Lebkuecher & Co.; H. C. Barnum, Shafer & Douglas; Walter S. Noon, W. F. Cory & Bro.; D. Wile, Buffalo Jewelry Case Co.; Herbert W. Van Houten, for C. Sydney Smith; Mr. Remington, Carter, Qvarnstrom & Remington; I. B. Ettinger, Gattle, Ettinger & Hammel; L. T. Field, W. G. Clark & Co.; Oscar W. Kohn, Kohn & Co.; F. C. Standinger, Sansbury & Nellis; C. N. Perley, Alling & Co.; Frank E. Whitmarsh, Alvin Mfg. Co.; Harry Orborne, R. Wallace & Sons Mfg. Co.

16-SIZE WATCHES.

Just received a few 16-size complete watches.

These are 10k. and 14k. gold-filled cases, fitted with 7-Jewel and 15-Jewel movements in both O. F. and Htg.
You know how short these goods are, so send your orders in quick.

WE ARE THE LARGEST DISTRIBUTORS OF

DUEBER-HAMPDEN WATCHES

IN AMERICA.

RAILROAD WATCHES (the kind that pass inspection) **A SPECIALTY.**

New price-lists every thirty days. Yours for the asking.

No Goods Sold at Retail.

John W. Sherwood & Co.

No. 3 Maiden Lane, New York.

The Will of the Late Charles E. Galt Filed.

PHILADELPHIA, Pa., Oct. 26.—A copy of the will of Charles E. Galt, who died recently in Washington and who traded under the firm name of Davis & Galt, silversmiths, 730 Sansom St., this city, was filed here for record last week, and ancillary letters of administration were granted by the Register of Wills on the Galt estate in this city to the American Security & Trust Co., of Washington. The estate in this city is conservatively estimated at $10,000 in personal property. A hitherto unpublished clause in the will reads:

"Inasmuch as I am at present interested in a certain manufacturing enterprise in the city of Philadelphia, Pa., in which my friend, Wm. Linker, is the manager, I empower my executors to carry on said business, if, in their judgment, it may be deemed best for the interest of my estate, until such time as it may be, in their discretion, proper to sell the same."

Morris Sadovitz, Haverhill, Mass., is in Boston, Mass., for a few days, purchasing jewelry for his new store on Merrimack St.

Edward H. Wetherhold, jeweler, 738 Hamilton St., Allentown, Pa., and Miss Annie C. Lawfer, daughter of the late Wm. R. Lawfer, were married, Oct. 23, at the latter's home.

THE DUEBER HERALD

THE ADVOCATE OF HONEST BUSINESS METHODS.
DEVOTED TO THE RETAIL JEWELRY TRADE.

VOL. II. CANTON, OHIO, OCTOBER, 1900. No. 8.

TO WHOM IT MAY CONCERN.

Hampden Watch Company Wins.

THE HAMPDEN WATCH CO., after a long litigation in the Patent Office with the American Waltham Watch Co. and Webster C. Ball over the right to the word "Railway" as a trade-mark, has obtained a final decision in its favor, and a certificate of registration has been issued to it, confirming its right to this trade-mark which rests upon its use by it and its predecessors in business for over a quarter of a century.

The American Waltham Watch Co. has registered the words "Railroad Regulator," claiming the right to use the word "Railroad" either with or without the word "Regulator," and Webster C. Ball has registered the mark "Railway Queen." Thereupon the Hampden Watch Co., claiming priority of right in respect to the word "Railway," made its application for registration, asserting that its use preceded that of either of these parties. The Patent Office held that the several marks so interfered with each other that only one party was entitled to the registration, and declared an interference to enable the several parties to contest the right to the use of this word "Railway" as a trade-mark, whether with or without accompanying words. Much evidence was taken on the part of the Hampden Watch Co. to establish its priority of right as dating from about the first of the year 1875. A large amount of evidence was taken on the part of the American Waltham Watch Co. in opposition, and an elaborate effort was made in its behalf to defeat the claim of the Hampden Company to this word as a lawful trade-mark. The case was fully argued in the Patent Office and taken under advisement.

After full consideration the questions both of fact and of law were decided in favor of the Hampden Watch Co., the opinion concluding with the finding that—

"THE RIGHT OF THE HAMPDEN COMPANY TO THE TRADE-MARK IN ISSUE HAS BEEN THOROUGHLY ESTABLISHED, AND CANNOT BE OVERTHROWN BY ANY FACT DEVELOPED BY THE RECORD.

"JUDGMENT OF PRIORITY OF ADOPTION AND USE OF THE TRADE-MARK IN ISSUE IS AWARDED TO THE HAMPDEN WATCH CO."

This decision not having been appealed from, and the time for appeal having expired, a certificate of registration was issued to the Hampden Watch Co., as above stated.

Having thus litigated its right and obtained judgment in its favor, the Hampden Watch Co. is entitled to have its exclusive right to the use of this word as a trade-mark on watches and watch movements fully respected.

It therefore notifies all manufacturers and dealers who have used this word, either alone or in connection with other words, to desist therefrom, warning them that by either making or selling watches or watch movements bearing such mark, they incur liability to prosecution for infringement.

HAMPDEN WATCH CO.

NEW TRENTON COMPLETE WATCHES.

The new 12-size complete watches which we are making have met with the greatest popularity. The movements are thoroughly reliable and the cases in silver and gold filled are handsome in appearance and guaranteed as to quality. At the low prices which we quote, the jeweler can sell them readily and make a handsome profit.

No. 10. Seven jewels, nickel damaskeened, compensation balance, safety pinion, solid plates, separate barrel bridge, quick train, straight line lever escapement, screw bankings, handsome white enamel dial.

SEND FOR PRICE-LIST.

The Trenton Watch Co.,

TRENTON, N. J.

Committees of the American Association of Opticians.

A. Jay Cross, New York, president of the American Association of Optici.ns, has made the following committee appointments for the year ending August, 1901:

Committee on Membership:—Geo. H. Brown, Manchester, N. H., president Granite State Optical Association; H. P. Holmes, Des Moines, Ia., president Iowa Optical Society; N. K. Standart, Detroit, Mich., president Michigan Optical Society; G. R. Bausch, Rochester, N. Y., president Rochester Optical Club, and F. W. McAllister, Baltimore, Md., president Maryland Optical Society.

Committee on Education:—J. W. Sanborn, Boston, Mass.; E. Culverhouse, Toronto, Ont.; Earl J. Brown, Chicago, Ill.; B. B. Clark, Rochester, N. Y., and C. A. Longstreth, Philadelphia, Pa.

Committee on Ways and Means:—G. F. Applegate, Trenton, N. J.; Hugh Connolly, Detroit, Mich.; C. T. A. Gibson, Buffalo, N. Y.; F. A. Upham, St. Paul, Minn., and Fred Pieper, Covington, Ky.

Committee on Ru'es and Regulations:—Geo. A. Rogers, Chicago, Ill.; L. Beekman, Toledo, O.; Geo. W. Freeman, Worcester, Mass.; Harry Emrie, Cincinnati, O., and C. A. Hoffman, Minneapolis, Minn.

Committee on Exhibits:—Wm. C. Sommers, Henry Borsch, J. T. Brayton, C. H. Pixley and F. H. Smith, all of Chicago.

Special Committee on Constitution and By-laws:—F. L. Swart, Auburn, N. Y.; L. G. Amsden, Toronto, Ont.; L. L. Ferguson, New York; W. G. Fay, Springfield, O., and Ernest Eimer, Muskegon, Mich.

J. F. Bruns will occupy a remodeled store in Greenville, S. C., Nov. 1.

Jury Declined to Acquit When Instructed by the Court.

San Francisco, Cal., Oct. 24.—A jury in Judge Dunne's Court refused to bring in a verdict of acquittal when instructed to do so by the Court. The case was that of James M. Blanchard, accused by the W. K. Vanderslice Co. of embezzling jewelry valued at $300 and consisting of two gold watches and chains and two diamond set lockets. The defendant secured the jewelry by representing that he had two purchasers in view, but failed to return. He was arrested and it was discovered that he had pawned the jewelry for $65.

The defense made the technical point that there had been no demand made either for the restitution of the jewelry or the purchase price. The prosecution was reluctantly obliged to admit the fact and the defense therefore asked that the jury be instructed to acquit. Embezzlement is the wrongful withholding of property rightfully in the possession of the person charged with embezzlement and to make the crime complete there must be a demand for restitution. The jury retired but failed either to agree or to bring in a verdict of acquittal and the instructions of the Court and the admissions of the prosecution were again read. Still the jury declined to recognize the legal technicality which required that a verdict of acquittal be rendered. On the second appearance of the jurors the Court dismissed the jury.

J. F. Knott and family have arrived in Troy, Idaho, from Heron Lake, Minn., where Mr. Knott has been engaged in the jewelry business for several years. Mr. Knott was formerly in the jewelry business in Troy, and will re-engage in it.

HENRY GINNEL & CO.,

31 Maiden Lane, New York,

distribute probably more **WALTHAM** and **ELGIN** movements than any other house in the world; hence their stock is new and fresh, a fact to be appreciated by the watchmaker.

Remember that gold cases sold by us will be fitted with either a Waltham or an Elgin movement, as preferred, in any grade desired.

RAILWAY KING.
18 Size.
25 Ruby Jewels.

The 25, 23, 21 and 17 Jewel

"RAILWAY KING"
WATCHES

are strictly High Grade and are Guaranteed **Superior** in **Quality, Durability, Adjustment** and **Style.**

The Columbus Watch Co.,

COLUMBUS, O.

Send for New Price-List and Special Discounts.

Death of Joseph Beyer.

ERIE, Pa., Oct. 26.—In the death of Joseph Beyer, which occurred at 2 o'clock this morning at his home, 17th and Myrtle Sts., Erie loses one of its prominent and well loved citizens. Mr. Beyer returned from his place of business, 16th and Peach Sts., on Wednesday evening, apparently in usual good health, and the household retired for the night. Shortly afterward he called to his wife and complained of a pain in his head. He immediately became unconscious and never regained his senses. Apoplexy was the cause of death.

Deceased was born in Germany, 45 years ago, in Hirschberg, Schlesein. He came to Erie when a young man, entering the employ of Herman T. Jarecki, jeweler. Later he went into business for himself, locating at 16th and Peach Sts., where he has been for the past 21 years. He was a skilled workman, painstaking in his efforts to please and was greatly admired, not only for straightforward business principles but for his amiable disposition and for his many excellent social qualities as well. In 1879 he married Miss Rosa Siegel.

Death of an Old Time Jeweler.

BELFAST, Me., Oct. 24.—The remains of the late Calvin Hervey arrived here a few days ago from Boston, where he died at the age of a little more than 82 years, while on a visit to his native home in Newburyport, Mass., in company with his wife. The death was a very sudden one, the deceased being in his usual health and was about completing his visit and to come home soon.

For many years Mr. Hervey has been in active business here and has been a man known and respected by all and one widely known from his long business career in Belfast. He was born in Newburyport, Mass. When but a young man he removed to Bangor, where he was some years learning the jewelers' trade, later going to Camden, where, at the age of 21 years, he began business for himself. After several years in business in Camden Mr. Hervey removed to Belfast, where he entered into partnership with a Mr. Baker, and the two men did a large business for some time, Mr. Hervey finally retiring and going into business alone, in which he continued until about four years ago, when he closed out his store.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Oct. 27, 1900.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$254,557 22
Gold bars paid depositors	171,033 54
To al	$425,590 76

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

Oct. 22	$62,177
" 23	26,121
" 24	25,427
" 25	92,989
" 26	26 506
" 27	21,324
Total	$254,541

The store of Frank H. Pardon, Owensboro, Ky., is being overhauled and remodeled.

HEADQUARTERS

All Grades of Swiss Watches.

Send for Price List.

We are the only Jobbers who can fill your orders for all of above makes.

CROSS & BEGUELIN, 17 Maiden Lane.

JULES JÜRGENSEN,

COPENHAGEN,

Plain and Complicated

Watches and Chronometers,

CELEBRATED THROUGHOUT THE WORLD

FOR OVER 70 YEARS,

HAVE ADDED TO THEIR MANY PREVIOUS AWARDS

THE "GRAND PRIX,"

at the PARIS EXPOSITION, 1900.

Sole Agents, SCHULZ & RUDOLPH,

28 John Street and 65 Nassau Street, NEW YORK.

The New England Watch Co.

We are just beginning to distribute our

RED BOOK.

This is a catalogue of men's watches, and describes many new and attractive patterns.

THE BLUE BOOK

has been sent out. If you haven't received a copy, send for one. It shows ladies' watches.

We should be glad to furnish dealers with copies of either of these, or both, with their name printed on the cover, to distribute to customers. They are a handsome attraction on the counters.

Our Fall catalogue, showing our new enamels and many other taking styles, is now ready.

Place your orders early and be on the safe side.

The demand will exceed the supply later on.

The New England Watch Co.,
WATERBURY, CONN.

37 Maiden Lane, New York.
149 State Street, Chicago.
Spreckels Building, San Francisco.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Oct. 30.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for September, 1899 and 1900, and for the nine months ended September, 1899 and 1900:

	Sept., 1899.	Sept., 1900.	—9 Months Ending— Sept., 1899.	Sept., 1900.
IMPORTS.				
Clocks and parts of	$46,650	$40,181	$207,420	$216,283
Watches, materials and movements	101,251	142,815	779,714	1,059,894
Diamonds, glaziers' diamonds, etc., unset; diamond dust or bort and watch jewels (free)	332,870	211,404	3,696,096	2,395,720
Diamonds, n. e. s., not set (dutiable)	901,690	687,714	7,407,473	6,055,797
Precious stones, rough or uncut (free)	2,452	4,715	39,168	32,262
Precious stones and pearls, not set	273,272	208,454	1,926,549	1,222,414
Jewelry and manufactures of gold and silver	488,495	161,174	3,540,763	1,701,072
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	91,813	120,148	820,828	866,772
Watches and parts	50,361	84,726	488,360	618,398
Jewelry and manufactures of gold and silver	73,226	96,496	716,290	935,693
Plated ware	46,350	48,782	343,104	241,710
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	92	.....	4,599	693
Watches, materials and movements	160	.....	2,137	1,695
Diamonds, rough, including miners', glaziers', etc. (free)	.....	.....	.....	3,000
Diamonds, n. e. s. (dutiable)	8,131	.....	33,198	.....
Other precious stones, rough or uncut (free)	41	.....	732	3,566
Precious stones and pearls, not set	3 0	.....	15,318	6,329
Jewelry and manufactures of gold and silver	1,402	185	19,577	7,063

Wisconsin Court Holds Jewelry Is Not Wearing Apparel.

MANITOWOC, Wis., Oct. 23.—Rings and other articles of jewelry worn upon the person are not exempt from attachment for debt. Such is the decision handed down in court by Judge Anderson. The case was that of M. Lawrence *vs.* Vogelsong & Murphy, the latter firm having attached a number of rings to secure payment for a coffin which was purchased by the plaintiff at the time of the death of his wife. Lawrence sought to regain possession on the grounds that the rings were wearing apparel, and, therefore, exempt. The Court held that jewelry was unnecessary to dress and consequently the rings not free from liability.

DO YOU SELL OMEGA WATCHES?

OVER 1,000,000 IN USE.

Prices Not Advertised in any Journal.

No Stock Complete without them.

Send For... ...Price List.

EDMOND E. ROBERT,
3 Maiden Lane, New York.

CROSS & BEGUELIN,
17 Maiden Lane, New York.

....SOLE SELLING AGENTS....

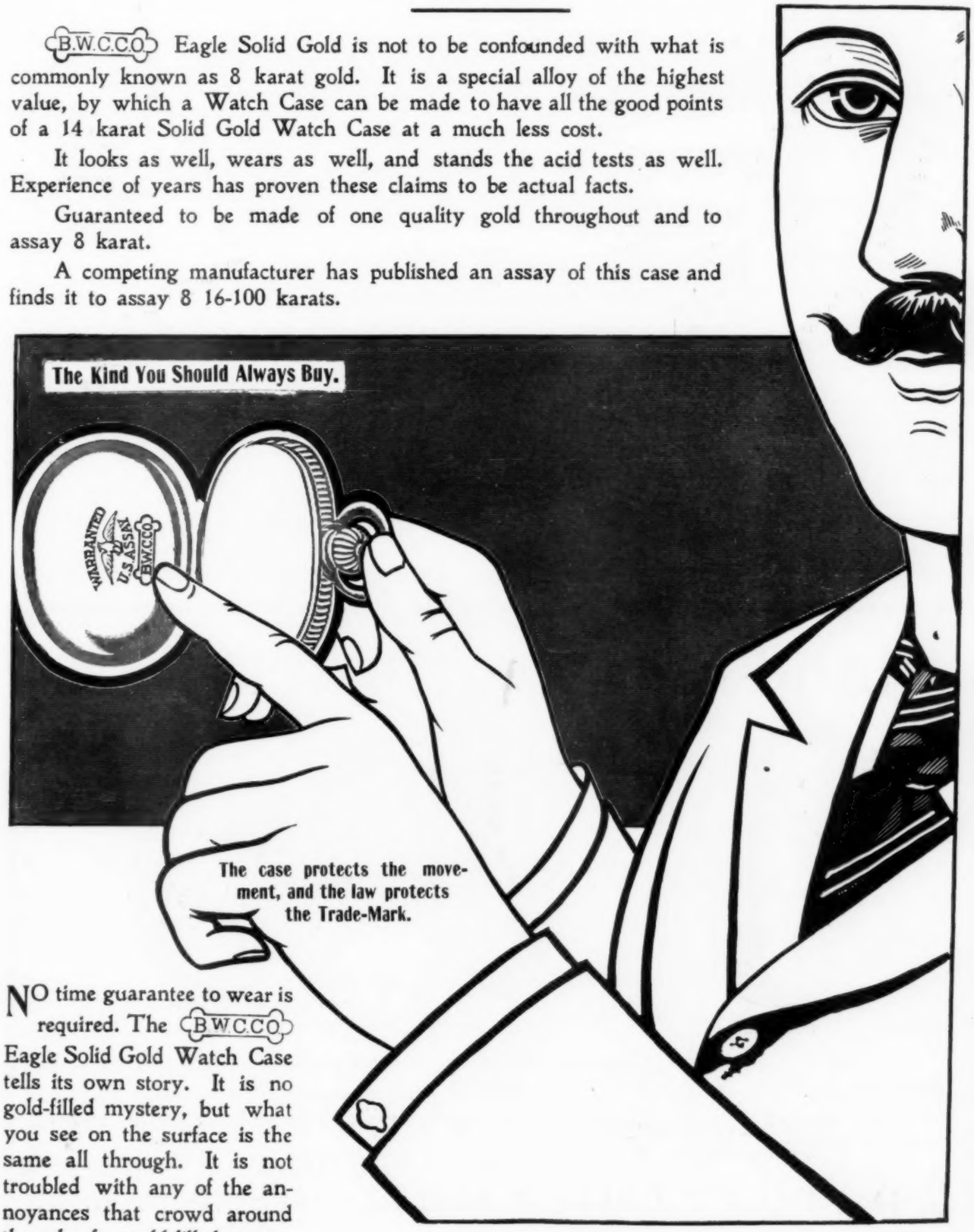
OFTEN IMITATED, NEVER EQUALED.

B.W.C.CO. Eagle Solid Gold is not to be confounded with what is commonly known as 8 karat gold. It is a special alloy of the highest value, by which a Watch Case can be made to have all the good points of a 14 karat Solid Gold Watch Case at a much less cost.

It looks as well, wears as well, and stands the acid tests as well. Experience of years has proven these claims to be actual facts.

Guaranteed to be made of one quality gold throughout and to assay 8 karat.

A competing manufacturer has published an assay of this case and finds it to assay 8 16-100 karats.



NO time guarantee to wear is required. The B.W.C.CO. Eagle Solid Gold Watch Case tells its own story. It is no gold-filled mystery, but what you see on the surface is the same all through. It is not troubled with any of the annoyances that crowd around the sale of a gold-filled case.

The Ruprecht Jewelry Robbery.

The Disclosures Made by Ruprecht Assuming Form.

PITTSBURGH, Pa., Oct. 26.—Philip Ruprecht, the young Sharpsburg jeweler, who has established a reputation as a sleuth, was in the city for a couple of days this week, and received many congratulations from his friends among the trade and in the borough of Sharpsburg. He left the city on Tuesday, presumably for the east, accompanied by several detectives. He has been warned by the detectives not to state his whereabouts, as very important developments are expected in a few days. The last discovery of his stolen goods is expected to lead to arrests that will disclose the operations of the fence, and may implicate some well known people in the country.

Mr. Ruprecht is a nephew of H. J. Heinz, who is doing all he can to aid him. He has been offered financial assistance by many of his friends in restocking his store, as he was pretty well cleaned out of stock by the robbery. Orders and customers are already filling his store, and Mr. Ruprecht regrets his inability to attend to both, owing to his enforced absence from the city.

Heeren Bros. & Co., this city, have written Sigler Bros. Co., Cleveland, that if any of the Cleveland firm's stolen goods are recovered through the disclosures made by Mr. Ruprecht in Buffalo, Mr. Ruprecht is entitled to the reward of $1,000 offered.

PITTSBURGH, Pa., Oct. 27.—Mr. Ruprecht arrived in New York on Wednesday morning, and went direct to police headquarters, where he had an interview with Chief of Detectives McClusky. It was necessary, so he was informed, to have a warrant issued in Erie county, since some of the property has been recovered in Buffalo. There was only one thing left for him to do, which was to return to Buffalo for a warrant, and he returned to that city the same evening. Mr. Ruprecht has closed his store, as he found that leaving it in charge of two young men was not profitable, as one of them contrived to smash an $18 show case glass. One of the watch cases recovered by Mr. Ruprecht in Buffalo last Tuesday is now on exhibition in the window of a Main St. store, Sharpsburg.

E. Mintz, a traveling dealer in watch materials and jewelry, who was mentioned in connection with the reports of the recovery of the jewelry stolen from Philip Ruprecht, Sharpsburg, Pa., as being the man who sold the goods to jewelers in Buffalo, N. Y., from whom they were recovered, returned to New York, last week, and immediately reported to Police Headquarters. Mintz, it had been stated in reports from Pittsburgh, was wanted by the police, but, as THE CIRCULAR-WEEKLY showed, no request for his arrest had been made to the New York authorities. Mr. Mintz visited THE CIRCULAR-WEEKLY office, last week, and explained that he had immediately returned to New York on hearing of the newspaper reports from a customer of his in Ohio. Upon his arrival he went straight to Captain McClusky, of the New York Detective Bureau, and offered to surrender himself or give a bond, but was told that he was not wanted. He then stated that he would stay in New York until the New York police had a chance to hear from Pittsburgh or Buffalo. Mr. Mintz, in his statement to this journal, said that he had sold watch cases that may have been part of the stolen Ruprecht property, to the jewelers in Buffalo who said they bought goods from him. If these watches were part of the stolen goods, he had no knowledge of the fact and could readily prove that he purchased them from a reputable pawn broking house in Buffalo. He believed that the people from whom he got these goods, if they were the stolen property, were innocent victims, as they were licensed pawn brokers of good standing. He did not care to disclose the name of the pawn broking firm at present but would do so whenever the police wished the information. He also said that he knew everybody from whom he purchased goods, and that the number was large, as he sold watch materials and took in exchange old gold and old silver. He was sure that no one from whom he ever bought goods obtained them other than in a lawful way. He said he was in Steubenville, O., when a customer called his attention to the reports which stated that he was wanted by the police. He immediately abandoned his trip and went to New York. He has, he said, absolutely nothing to conceal and will aid the police

Hand-Carved Seal Rings.

No. 3353.

No. 3354.

No. 3355.

At this season of the year there are many inquiries for seal rings to be used as Holiday Gifts. Our line of these rings is most complete, consisting of many new and exclusive designs, handsomely carved. We also carry the largest and finest line of mounted Diamond Goods in the country.

C. P. GOLDSMITH & CO., 33 Gold St., New York.

Exposition Reproductions

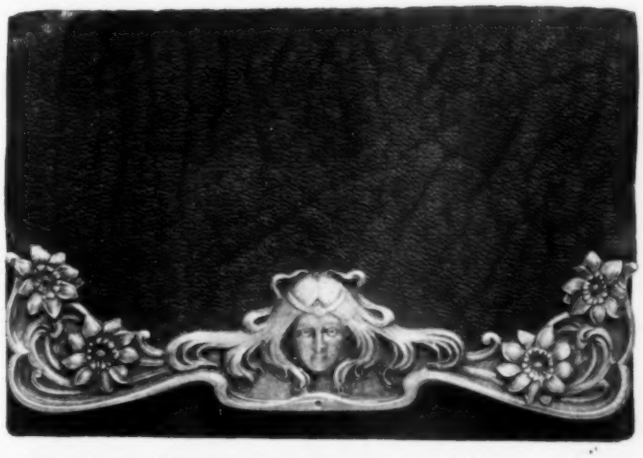
...IN...

"L'ART NOUVEAU,"

The Artistic Sensation of the Century,

As applied to our make of

LEATHER GOODS.



TWO OF AN INFINITE VARIETY OF EXQUISITE DESIGNS.

DEITSCH BROS.,

Makers of Fine Leather Goods,

...ALSO...

IVORY, EBONY, SHELL
AND STERLING MESH BAGS,

14 East 17th St., N. Y.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

and Mr. Ruprecht in tracing any goods that have passed through his hands. He decidedly objects to the reports which have coupled his name with the affair. The watches which he sold to the Buffalo jeweler, he said, were not sold for much less than the regulation price.

Philip Ruprecht, the Sharpsburg jeweler, arrived in New York Wednesday and had an interview with Captain McClusky. He was told that Mintz had reported in New York and was here when wanted, but was also told that Mintz could not be arrested except on a warrant from Buffalo. Mr. Ruprecht left for Buffalo and said he would obtain a warrant from that city. It is reported that he has offered a reward of $200 for the recovery of his property and the conviction of the burglars.

Importations at the Port of New York.

Weeks Ended Oct. 27, 1899, and Oct. 26, 1900.

	1899.	1900.
China, Glass and Earthen Ware:		
China	$86,037	$105,141
Earthen ware	18,754	29,804
Glass ware	26,868	36,944
Optical glass	2,639	3,714
Instruments:		
Musical	10,949	9,067
Optical	11,167	8,165
Philosophical	992	4,294
Jewelry, etc.:		
Jewelry	11,013	15,627
Precious stones	222,629	160,957
Watches	21,421	37,044
Metals, etc.:		
Bronzes	2,911	8,349
Cutlery	30,742	18,532
Dutch metal	2,023	295
Platina	59,901	20,948
Plated ware	404	419
Silver ware	1,966	2,470*
Miscellaneous:		
Alabaster ornaments	1,874	143
Amber	.....	6,928
Beads	3,148	734
Clocks	7,386	7,935
Fans	4,311	5,050
Fancy goods	8,038	5,289
Ivory	15,563	3,762
Ivory, manufactures of	749	865
Marble, manufactures of	16,178	21,437
Statuary	4,345	5,081

J. A. Oswald is closing out his recently opened store at Princeton, Ind., and has removed to Crawfordsville, Ind., where he is putting in a new stock.

Chas. E. Mather Indicted on the Charge of Grand Larceny.

Chas. E. Mather, the absconding diamond broker, formerly of 65 Nassau St., New York, who, as told in THE CIRCULAR-WEEKLY last week, was captured at Seattle, Wash., Oct. 22, was indicted on a charge of grand larceny by the Grand Jury of New York county, last week. The complainants are Alfred H. Smith & Co. and Fred. W. Lewis & Co., from whom as already published, Mather obtained a pearl rope worth $21,000 and a necklace worth $3,600, respectively, which he pawned with McAleenan, 35th St. and Sixth Ave. On receipt of the news from Seattle, Messrs. Smith and Lewis engaged McClure & McClure, of that city, who are the attorneys for the Jewelers' Association and Board of Trade, to look after their interests, and immediately after obtaining an indictment arrangements were made to bring Mather to New York. Detective-Sergeant Andrew Nugent, who is usually on duty in Maiden Lane, Friday, left New York to bring Mather back. He first went to Albany to obtain the necessary requisition papers and left that city for Seattle. He is expected back in about a week with the prisoner. Mather's safe at 65 Nassau St., which was opened, contained some goods belonging to McTegue & Jessoy, a Mr. Bush and others. There was also a cigarette case left by W. F. J. Gooley with Mather to be repaired. The Jurgensen watch which was among the goods pawned by Mather was found to belong to J. B. Dill, the eminent trust lawyer.

SEATTLE, Wash., Oct. 24.—The circumstances of Mather's arrest in this city were as follows: Just a week ago the name of J. C. Moore was written on the register of the Hotel Butler. The writer stated that he was a tourist and expected to remain in this city until Oct. 22, when he had arranged to go to Vancouver, B. C., and thence to Australia by a Canadian Pacific mail steamer. "Moore" had been in this city less than two days when Detectives Meredith and Wappenstein, working from a minute description provided by Chief

LORGNETTE

FRAMES IN GOLD AND SILVER TO FIT ANY HANDLE,

FURNISHED TO THE TRADE.

STEVENS & LEITHOFF,

Manufacturing Opticians,

91 Arlington St., NEWARK, N. J.

Eliassof Bros. & Co.

IMPORTERS AND JOBBERS OF

DIAMONDS, WATCHES, JEWELRY,

ALBANY OFFICE: 62-64 STATE ST. 9-11-13 Maiden Lane, New York.

Consistent Retailing

A Matter of Simple Justice

SOME years ago the GORHAM COMPANY, finding it impossible to market indirectly their great variety of products, decided to establish a Retail Department in the City of New York. Since then they have carried on both Retail and Wholesale Departments in that city.

In doing this they have from the first pursued the only honorable policy of making and *MAINTAINING Fixed Retail Prices* for their wares, prices that should always afford a fair profit to the Jewelry Trade everywhere.

There has been no *sliding scale* adjustable to *seeming* business requirements.

In furtherance of this policy of consistency, the GORHAM COMPANY have invited the co-operation of their customers in the trade, to the end that *wherever bought* there should be but one standard price for Gorham silver.

GORHAM IS GRAND PRIX SILVER

Such a policy is based upon simple justice, and is obviously the only possible way to sustain Business Consistency and protect the interests of customers who are carrying Gorham stock.

On no other foundation than this can permanent business relations be established.

Of course you know, and we know, there are manufacturers who prefer doing *their retail business under the rose*; others who sell to "special customers" at any price that will dispose of the goods, even if at a less price than would afford any profit at all to their wholesale customers.

TRADE MARK

STERLING
925-1000 FINE.

The Gorham trade mark means sterling in metal; it applies equally well to their business methods.

GORHAM M'F'G CO.

Broadway and Nineteenth Street, N. Y. Branches: 21-23 Maiden Lane, N.Y. Chicago, 131-137 Wabash Avenue. San Francisco, 118-120 Sutter Street. Works: Providence and New York

STERLING
925 FINE

Jno. W. Reddall & Co.,

SALABLE WARES IN STERLING SILVER.

TOILET WARE,
HOLLOW WARE,
MOUNTED CUT GLASS,
MOUNTED LEATHER GOODS,
MOUNTED STEEL GOODS,
NOVELTIES, ETC., ETC.

Samples at New York Salesroom, 41 UNION SQUARE.

TRADE-MARK.

THIS TRADE-MARK REPRESENTS:
STERLING SILVER ONLY.
WARES WELL PROPORTIONED IN WEIGHT AND OUTLINE.
PRODUCTS OF SKILLED SILVERSMITHS.
UNIFORMLY HIGH FINISH.
PRICES CONSISTENT WITH YOUR PROFIT AND OURS.
PROMPT AND COURTEOUS SERVICE.

J. B. & S. M. KNOWLES CO.,
91 SABIN STREET,
PROVIDENCE, R. I.

ESTABLISHED 1852.
INCORPORATED 1891.

ESTABLISHED 1879.

FOR THE JEWELRY TRADE.

Louis W. Hraba,

Manufacturer of

Artistic Leather Goods,

29 East 19th Street,

New York.

PENCILS & PENHOLDERS.

LEROY W FAIRCHILD.
GOLD PENS.

COMPLETE LINES IN GOLD, SILVER AND PLATE.

FAIRCHILD & JOHNSON CO.,
220 FOURTH AVE., CORNER 18TH ST., NEW YORK CITY.

of Detectives McClusky, of New York, became aware of his arrival. After satisfying themselves that J. C. Moore and C. E. Mather were one and the same man, the detectives proceeded to his room. Wappenstein greeted Moore by the name of Mather. It was promptly disclaimed, and not until a thorough search of his underclothing, upon an undergarment of which appeared the initials, "C. E. M.," had been made, did the prisoner admit his identity. He then made overtures to the officers in an attempt to prevail upon them to permit him to continue on his journey. These proving of no avail, he accompanied the officers to the city jail, where he will be held pending the arrival of officers from New York.

The Bankruptcy Case of Parish & Drake in Court.

COLUMBUS, O., Oct. 28.—The Parish & Drake bankruptcy case has been up in the United States Court, the past week, and the evidence of both partners with some other witnesses, has been taken. From what has been said, it seems that Mr. Parish managed the business and that Mr. Drake knew very little about it. He said that he had understood from Mr. Parish all the time that the business was in good condition and he seemed to be unaware of the pending difficulty until it came upon him. Mr. Drake furnished $1,900 of the money which was invested in the jewelry store. The Court questioned him in regard to the Hutchinson Electrical Co., of which he is said to be sole owner, and also concerning a house in which he lives. He claimed that the electrical business was in his name, but that his father had furnished the money with which it was purchased. The house, he said, belongs to his wife, but it seems that the records show that it is in his name. He made no mention of either in the schedule filed. The business and the residence together are valued at perhaps $6,000.

Frank K. Newman, father-in-law of Mr. Parish, was called upon to bring a book into court which had been used in the store, but claimed that it could not be found. It will be remembered he purchased the store about five days before the firm went into bankruptcy. The Court hinted at contempt, but at this time nothing has been done.

Mr. Parish testified that he had purchased over $3,000 worth of goods the six months preceding the failure, and that all the money had been spent for the good of the business. The decision of the Court will be watched with interest, owing to the circumstances surrounding the case.

Max J. Lasar Placed in Jail in Buffalo, N. Y.

BUFFALO, N. Y., Oct. 24.—Max J. Lasar, the New York diamond dealer accused of smuggling, who was arrested at Niagara Falls, some time ago, and who was indicted at the Lockport term of the United States Grand Jury, has been brought to Buffalo by United States Marshal William H. Watts. Lasar will be confined to the jail to await the opening of the United States Court. The term will open the second Tuesday in November.

The Century.

MADE IN
ALL WEIGHTS.

COMPLETE LINE
OF FANCY PIECES.

DOMINICK & HAFF, Silversmiths,
860 Broadway, New York.

ALL-AMERICAN SPOON

A Splendid Piece of Die Work.

A beautiful souvenir for any part of the country. You must see this spoon to appreciate it. The cut does not do it justice.

Has your locality any Indian history? If so, this spoon is just what you want.

Made only in tea size at **$18.00** per doz. list. Engraved, with any view, **$24.00** per doz.

REMEMBER, we also make the only GOLF SPOON on the market, and the cunning little GOLF BAG NOVELTY to

retail at **50 cents** makes the best prize or present going. A postal brings samples.

See our FISH SCALE BAGS and PURSES.

Codding & Heilborn Co.

NOVELTY SMITHS,

NORTH ATTLEBORO,

N. Y. Office: Chas. Van Ness, 11 Maiden Lane. MASS.

(SAMPLES ONLY.)

Death of Benjamin F. Norris.

CHICAGO, Ill., Oct. 29.—B. F. Norris, senior partner in B. F. Norris, Alister & Co., died in his family apartments at the Lexington, yesterday afternoon. It was reported on the street, Saturday, that Mr. Norris had died at 10 o'clock A. M. that day, but the report was erroneous. He was not, however, expected to survive

THE LATE BENJAMIN F. NORRIS.

the day. Mr. Norris's illness started with stomach trouble, Oct. 9, and later on his sickness was complicated by kidney disorders, resulting in a complete prostration of his physical system.

He was born on a farm near Ann Arbor, Mich., 63 years ago, was educated in the local schools, and in 1851 was an apprentice of Aaron Dikeman, jeweler, Grand Rapids. Under this tuition he soon became a skilled workman at the bench, and coming to Illinois entered business in a small way, next settling at Peoria, where he built up a good retail business. Thence, with his accumulated capital, he sought wider fields, and opened up a wholesale business at 197 Broadway, New York, as B. F. Norris & Co. In 1865 his field of operations was transferred to Chicago, though for a while he retained his eastern house, but later discontinued it to give all his attention to the western house. In the great fire of 1871 the store and contents were destroyed, but with indomitable energy a new stock was secured and a store leased on 22d St. Several changes in location followed in the next 10 years, when the firm name was changed to B. F. Norris, Alister & Co. When the Columbus Memorial building was completed the firm leased the entire second floor, the present location.

Mr. Norris accumulated considerable property in his lifetime. For the last six years he has attended closely to his business, but previous to that had spent a large part of his time in California. He made two trips around the world, the last one taking nearly a year, and was an interesting raconteur of traveling incidents.

An Old Mining Suit Comes to an End.

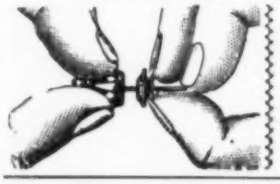
The action by the Emerald & Hiddenite Co. against Lippman Tannenbaum and Gyulo Armeny, which has been pending in the Supreme Court of New York for several years, was settled out of court, last week. The suit, which has often been mentioned in these columns, was brought by the plaintiff company on the lease of their emerald and hiddenite mine at Stony Point, N. C., to Tannenbaum and Armeny, to compel them to fulfill the terms of this lease. The defendants, after working the mine, gave it up because it did not turn out as well as expected and did not, they claimed, fulfill the representations made by the company. The action was tried before Judge Geigerich in the Supreme Court, in April, 1898, and after a week resulted in a mistrial.

The Whittlesey Optical Co., of Cleveland, O., have been incorporated; capital stock, $50,000.

Thomas H. McNary, Washington, Pa., is a business visitor in New York and Philadelphia.

Reed & Barton and the Poole Silver Co., Taunton, Mass., are now both on night work in many of the departments.

A. N. Anderson has returned to St. Croix Falls, Wis., where he will open a jewelry store as soon as he can erect a building.



THE WASHBURN MAGIC NUT,

PERFECTED,

For Ear Studs, Scarf Pins, Studs, &c.

HOLDS SECURELY ON SMOOTH WIRE.

Made in 18k., 14k., 14k. Plate, Silver and Aluminum.

DESCRIPTIVE CIRCULAR ON APPLICATION.

GEO. W. WASHBURN, Sole Manufacturer, 12-16 John Street, New York.

THE WASHBURN **Safety Catch**

FOR BROOCHES

Can be applied to any work where Pin Tongues are used.

MANUFACTURERS OF

L. ADLER & SON,

LARGEST and LATEST ASSORTMENT IN PEARL PENDANT Scarf-Pin Mountings

49 Maiden Lane, New York.

To the Jewelers and Silversmiths of America.

You are respectfully invited to visit our factory and salesroom at No. 7 Eddy Street, Providence, R. I., also our salesroom, No. 860 Broadway, New York, where a select line of the goods which we manufacture can be seen. Our display is now more complete than ever before and represents many ideas which will be shown for the first time. Newer goods of such character as to merit the patronage of the trade from a commercial and artistic standpoint will be constantly added.

We entertain no doubt of your support when the above is realized, and the fact that our line has now assumed such proportions that **alone** it is complete enough to supply every demand which may be made upon the trade, entitles us to your consideration. Our stock on hand is such that immediate delivery is assured in all important branches.

For Weddings— Hollow Ware.

Complete lines, from Tea Sets and the larger Dishes, Pitchers and Love Cups to the tiny Celery Dips, are shown in many designs.

For Weddings— Flat Ware.

JOSEPHINE,
HOPE,
QUEEN,
1776,
LAFAYETTE,
YORK.

Made in all weights of ounce goods, also the entire line of Fancy Serving Pieces.

WASHINGTON.

Made only in Teaspoons and the smaller Fancy Serving Pieces, no die being cut larger than the teaspoon handle, yet forty different knives, forks or spoons are furnished, each in exact proportion.

For Personal Gifts— Toilet Articles.

IMPERIAL (new, never illustrated),
NEW LORELEI,
RECAMIER,
HOPE,
MARGUERITE,
COLONIA,
POMPADOUR,
BEAD (in pearl, plain and stamped),
PERFECTLY PLAIN
(in burnished, satin finished and flat chased).

Complete in all Brushes, Combs, Mirrors and Manicure Pieces.

IRIS. Made only in Brush and Comb.

Our standard of weight and quality shall be maintained, while the price of every article will be adjusted to a figure consistent with the true value of each.

TRADE MARK.

Howard Sterling Co., Providence and New York.

112 Kearny Street, San Francisco, Cal.

Sample Lines at all Commercial Centres at regular intervals.

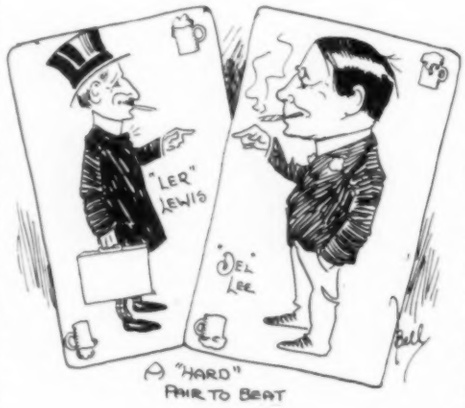
Philadelphia Jewelers' Smoker.

A Jolly Affair in Which More than 150 Jewelers Indulge.

PHILADELPHIA, Pa., Oct. 24.—The headquarters of the Philadelphia Jewelers' Club, 1225 Chestnut St., was last night the rendezvous of 150, perhaps more, jewelers, the occasion being the annual "smoker" of the club.

The features of the entertainment were mainly a well stocked larder, sundry cases of wine, cigars galore, an engaging looking quarter of Schemm's beer on skids in the café, ballad singers, slight of hand artists, and Raymond Hitchcock, of Flo Irwin's company, as a monologist. The crowd began to arrive about 9 o'clock P. M. Some were venturesome and presented themselves in evening dress. The majority didn't, and after all was over had reason to congratulate themselves. "Del" Lee was on hand to extend to every one a cordial welcome. As an associate host, J. Warner Hutchins conducted himself with characteristic geniality and singular success. Wm. G. Earle arrived about 10 o'clock. His appearance in a rather spectacular waistcoat created a mild sensation. Wm. Linker bade him welcome. Mr. Earle made something of a hit in the café. He said something very witty, it is alleged, but none can recall the remark. However, every one laughed at the time and Mr. Earle flushed with elation. Leveritt S. Lewis was also a shining light of the evening. He was attired in evening dress and wore a high hat while playing shuffle-board. It was generally admitted that he made quite a picturesque appearance. Wm. C. Ruch, who has said some very nice things about the club in public print, was so well pleased with the entertainment that his paper was induced to devote a half column to a carefully prepared, detailed story of the smoker. The story was "much appreciated," Mr. Linker states, and marked copies can be had at the club headquarters.

Raymond Hitchcock was the star of the talent. His humor was directed at department stores, and even Mr. Sackett and Mr. Mooney laughed. Professor Lilley's orchestra did various harmonious stunts



throughout the evening quite satisfactorily. At midnight the festivities were at their height. At 2 o'clock only a few convivial spirits remained. At dawn the club house was in darkness and tightly closed. Those who attended were:

H. J. Andrews, J. W. Barry, H. A. Bodenheimer, Wm. J. Bruehl, F. C. Bode, Joseph Cadwallader, Charles F. Duffy, Wm. G. Earle, F. S. Feraille, J. Warner Hutchins, Wm. H. Long, A. G. Lee, H. Lockwood, A. J. Le Jambre, Harry Michael, Leon Rains, Harry Baerncopf, J. A. Lehman, T. J. Mooney, J. L. McManus, G. Osborne, Wm. F. Parry, Jr., Wm. S. Quinn, George W. Read, Archie Rutherford, A. C. J. Rockhill, Wm. P. Sackett, E. F. Sharp, C. S. Thomas, J. P. Laird, H. Varwig, F. L. Wood, L. P. White, G. Walton, Wm. C. Ruch, Charles A. Bell, Prof. Lilley, James McLaughlin, Walter Wagner and many others.

The whole affair was one of jollity and good humor.

The Affairs of Harry P. Wilson Settled.

COLUMBUS, O., Oct. 28.—In the case of Bernard Kipp against Harry P. Wilson, who conducts a jewelry store on the viaduct, this city, the receiver has been discharged and the case settled. Mr. Kipp is Wilson's father-in-law, and claimed that the young man was not looking after the business properly, although he had furnished the money to start him in business. Mr. Wilson prints a notice in the local papers announcing the amicable settlement of the matter, and it is signed Wilson & Co. instead of Harry P. Wilson, as formerly.

Another Attempted Burglary in the City of Pittsburgh.

PITTSBURGH, Pa., Oct. 29.—An attempt was made to break into the store of the Keystone Jewelry Co., 243 Fifth Ave., early yesterday morning. The burglary was attempted at 3.30 o'clock A. M. and discovered by special watchman George Crawford, who had gone into a court which is in the rear of the store, where he ran into a man. The officer made no sign of having seen a man, but got away and summoned Officer Conley, who caught the man.

While this was going on, Officers Crawford, Trautman and Sullivan climbed a pole to an open window which is about 16 feet from the ground. A rope had been hung down into the store, where a coat, hat and pair of shoes were found. A man, giving his name as John Macks, was later found hiding under a counter in the center of the store with a small chisel in his hand. Both prisoners were taken to the Central Station, where the man found in the alley gave his name as Ernest Scholes. He disclaims all knowledge of the affair.

A. A. French, Jeweler, Charged with Stealing a Watch.

COLUMBUS, O., Oct. 28.—Some days ago A. A. French, jeweler, Mt. Vernon Ave., this city, was arrested by Detective Owens on the charge of stealing a gold watch valued at $25 from U. L. Jones, who had left it with him to repair. The watch belonged to Mr. Jones's daughter. The watch, it is claimed, was left at the store on July 13, and when it was called for French is said to have claimed to have given it to another member of the Jones family.

When French was arrested a pawn ticket was found on his person which called for the watch, but it was made out in the name of H. E. Evans, it is said. Seven other tickets were found in his pockets, all but one for watches. French had his hearing Saturday morning in police court, but it was indefinitely continued for some reason.

Hon. Charles Parker Seriously Ill.

MERIDEN, Conn., Oct. 29.—Hon. Charles Parker, ex-mayor of the city and president of the Charles Parker Co., is seriously ill at his residence, 816 Broad St. Mr. Parker, who, if he is spared until Jan. 2, 1901, will be 92 years of age, has not been in good health for some time. It was not until the latter part of last week, however, that his illness took a serious turn, and Dr. Nickerson advised a consultation of physicians. Dr. Nickerson sent for Dr. Johnson, of New York, a leading specialist, and Dr. E. W. Smith, of this city. Dr. Johnson arrived in Meriden, Sunday, and during the afternoon the three physicians visited Mr. Parker. Dr. Nickerson said last night that the condition of Mr. Parker, while serious, had not reached a critical stage, and that he was resting comfortably.

W. R. Stark has opened a jewelry store at Silver City, Idaho.

J. F. Knott has disposed of his jewelry stock at Dundee, Minn.

N E W B U R Y

THE Colonial character of other recent productions of the TOWLE MFG. COMPANY is sustained in this, its latest design, the Newbury. Gracefully simple and elegant, it forms a fitting complement to the Colonial and Georgian, now so well known, and fills a place in the trade not sought for the two latter. Attention is called to the beauty of the bowls of the standard articles, or dozen-work, which are carefully reproduced from the best early work and realize the fullest possibilities in this direction.

This pattern is made in a great variety of substantial weights and exemplifies the utmost attainments of strength and workmanship. It takes its name from Old Newbury, of which Newburyport was originally a part, and which in turn was named for the mediaeval town of England, which contributed of its learning and wealth for the founding of its namesake.

THE TOWLE MFG. COMPANY DOES NO RETAIL BUSINESS AND IS THEREFORE IN NO WAY A COMPETITOR OF THE RETAIL JEWELER.

TABLE FORK.

TOWLE MFG. COMPANY,

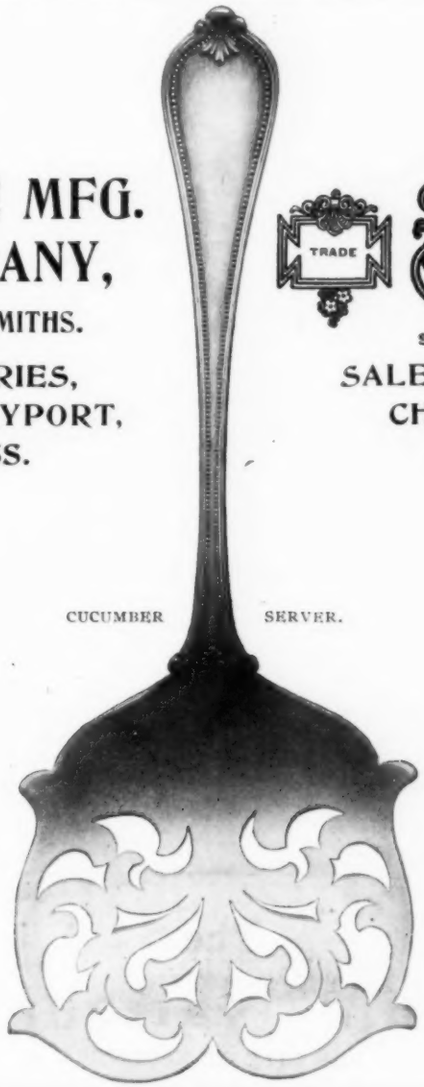
SILVERSMITHS.

FACTORIES,
NEWBURYPORT,
MASS.

TRADE MARK

STERLING

SALESROOMS,
CHICAGO,
ILL.



CUCUMBER SERVER.

TABLE SPOON.

Talk! Talk! Talk!

that seems to be the order of the day. But while one may sell an inferior article by much talk it will in the end prove a roorback. You don't have to talk to sell **Bell Gold-Filled Watch Cases.** They speak for themselves. The beauty of the designs and the excellence of the workmanship are more eloquent than any words, and the quantity of the gold used (more than in any other filled case) makes an impression that lasts for years and gains for the jeweler a satisfied customer.

Any emblem or monogram, plain or engine-turned, made to order for from 25 cents to $1.00 over price of plain polished case.

We have a special proposition to offer which is for the greatest interest of the retail jeweler. Write for full particulars.

BUY OF THE MAKER.

The Bell Watch Case Co.,

CINCINNATI, OHIO.

1900

Vest Pocket Directory.

NOW READY.

Price, 25 Cents.

Published by The Jewelers' Circular Pub. Co.

Philadelphia.

Charles F. Wall, of Wall & Ochs, is in New York on business.

H. C. Boden & Co., opticians, have removed to 1302 Walnut St.

E. Koons has opened a place as a manufacturing jeweler at 11 N. 13th St.

The mother of C. A. Sterner, jeweler, Allentown, is at the point of death.

Samuel Kind and Philip Kind returned home from Europe on Tuesday last.

G. Mayer, of George Mayer & Co., opticians, 134 S. 8th St., has returned from Europe.

G. C. Decter, of York, Pa., has accepted a position as watchmaker with Cohen Bros., Reading.

Thomas Moore, one of H. O. Hurlburt & Sons' most genial salesmen, buried his father last week.

The Baerncopf jewelry store, 128 N. 8th St., has been turned over to Harry Baerncopf by his father.

Mr. Kavanaugh, of J. L. Borsch & Co., who is in Europe on a pleasure trip, is expected home next week.

Thomas Mullenburg, of Cohen Bros., Reading, has gone to Martinsburg, Va., to start in business for himself.

M. F. Hamilton & Co., manufacturing silversmiths, have built an addition to their factory at 13th and Sansom Sts.

Wall & Ochs, opticians, intend to put a new thermometer of their own manufacture on the market in a few weeks.

Wm. H. Wardell, optician, Phoenixville, has relinquished the project to open a store at 17th and Pine Sts., this city.

Wm. Kelley, manager of Bailey, Banks & Biddle Co.'s watch department, has a vacancy for a first class clockmaker.

A grandfather's clock made in 1774 was sold by John B. Shutz, Reading, to C. H. Vanerman, Buffalo, last week, for $135.

D. V. Brown, manufacturing optician, 738-40 Sansom St., has increased his factory capacity and force almost double.

Samuel Krauss, aged 94 years, who lives at Sumneytown, Montgomery County, is the oldest clockmaker in Pennsylvania.

Mr. Warner, of Warner & Swansy, Cleveland, O., made a canvass of the optical and jewelry trades here the past week.

Leon Rains has returned from Atlantic City, where he spent the Summer, and has re-entered the employ of H. Muhr's Sons.

Ira D. Garman, retail jeweler, 101 S. 11th St., has had his store repainted and embellished for the Fall and Christmas trade.

Charles W. Bailey, treasurer of the Bailey, Banks & Biddle Co., returned from a lengthy sojourn in the Adirondacks, Thursday.

Frederick Chase, of J. E. Caldwell & Co., who has been spending the Summer at Rosemont, has reopened his town house, at 2100 Pine St.

J. L. Borsch, optician, has returned from Delaware Water Gap, where he had been three weeks, convalescing from a fractured knee cap received in a fall.

Business in the wholesale jewelry section of the city was suspended Thursday last, when Wm. J. Bryan, Presidential nominee, made an address at 8th and Chestnut Sts.

It was stated to a CIRCULAR-WEEKLY reporter last week on good authority that Samuel Kind, who has retail stores on Chestnut and 8th Sts., had practically retired and turned over the business to his sons.

D. V. Brown, of the Pennsylvania State Optical Society, has appointed Robert W. Burns and W. H. Hewett as his associates on a committee to arrange for a social conference of the members of the society, Nov. 23.

One day a few weeks ago Mr. Bonschur, of Bonschur & Holmes, opticians, 1527 Chestnut St., telephoned to his store that he would not put in an appearance that day, having been presented with a bouncing boy. A few minutes later a similar message was received from Mr. Holmes, who described his new arrival as a bouncing girl.

Wall & Ochs, opticians, 1716 Chestnut St., have had their regular cabinetmaker design and construct a show case which is alleged to be absolutely dust proof. It is regarded as such by the firm and is looked upon by the trade at large as a marvel of ingenuity. Every door is dust proof and is manipulated on rollers. The small details are wonderfully finished, even to the countersinking of every screw. The case is used to display the firm's importation of fine opera glasses just received from abroad.

Edward A. Hoyt and George C. Franciscus, receivers of James D. Hughes, bankrupt jeweler at 111 S. 8th St., have ordered the sale at public auction of the stock and fixtures of the old jobbing firm of Hughes, McGlensey & Co., at M. Thomas & Sons' auction house, 1519-21 Chestnut St., Thursday, Nov. 8, at 10 o'clock A. M. The stock comprises sterling silver novelties, table cutlery, plated ware, gold and silver watches, watch movements, gold and silver vest and lorgnette chains, stick pins, brooches, finger rings, cuff buttons, walnut office desk, jewelers' scales, work bench, counters and silver case, large two-door jeweler's safe, etc.

Several hundred representatives of mercantile firms assembled in the city last week to attend the fourth annual meeting of the Philadelphia Credit Men's Association. Officers were elected and legislation

The

Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

Sterling Vases.

The Sterling Silver Vase is an article of steady, never-diminishing salability.

Appreciating this fact we have endeavored to make our new assortments of these goods come up to the highest expectations of our friends—and go a little beyond. If our sales books tell the story, we have succeeded.

Prices on application.

TRADE MARK

"Watch Our Ads."

The Mauser Mfg. Co.,

...SILVERSMITHS...

15th Street, between Broadway and 5th Avenue, NEW YORK.

affecting business conditions discussed. The local association is one of 24 branches working for the promotion of better collection laws and more uniform exemption laws, for the improvement of mercantile agency service and for the interchange of credit information. The association favors amendments to the national bankruptcy laws.

The announcement was made Oct. 25 that Charles W. Bailey, treasurer of the Bailey, Banks & Biddle Co., is to wed Mrs. Chauncey Kerr. Mr. Bailey returned to this city, Oct. 25, fully recovered from his recent accident, and at once resumed his duties with the Bailey, Banks & Biddle Co. Mrs. Kerr is at her New York home, 668 Fifth Ave. No date has been fixed for the wedding. Mrs. Kerr is not yet convalescent.

Culinary Topics for October contains an interesting and instructive article by Geo. P. Tilton, entitled "The Aesthetics of Silver Ware," profusely illustrated with fine half tone cuts, lent for this purpose by the Towle Mfg. Co., silversmiths, Newburyport, Mass. Mr. Tilton, the author of this article, is, we believe, the gentleman who arranged and designed the two beautiful books issued to call attention to the Towle Mfg. Co.'s "Colonial" and "Georgian" patterns, which were unstintedly praised in these columns. His article on the aesthetics of silver ware will no doubt be of especial interest to all who were fortunate enough to receive his two former works.

Trade-Mark Information.

Note.—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 2,250 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silver ware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

BRADFORD, Pa., Oct. 16, 1900.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Mail you under separate cover to-day sterling file handle. I am not acquainted with trade-mark

on it. Would you be kind enough to let me know the maker of same, and address?

Yours truly,

P. L. LOWENTHAL.

ANSWER:—The file handle bears the trade-mark of Lebkuecher & Co., 28 Prospect St., Newark, N. J. See page 44 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

SCHENECTADY, N. Y., Oct. 24, 1900.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Have the kindness to tell us who the people are that make plated ware stamped

EUREKA SILVER CO.

J. W. SANDERS.

ANSWER:—The stamp "Eureka Silver Co." was used by the Meriden Silver Plate Co., Meriden, Conn., which company are now controlled by the International Silver Co.

EMPORIA, Kan., Oct. 10, 1900.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly inform us who makes a case called

RAMBLER 14

and for how long it is guaranteed? And oblige

D. D. WILLIAMS & CO.

ANSWER:—The Rambler case is made by the Wadsworth Watch Case Co., Dayton, Ky., and is guaranteed for five years.

Whenever the retailer runs across a foreign article of jewelry or a novelty of any kind and wishes to have it duplicated here, the Steel & Taylor Co., 31 E. 17th St., New York, will do the work. The company are just now running the entire factory, turning out thousands of foreign-like ornaments known under the names of ribbon end medallions, ribbon end spikes, etc. Not only is the foreign fashion copied, but the American made goods are better, more artistic and altogether more desirable. Ladies returning from Europe bring examples of ribbon end spikes, and the queer articles seem destined to become the vogue. These goods, in gilt and silver, are made to retail for less than a dollar each.

IT'S YOUR BUSINESS TO KNOW

every trade-mark used on any of the goods in the lines in which you deal.

YOU CAN'T AFFORD TO WAIT

to inquire when a customer wants to match any article, wants a part replaced or a repair made, or wants information about any make of goods.

IN FIVE MINUTES

you can identify any article bearing a trade-mark by consulting

"TRADE-MARKS OF THE JEWELRY AND KINDRED TRADES,"

which, with its supplement, contains over 2,250 marks, covering every line handled by jewelers, besides other interesting and valuable information.

Price, Book and Supplement, $3.00.

236 pages, 7 x 10, handsomely bound in cloth, artistically printed, systematically arranged and completely indexed.

Published by THE JEWELERS' CIRCULAR PUB. CO.,

Send for sample page and circulars. **Corbin Building, 11 John St., cor. Broadway, New York.**

New York Jewelers to Parade.

Arrangements Complete for the Monster Political Parade of Nov. 3d.

The Jewelers' McKinley and Roosevelt Club will end their work of the campaign, Saturday, at which time they expect to turn out over 5,000 men in the "Sound Money" parade. Their noon-day meetings, which have become quite a feature in the jewelry district, will end two days before. The meetings last week were even more crowded and in every way more successful than those earlier in the campaign. On Wednesday M. J. Lissauer, of Lissauer & Co., presided, and Senator N. A. Elsberg and Roy M. Robinson spoke. Thursday D. F. Appleton, of Robbins & Appleton, presided, and W. H. Michaels and Ralph Cohen spoke. Friday Leopold Stern, of Stern Bros. & Co., presided, and Hon. J. H. McInnes and Wm. Byrnes spoke. Saturday Mr. Lissauer again presided and Hon. Abe Gruber and Francis Tucker spoke. Monday, S. W. Pickering presided and J. H. Cowperthwaite and Jerome Carty spoke. Yesterday, A. Rutherford presided and E. A. Seehusen and E. P. Lovatt spoke, while to-day Wm. Bardel will preside and J. F. Russell and Phil. R. Dillon will speak.

According to the plans at the present time the last meeting will take place Thursday noon and will be an event of unusual interest. All jewelers who can possibly spare the time are invited to attend. Jos. B. Bowden, president of the Jewelers' McKinley and Roosevelt Club, will preside at this occasion and Col. John L. Shepherd, the Grand Marshal of the association, will be the principal speaker. A double quartette will be among other unusual features of the meeting that will make it one of the most enjoyable and interesting of the series. The club's principal work at the present time is the arranging for the parade. The jewelers will form in Maiden Lane, from Broadway to No. 54; in John St., from Broadway to William St., and in Nassau St., between Maiden Lane and John St. The attention is called of all jewelers who contemplate having companies in the parade, that it is absolutely necessary that an official blank giving the names of the captain and members of the company be filed with Secretary Ackerman at once in order that the proper equipment as well as the place in the line shall be made for the company. Tiffany & Co.'s contingent will, it is expected, have the head of the line after the officers; then will follow members of every other concern of which more than one company turns out. It has been decided, as previously announced, that the jewelers will be decorated simply with a gold badge, wear a pink carnation, McKinley's favorite flower, and carry bamboo canes. Where it is convenient, it is asked that those parading wear dark clothes. The guide men at the end of the lines will carry small flags, while large American flags will be interspersed throughout the entire jewelers' legion. In addition to the large banner carried by the Tiffany contingent will be the four regulation large banners of the Jewelers' McKinley and Roosevelt Club, two gold and two blue, and a number of small banners supplied by individual companies. Grand Marshal Col. John L. Shepherd and his aides met Monday afternoon and decided on the general orders for the parade. They are as follows:

MARSHAL'S INSTRUCTIONS TO CAPTAINS OF COMPANIES.

Column will be divided into two Divisions of equal strength, the Marshal being in command. Henry E. Ide, Chief Aide, will be in command of the Second Division.

(1.) The hour for assembly for formation of line will be 1.30 P. M. In case the day is stormy, the hour for assembly will be 12 o'clock noon.

Captains having orders for equipment may present them at Headquarters, 10 Maiden Lane, after 9 o'clock Saturday morning.

When Companies are complete, Captains must report to Marshal's Aides (who will be on Maiden Lane or Nassau St.), for their positions in line. Aides will wear badge of office, and can be easily found.

It is desired, as far as possible, to insure uniformity of appearance, that members of the Club wear dark derby or soft felt hats.

No advertising banners or any flags but the American Flag will be allowed in the line.

Instruct your guides to carry Colors so the lower end of the staff will be, when the men are marching, 24 inches from the ground.

No smoking will be allowed while the Division is marching.

The Marshal desires to impress upon all aides and captains the imperative necessity of maintaining the prescribed formation, of keeping the column well closed up, and of marching rapidly throughout the entire line of the parade. Under no circumstances must the formation of 16 files front be changed or the distance between the platoons be increased.

When a halt becomes necessary at any point in the line of march, Companies will close up their commands in mass, taking their proper distances on resuming the march.

The formation will consist of single platoons of 16 files front, including right and left guides, and each platoon will be commanded by a Captain, who will march at a distance of two paces in front of the center of his Company.

Companies will march with an intervening distance of three paces, and under no circumstances must this distance be exceeded.

The Captain of each Company will have his men sized from right to left, the tallest men on the right.

The guide will be *right* throughout the entire line of march, except when turning into Broadway and in making a turn at Broadway and Waverley Place.

The Reviewing Officers of the parade will occupy the center of the stand erected at Madison Square, north of the Dewey Arch, and on the east side of Fifth Ave.

Captains will instruct their Companies in marching past the Reviewing Officer to raise their canes and flags in their right hand to the full length of the arm, raising the hat with the left hand. It is hoped that this will be done in unison in order to create the proper effect.

Organizations to be maintained intact until regularly dismissed.

As soon as the men are dismissed from the column, they should leave the streets which constitute the line of march as quickly as possible, by passing into the adjacent streets.

Captains must personally see that all Banners and large Parade Flags are delivered at our Headquarters immediately after disbanding.

(Signed) COL. JOHN L. SHEPHERD, Marshal.
HENRY E. IDE, Chief Aide.

D. V. P. Cadmus, chairman of the equipment committee, says that the captains of the different jewelers' companies will be able to obtain their company equipments at the club room, 10 Maiden Lane, on Saturday morning.

Baltimore.

John W. Mealy, of John W. Mealy, Son & Co., has returned from New York where he spent a week purchasing new goods for the holidays.

About 15 of the employes of A. H. Fetting, manufacturing jeweler, enjoyed one of the most pleasant outings of the season on Sunday, Oct. 28. They took the train to Relay Station, then proceeded on foot to Ellicott City, where they were served with a bounteous spread.

Charged with stealing a bicycle from Charles C. Stieff, manager of the Baltimore Sterling Silver Co., Frederick Schinlotz was convicted in the Criminal Court on Oct. 22, and was sentenced by Judge Phelps to three years and six months in the penitentiary.

During the past week the Baltimore Sterling Silver Co. transferred their business from their old location, 21 N. Liberty St., to their new headquarters, 17 N. Liberty St., just two doors below. The new building, which has just been finished, is quite a handsome one of three stories.

The Board of Awards at their regular meeting, held the past week, were unable to reach a final decision regarding the new clock for the dome of the City Hall. The question that is causing the delay is whether they should purchase an entirely new clock or have the present one repaired. Superintendent of Buildings Hellman was present to give his views, but owing to the non-appearance of Superintendent Boyd, of the fire alarm telegraph department, whose views were also desired, the question was laid over until their following weekly meeting.

Detective Kratz, of the Baltimore Detective Department, returned from Philadelphia, Oct. 24, with Edward Newman, wanted here on a charge of stealing diamond rings to the value of $150 from the jewelry store of J. Goldberg, 917 E. Baltimore St., on the morning of Oct. 16. William Richardson, charged with aiding Edward Newman in robbing Mr. Goldberg, by barring the door after Newman ran out and locking Goldberg inside, was dismissed on Oct. 25, by Justice Fechtig, of the Central Police Station. Having never been in trouble before, being the son of respectable parents, repenting for his rash act and promising to lead a better life hereafter, Mr. Goldberg was induced not to prosecute him.

Edward S. McLeod, Washington, Pa., has returned from a trip to Canada and New York, where he was looking up Fall novelties.

WALTHAM WATCHES ARE CARRIED ALL OVER THE WORLD.

FROM GREENLAND'S ICY MOUNTAINS

WASHINGTON, D. C., March 20, 1900.
AMERICAN WALTHAM WATCH CO.,
WALTHAM, MASS.

DEAR SIRS:—It may interest you to know that each of the nine members of the Wellman Polar Expedition of 1898-9 carried one of your famous watches. For more than a year we had opportunity to test the accuracy and endurance of your time-keepers amid the most trying conditions.

My watch was carried, while on our sledge journey toward the North Pole in the midst of the Arctic winter, in a pocket of my under jacket. I often found it so embedded in ice formed from the exhalations of my body that it was literally frozen in my pocket, and it was extremely difficult to get it out for purposes of observation or winding. The watch itself continued to go right along.

After a year of such exposure in temperatures varying from that of the body to 49 degrees Fahr. below zero, our steamer arrived, and on comparison with the ship's chronometer, after correction for rating, we found it had lost 34 seconds in the twelve-month A subsequent comparison was made with observatory time after our return to Norway, and the net loss was reduced to 23 seconds.

I regard this as a wonderful performance, considering the circumstances. The other watches, all Walthams, like mine gave similar results.

Permit me to congratulate you upon the extraordinary showing made by your time-keepers during our expedition.

Sincerely yours,
(Signed) WALTER WELLMAN.

INSPECTING ENGINEER'S FORM.

ed to—
General of Stores,
India Office,
Westminster,
S. W.

India Office,
Westminster, S. W.
3rd January 1880

I am directed by the Secretary of State for India in Council to acquaint you that your Tender of the date and for the articles mentioned below has been this day accepted, subject to the Conditions and Specification on which you tendered.

Your claim must be preferred in duplicate on the forms provided by this office, and you are requested to quote on them the date of this letter and the following reference 2/438. —

I request that you will acknowledge the receipt of this letter, and that you will not commence the work until you have received full instructions from the Inspecting Engineer

I am,
Your obedient Servant.
Director-General of Stores.

The American Watch Co.

Date of Tender	Nature of Articles	For what Service	Rate per each £ s. d.	Gross Amount £ s. d.
2nd Dec. & modified by letters of 4th & 22nd Dec. 1879	372 Guards' Watches with open parts	Indian State Railway	3. 3. 6.	1181. 2. 0.

TO INDIA'S CORAL STRAND

THE JEWELERS' CIRCULAR AND HOROLOGICAL REVIEW. AND THE JEWELERS' WEEKLY. CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.
TELEPHONE: 1148 CORTLANDT. CABLE ADDRESS: JEWLAR, NEW YORK.

Vol. XLI. Oct. 31, 1900. No. 14.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada,	**$2.00**
Foreign Countries in Postal Union,	**4.00**
England and Colonies,	**16s.**
France and Switzerland,	**20 fr.**
Germany,	**16 marks**
Single Copies,	**.10**

New Subscribers can commence at any time.

Payments for THE JEWELERS' CIRCULAR-WEEKLY, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Every line of reading matter in THE JEWELERS' CIRCULAR-WEEKLY, with the exception of a few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR-WEEKLY is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

Taxing Department Stores in Germany. THE experiment of the Prussian Government in passing a measure levying a special and progressive tax upon bazaars or department stores, will be watched with great interest by both merchants and lawmakers in the United States. Efforts have been made during a period of several years to secure the enactment of such a law, but all these efforts, the latest of which had terminated in a debate which took place in the Prussian Diet during April of last year, had failed, for the reason, mainly, that the proposed statute was opposed by the class of supply stores which serve exclusively military officers and Government officials, and exercise, therefore, a definite influence in legislative affairs. Notwithstanding, however, all opposition and hesitation on the part of the Government, the measure was brought up at the recent session of the Prussian Parliament, and after a long and interesting debate was adopted by both houses on June 18 and proclaimed by royal edict to take effect from the 1st of January, 1901. The provisions of the law are set forth in another part of this issue of THE CIRCULAR-WEEKLY. The weak point which causes most apprehension in Germany is that the enactment opens the way for special taxation of all kinds of large industries and landed possessions. At a time when every interest and class is clamoring for protection it encourages the demand for special legislation affecting specialized branches of industry and trade. With all this in view, so conservative a journal as the *Vossische Zeitung* declares that the new statute is "economically and politically the worst law that has been enacted since the memory of man," and that "when it shall have completely failed of its purpose, the fault will not be that of the smaller merchants and their customers, but of the Government which has enacted the law and hastens to wash its hands of the results." Yet justice to the classes who have asked for this enactment and to the Government who have granted it demands that the wisdom and effectiveness of such legislation shall be tested and judged by the results of actual experience.

Labor of Minors and Females in Massachusetts. THROUGH official channels the attention of the Attleboro and North Attleboro manufacturers was called last week to the statute restricting the employment of minors and females more than certain hours. The law has not changed, but the notification is due to the fact that the officials realize the holiday rush is approaching, when temptations to break over the law are numerous. This statute has always been a great embarrassment to the jewelers and nine out of 10 express themselves openly and some almost violently against it, and to say that it is violated at every opportunity would hardly be drawing it strong. The jewelry business is subject to long dull periods alternating with short spells when the work must be done at a high pressure with long hours, and green hands cannot be taken into the factories to help out. The skilled help who have been employed right along expect and desire, whether male or female, to help out for the sake of the extra remuneration which helps them to bear the periodical depression more cheerfully. The new notices contain one interesting clause, though it does not help the manufacturers, but merely the local retail jewelers. After stating the time restrictions, it continues, "providing that the restrictions imposed by this section shall not apply during the month of December in each year to persons employed in shops for the sale of goods at retail."

Trade in American Timepieces.

[*The Sun, Oct. 28.*]

BY the census of 1890 there were 44 clock and watch factories in the United States.

In the fiscal year of 1890-91 clocks and watches to the value of $2,285,000 were imported into the United States, and the exports of American-made clocks and watches for the same period were $1,580,000. Americans imported more timepieces than they sold abroad. During the 12 months ending July 1, 1900, according to a recent Treasury bulletin, the imports of clocks and watches had decreased to $1,750,000, and the export trade was nearly $2,000,000, the trade for the last month in the fiscal year indicating that our exports were about $2,400,000 for the calendar year 1900.

Although clocks and watches made in Geneva, Copenhagen, Paris and Birmingham have long enjoyed great celebrity abroad, American manufacturers have been able to build up a profitable market in many countries in which it is necessary to overcome local competition. Last year American clocks and watches to the value of $629,000 were sold in Great Britain; in Germany, a comparatively new field for such exports, timepieces to the value of $40,000 were sold. To Canada last year American clocks and watches valued at $416,000 were sent, to Brazil $60,000, to Mexico $30,000, to Argentina $26,000 and to the West Indies $23,000. The minor South American States took $75,000.

The increase in the foreign markets for American-made clocks and watches is not due chiefly to sales in the Orient. To Australia last year American clocks and watches to the value of $200,000 were sent, to Japan $100,000 worth, to British India $85,000 worth, to Africa $60,000 and to Asiatic counties, exclusive of India and Japan, $60,000. The sale of American clocks and watches in the Philippines was not an item of commerce before last year, when it amounted to $15,000; and during the first six months of the present year the increase of exportations in these articles to China was from $16,000 to $53,000.

American manufacturing facilities for clock and watch making are almost unlimited, and through the development and perfection of patents and economies in production, the larger use of aluminum and nickel and the utilization of improved machinery, the price of an ordinary watch or clock has been so cheapened as to increase largely the purchases at home, while the foreign demand for them is growing correspondingly.

TABLE SPOON.
(HALF ACTUAL SIZE.)

TEA SPOON.
(HALF ACTUAL SIZE.)

DESSERT SPOON.
(HALF ACTUAL SIZE.)

Solid Silver

(Exclusively.)

TRADE MARK

STERLING

WHITING M'F'G CO.

Silversmiths,

Broadway & 18th St.,

NEW YORK.

DESSERT FORK.
(HALF ACTUAL SIZE.)

ALL OUR LINES FOR THIS SEASON HAVE BEEN GREATLY ENRICHED, THEREBY ENABLING US TO PRESENT ALTOGETHER THE FINEST STOCK OF DESIRABLE GOODS EVER OFFERED.

WE TAKE PLEASURE IN SHOWING HEREWITH OUR NEW PATTERN (DESIGN PATENTED) OF FORKS AND SPOONS, THE

"DUKE OF YORK."

TABLE FORK.
(HALF ACTUAL SIZE.)

Letters to the Editor.

THE JEWELERS OF PENNSYLVANIA THANKED.

PHILADELPHIA, Pa., Oct. 25, 1900.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

The enclosed speak for themselves. I wish through your valuable paper, in name of the committee, to extend our thanks to the jewelers' and kindred trades for the liberal response to our call. We certainly feel gratified at the liberality of our people and interest manifested in this (to our minds) very important election. I remain, respectfully,

J. WARNER HUTCHINS.

The enclosures referred to were two circular letters from the Advisory Committee for Eastern Pennsylvania of the McKinley and Roosevelt Republican Campaign, 1900, which were as follows:

PHILADELPHIA, Sept. 27, 1900.

DEAR SIRS:—The National Advisory Committee having in charge the McKinley and Roosevelt campaign realize fully the serious results that might ensue if an apathetic feeling is allowed to prevail.

To controvert any such possibility, active measures are imperatively necessary at once. It is not possible to convey by a letter the importance of immediate activity on the part of the business men who have at heart our cause and the principles we represent. You, no doubt, appreciate the necessity of the election of the McKinley and Roosevelt ticket, and to gain this end considerable money must be subscribed, and we appeal to the jewelry and kindred trades to help us in this object.

During Mr. McKinley's administration, business has prospered, and you will agree with me, as a business man, that his election must be assured. To gain this end we are compelled to ask your assistance, feeling assured that you will deem it advisable to subscribe to this fund.

Make checks payable to the order of Drexel & Co. A receipt from the National Committee will be returned to you.

Very truly yours,
J. WARNER HUTCHINS,
Chairman Committee on Jewelry, Silversmiths, and Watch Case Mfrs.

Committee:
J. Warner Hutchins, Chairman.
H. B. Houston, of J. E. Caldwell & Co.,
F. M. Simons, of Simons, Bro. & Co.,
Clement Weaver, of Bailey, Banks & Biddle Co.,
Westcott Bailey, of Wescott Bailey & Co.

—

PHILADELPHIA, Oct. 17, 1900.

MY DEAR SIR:—Referring to the recent appeal made to you by the Committee, of which I have the honor of being the chairman, I notice that you have not yet responded.

The importance in this matter has not become in any sense less, and your Committee desires that the jewelry trade should have a fair representation.

It is not intended that this should in any sense be a burden to you, and I would ask if you will kindly give the matter prompt consideration, sending whatever donation you feel able to make, payable to the order of Drexel & Co.

Yours very truly,
J. WARNER HUTCHINS,
Chairman.

Committee:
J. Warner Hutchins, Chairman.
H. B. Houston, of J. E. Caldwell & Co.,
F. M. Simons, of Simons, Bro. & Co.,
Clement Weaver, of Bailey, Banks & Biddle Co.,
Westcott Bailey, of Wescott Bailey & Co.

THIS JOURNAL'S COMMENTS ON ORGANIZATION.

CHICAGO, Ill., Oct. 27, 1900.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I thank you for favorable mention and comment on the toast delivered at Dallas, Tex. The high minded character of THE CIRCULAR would not admit of unjust or unfair comment. For this reason I am especially pleased with your notice. Very truly yours, J. H. PURDY.

Beggars are not welcomed in the Rue de la Paix, Paris. One day a hard hearted jeweler was about to drive an old woman clothed in rags from his door when a benevolent, aristocratic customer, with whom he was endeavoring to effect a sale, took compassion and presented her with a coin as she was leaving. After further parley the customer concluded to defer purchasing for the nonce. Shortly after his departure the jeweler missed one of his most valuable rings. In the evening of the same day, the beggar met with a heartier welcome from the Commissary of Police, before whom she was brought intoxicated. She was not only welcome, but the Commissary shared her hilarity in the prospect of being able to welcome the nice gentleman as well as the nice ring.

Stella Music Boxes

are the only music boxes with smooth steel tune sheets. . . .

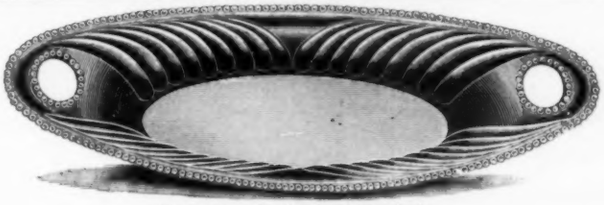
No Pins to Bend and Break.

WRITE FOR NEW CATALOGUE AND PRICE-LIST.

JACOT MUSIC BOX CO.,

39 Union Square, New York.

No. 352.
Mustard Pot.



No. 976. Oval Bread Basket.

No. 350.
Toothpick Holder.

40 New Articles in our New Catalogue No. 15, just out.

S. STERNAU & CO.,

204 Church Street, - - NEW YORK.

Trade Gossip.

Mr. Doty, who has a bond on the turquoise mines of James W. Haas, near Mineral Park, is shipping weekly 25 pounds of gem stones to New York. The stones are used for gem and ornamental purposes.—Mohave (Ariz.) *Miner*.

Whatever other catalogue the jeweler may have on his desk, he should not rest until he has that of Oskamp, Nolting & Co., Cincinnati, O. It is a book of reference for reliable goods. A house that can fill orders completely and satisfactorily from its own stock is worth dealing with.

Lissauer & Co., 12 Maiden Lane, New York, are showing this year a better and more complete assortment of set rings than ever before. Jewelers who are familiar with the character of the line of goods carried by this firm in former years, will appreciate the advisability of examining the goods shown this year before making their purchases.

Theo. Neuhaus & Co., Cincinnati, O., last week, made a belt buckle to order which has over $30 worth of gold in it. A topaz an inch long, of the finest quality, is in the center. It is a very elaborate affair. Mr. Neuhaus says he never knew such an era for class and school pins and medals. They have orders galore. This is probably due to the very artistic designs submitted by this firm.

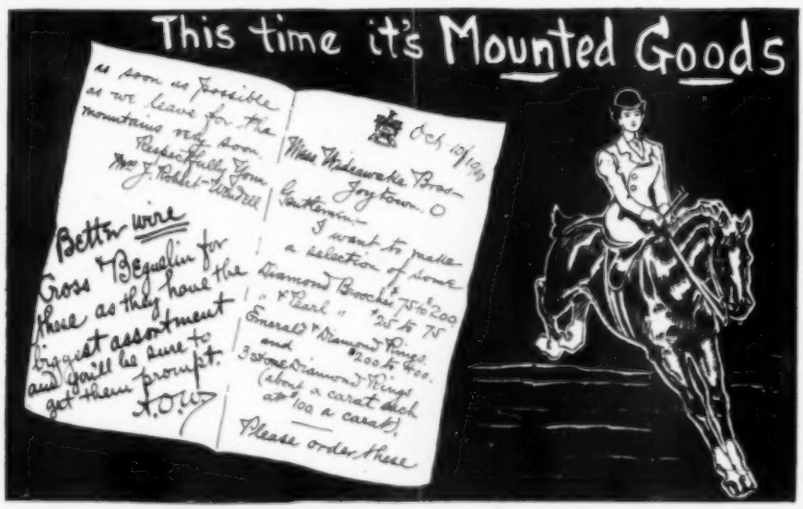
A distinct novelty in hair ornaments for girls is presented this week in the advertisement of A. C. Becken, Chicago. This hair and ribbon clasp is a boon to mothers, as it stays where it is put, adjusts itself to any size braid or plait, does away with the tying of ribbons and is tasty and durable. They come in over 100 designs of gold plate, plain and jeweled, and should prove good sellers.

Albert Bros., Cincinnati, O., have started this Fall a new idea in clockdom that has set the trade a pace they never realized before. The deal they contracted in this line has packed a warehouse on Pearl St., aside from their own building, which could not hold the goods. That they are out to sell clocks has been fully established and that they will sell them is evidenced by the orders coming in for cases daily.

Adams & Singleton, 383 Washington St., Boston, Mass., have had and are still having a fine business this Fall. This firm are successors to Brooks & Pike, who established the business in 1862 and whose line of diamond mountings became known throughout the trade. The successors, the present firm, continue manufacturing the same excellent line and are maintaining the high reputation won for it by the old firm.

The Victory lapel button back, made by Adolph Muehlmatt, Lion building, Cincinnati, O., is the very latest patent of its kind on the market and probably the best. The trade everywhere are asked to send for his new price list and illustrations and keep abreast of the times. The backs are made in all metals and are especially adapted for school, class or college buttons of high-class order. See their advertisement in this paper.

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mesiay, PARIS *Telephone, 2188 Cortlandt* *17 Maiden Lane, NEW YORK*

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

ASHEVILLE N. C., A. M. Field (A. M. Field Co.), Astor.
ALLENTOWN, PA., J. H. Lawfer (W. H. Lawfer & Co.), Park Ave.
BRISTOL, R. I., D. Stevens (Stevens & Co.), Broadway Central.
CHICAGO, ILL., F. J. Wilson (Marshall Field & Co.), 104 Worth St.
A. L. Sercomb (A. L. Sercomb Co.), Manhattan.
S. C. Eppenstein (Illinois Watch Case Co.), Astor.
J. H. Friedman (The Fair), Navarre.
CHAMBERSBURG, PA., W. Ludwig, Broadway Central.
DALLAS, TEX., E. Stern (Sanger Bros.), St. Cloud.
EASTON, PA., Mr. Edelman (Kleffler & Edelman).
GLOVERSVILLE, N. Y., A. D. Norton, Park Ave.
GREENSBURG, PA., A. Fisher, Astor.
A. Fisher, Jr., Astor.
HELENA, MONT., C. B. Jacquemin, Astor.
JACKSONVILLE, ILL., A. E. Lyon (Russell & Lyon), Grand Union.
LOUISVILLE, KY., Dr. R. Wedekind (Wedekind Optical Co.), Imperial.
NEW HAVEN, CONN., Mr. Silverthau (S. Silverthau & Sons).
ONEONTA, N. Y., G. H. Chandler, Albert.
E. D. Lewis, Albert.
PHILADELPHIA, PA., S. Jaquette (Bailey, Banks & Biddle Co.), St. Denis.
PITTSTON, PA., W. F. Staley, Imperial.
ROXBURY, N. Y., F. Dixon, St. Cloud.
TAMPA, FLA., H. E. Adams, at H. W. Wheeler & Co., 2 Maiden Lane.
TITUSVILLE, PA., F. L. Nuse.
WATERBURY, CONN., C. H. Upson (Upson Jewelry Co.), Normandie.

The Gotham Meanderer.

Several young ladies of the "smart set" have been seen on Fifth Ave. recently, carrying a cane just like the men. They seem to be mostly athletic misses who affect golf and the horse show. Cane carrying by the women is a fad that breaks out periodically and it may become a fixed fashion. In order to be strictly up-to-date an uptown jeweler placards his show window: "Mannish cuff buttons and scarf pins for women."

When F. Haasters returned from his visit to the Fatherland last week he was duly welcomed by his numerous friends in New York. Mr. Haasters is the New York representative of the Paris jewelry novelty house of Victor Jonest, and he went to Moscow, Russia, in the middle of September to see his mother and to marry a pretty maiden, who had been waiting for him. Mr. Haasters brought his bride with him. During his absence his position was temporarily filled by August Müller, formerly of Cologne.

The Duhme Jewelry Co., Cincinnati, O., Oct. 24, closed their diamond cutting department indefinitely on account of a disagreement with the diamond cutters as to payment for time they were unemployed while the machinery and appliances were being removed to and from Music Hall during the Fall Festival.

New York Notes.

Tiffany & Co. have entered a judgment for $324.43 against Henry H. Cohn.

Fred. J. Reith has commenced business with a stock of goods at 467 Eighth Ave.

The family of Jesse Carpenter, of the Horton, Angell Co., recently made an overland carriage trip of 450 miles, from Attleboro to Brooklyn.

Albert Wittnauer, senior member of the firm of A. Wittnauer, is at Carlsbad to take the waters. Mr. Wittnauer has been absent from this country the past three years, superintending the manufacturing interest of his firm.

The schedules in the assignment of the Mascot Mfg. Co., dealers in lamps at 19 Barclay St., were filed in the Supreme Court, a few days ago. They showed the liabilities to be $7,124; the nominal assets, $3,982, and the actual assets, $2,598.

Frederick A. Herman, said to be a jeweler, and Miss Lillian Gorman were married on Wednesday evening. During the wedding supper, held at the Marlborough Hotel, two tramps broke in through a window and created a disturbance, which led to their arrest.

Walter Hewitt, a colored man, was arraigned in the Gates Ave. Police Court, Brooklyn, Thursday, on a charge of forgery. The complainant was Isaac Cohen, who said he was a jeweler at 1608 Fulton St., and alleged that Hewitt forged a check for $20 with his name. Hewitt ordered a suit of clothes and gave the check in payment. Hewitt was held by Magistrate Lemon in $1,000 bail for examination.

Henry Fera, 65 Nassau St., will to-morrow admit to partnership L. P. Kadison, under the style of Fera & Kadison. The firm will continue the business of diamond importing, cutting and polishing, but will give more attention to a line of mounted goods than heretofore. The business of Henry Fera was established in 1871.

A petition in bankruptcy was filed in the United States District Court, Thursday, by Joseph Fuchs, jeweler, 324 Grand St. The petition shows liabilities of $2,669.68 and no assets. The principal creditors are Rubenstein Bros., $273; A. M. Bachrach, $250; A. Kornreich, $200; Spiro & Hirsh, $520; E. M. Pilzer, $800; B. Weinberger, $200; Alter Gottleib, $120. The petitioner's entire assets consist of household effects to the value of $100.

The Fahys Watch Case Co. have agreed with the Long Island R. R. Co. upon a price of sale for property belonging to the former, in Bar Harbor, Long Island. Some time ago the railroad company obtained right of way through the property, but as the Fahys company were unwilling to sell it, condemnation proceedings were instituted. This agreement will obviate the necessity of condemning the land, which is estimated to be worth $14,000. The price of sale is not made public.

It was reported that Cornelius L. Alvord, Jr., the defaulting employe of the First National Bank, had an interest at one time in the jewelry business of the firm of Bartens & Rice. This is absolutely denied. Thomas E. Rice, of this house, when seen by a CIRCULAR-WEEKLY reporter, positively denied that Alvord had any connection with the firm other than as a customer. "Mr. Alvord," he said, "was a regular customer here and often made purchases of us, but aside from this he had no connection with this firm whatsoever." Charles Bartens, 14 John St., formerly of the same house, also denied that Alvord ever had any interest in the business.

The New York Court of Appeals, at Albany, last week heard arguments on the appeal of J. Heilbronn & S. Marchand, diamond importers, 26 John St., in the action brought by them against Abraham S. Herzog, a diamond dealer at 45 Maiden Lane. The action was brought to recover the value of $2,450.12 worth of diamonds sold to the defendant on credit. The suit was commenced by an attachment before the expiration of the term of credit on the ground that the defendant had made false and fraudulent representations as to the value of his assets. The statement of the defendant was made to a commercial agency and repeated by the defendant to one of the plaintiffs. When the suit came to trial the plaintiffs were beaten. The case was then carried on appeal to the Appellate Division of the Supreme Court, which body affirmed the decision in favor of Mr. Herzog. From this decision the plaintiffs took this appeal to the Court of Appeals, where their side was presented by Benjamin N. Cardozo, while Julius J.

TABLE SERVICE.

WE HAVE STEMWARE SETS IN PLAIN, ENGRAVED, ETCHED, CUT, AND GOLD DECORATION.

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915 Broadway, NEW YORK. 36 Murray Street,

1851. 1900.

THE CHATHAM NATIONAL BANK, NEW YORK.

CAPITAL STOCK, - - - $450,000
UNDIVIDED PROFITS, - - - 974,518

GEO. M. HARD, President.

H. P. DOREMUS, Cashier. W. H. STRAWN, Ass't Cashier.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page $2.00 per inch.

Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WATCHMAKER and engraver; over 20 years' experience; has all tools; state salary you wish to pay. L. D., care Wemett, 67 3d St., Troy, N. Y.

WANTED—By a German watchmaker, a position at once; speaking German and a little English; south preferred. Address, S. Finner, care H. Mahler's Sons, Raleigh, N. C.

WATCHMAKER, first-class, fair engraver; 20 years' experience; has all tools; come at once to a permanent position; state salary can pay. L. A. D., care May, Jeweler, Yonkers, N. Y.

SITUATION WANTED, by a fair watchmaker, to learn engraving; seven years in retail business; A1 references; salary no object; age, 22. Geo. Allen, 311 Chicago Ave., Chicago, Ill.

WANTED—Position as foreman in a first-class jewelry factory; have been with one of the best houses in the trade; best of references. Address, H. A., care Jewelers' Circular-Weekly.

SITUATION WANTED, first of year, by experienced traveler, with first-class watch or jewelry house; west to Pacific coast or south. "Traveler," Room 71, 14 Maiden Lane, New York.

A SALESMAN with 10 years' experience among the jewelry trade east of St. Louis is open for engagement; the best of references given. Address, "Louis," care Jewelers' Circular-Weekly.

FIRST-CLASS WATCHMAKER and optician, good engraver, desires a position with a good firm; state salary in first letter; A1 references furnished. Address, "Watchmaker," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, by responsible party, a good 10k jewelry line, also line of rings, to sell to best retail trade; established business and results sure. Address, "Opportunity," care Jewelers' Circular-Weekly.

WANTED—Position as traveling salesman, to carry a line of jewelry; best of references and bond if required; write for particulars; territory, southern States preferred. Address, J. & Co., care Jewelers' Circular-Weekly.

WATCHMAKER desires position with first-class southern house during Winter, or permanently if satisfactory; accustomed to taking in work; first-class tools, American lathe, etc. "Waltham," care Jewelers' Circular-Weekly.

YOUNG MAN, energetic, ambitious and of high moral character, with good experience in retail store, would like position as traveling salesman for reliable house carrying watches, jewelry, or both; good references. Address, "Energetic," care Jewelers' Circular-Weekly.

A1 WATCHMAKER, fine engraver and graduate optician wants position; 26 years old, married, no bad habits; gilt-edge reference; full set of tools; $12 per week; have always earned $15; New York State preferred, but will go anywhere. Address, C., care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—Expert watchmaker at once; best of references required. Address, R., Leominster, Mass.

WANTED—First-class watchmaker; State of New York; steady position. Apply, L. H. K. & Co., 64 Nassau St., New York.

HELP WANTED—Continued.

WATCHMAKER WANTED for general run of work; state wages; New York city. Address, H. H., care Jewelers' Circular-Weekly.

WANTED—A first-class manufacturing jeweler and engraver. Address, with references and wages desired, H. Mahler's Sons, Raleigh, N. C.

WATCHMAKER for trade work in New York city; salary, $10 per week, or piece work. Address, "New," care Jewelers' Circular-Weekly.

WATCHMAKER, accustomed to fitting watches, for New York wholesale house; state references; wages, $12. Address, W. I. care Jewelers' Circular-Weekly.

PERMANENT POSITION open to young man who can do plain engraving and wishes to improve under fine engraver; clock repairer and salesman preferred. Box 543, Asheville, N. C.

EXPERIENCED watch and jewelry traveler wanted for the Middle and New England States; very liberal salary; state full particulars. N. & M., care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and optician, single, with experience in railroad inspection work preferred; permanent job; send reference and state salary in first letter. William Fredeking, Hinton, W. Va.

WANTED, in city near New York, a good workman to do clock and jewelry repairing and engraving; must come well recommended; state age and wages wanted in first letter. Address, "Steady," care Jewelers' Circular-Weekly.

WANTED—Salesman to represent manufacturers of fine gold jewelry in middle west; must be acquainted with best trade in larger cities; give full particulars; all replies considered confidential. Address, "Manufacturer," care Jewelers' Circular-Weekly.

WANTED—A bright young man between 20 and 25 years old, as salesman in New York city; one well acquainted with wholesale jobbing trade preferred; position can be held open until Jan. 1. Address, "Providence," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, or from Jan. 1, thoroughly experienced traveling salesman with an established trade for diamonds, diamond jewelry and watches; state full particulars, experience, references and salary expected. F. K., care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker and jeweler to help in store when necessary; good tools, references, photo and full particulars in first letter; $12 per week; advance possible; permanent position to the right man. Address, "Middle State," care Jewelers' Circular-Weekly.

WANTED—Experienced watchmaker to take charge of watch department in up-to-date department store in one of the leading cities in Ohio; must come well recommended as to salesmanship as well as character and ability. Address, C. J., care Jewelers' Circular-Weekly.

WANTED—From Jan. 1, 1901, a traveling salesman with an established trade in New York city and suburbs to sell watches, diamonds and jewelry; salary $35 to $50 per week; state full particulars, experience, references, etc. "Good Trade," care Jewelers' Circular-Weekly.

A NEW YORK jobbing house require, on Jan. 1, 1901, the services of a western traveler to sell a general line of watches and jewelry, also loose diamonds and diamond jewelry; only experienced traveler with an established trade need apply; salary $50 per week and expenses; state full particulars. "Experience," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, 1901, an experienced traveler in the northwest for jewelry line, by established house; must be energetic and have established trade; highest character and references necessary; salary, $1,800 per annum and commission, expenses paid; state experience, age and nationality; all communications strictly confidential. "G.," care Jewelers' Circular-Weekly.

LISSAUER & COMPANY, 12 Maiden Lane, New York, have a position open from Jan. 1st, 1901, for an A 1 experienced traveler; territory, Michigan, Illinois, Indiana, Ohio; parties only who are thoroughly qualified, will address, with full particulars, P. O. Box 2516, New York.

WANTED AT ONCE two first-class manufacturing jewelers, capable of doing all kinds of trade work, and one A 1 engraver and jeweler that can do all kinds of plain and ornamental work and chasing; $20 per week and permanent position to the right men. Address, with full particulars, Albert Pfeifer, Little Rock, Ark.

Business Opportunities.

I BUY JEWELRY STOCKS.—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York city.

ENTIRE LINE of leading, well-known firm of gold filled chain makers for 45 cents on dollar. S. Less, 11 Lispenard St., New York, cash buyer of retail and wholesale stocks.

FINE JEWELRY STORE in city of western New York, 25,000 population, consisting of elegant fixtures and new stock of watches, diamonds, silver ware, jewelry, sterling, cut glass, amounting to $15,000; will sell for $10,000 cash if sold at once. Address, W. M. K., care Jewelers' Circular-Weekly.

For Sale.

JEWELERS—Want to exchange a new 16-foot open catboat for jewelry; price, $250. Address, "Boat," care Jewelers' Circular-Weekly.

CLOSING THEM OUT at reduced prices; 30 gross, flat band, silver plated, campaign rings, red, white and blue, hard enamel all around; G. O. P. on plate; width, three-eighths inch; price, $5 gross; retail for 25 cents each; sizes, 4½ to 11; send 10 cents for sample. 711 Sansom St., Room 3, Philadelphia, Pa.

To Let.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, N. Y.

Attention, Salesmen.

Wanted, experienced jewelry salesmen to thoroughly canvass one or two of the following States: Michigan, Illinois, Wisconsin, Minnesota, Dakotas, Missouri, Kansas, Nebraska, with Side Line of Alarm Clocks to be sold in lots of 100, assorted if desired. Retailers never bought clocks as low as you can offer them. Address, "Alarm," Room 19, No. 11 Waverly Place, New York.

Attractive Opening for an Up-to-Date RETAIL JEWELRY BUSINESS.

FOR RENT, on favorable terms, **Corner Store** in new fireproof **COMMONWEALTH BUILDING, Allentown, Pa.**, a city of 35,500 population and business centre of a rich and prosperous agricultural and manufacturing district of 100,000. The location is on the main business thoroughfare, opposite Hotels, Court House and Post Office, and a double-track Trolley line, passing, radiates to all parts of two counties, reaching towns and villages within a circuit of twenty miles. The store has large plate-glass show windows on front and side, oak trim, steam heat, electric and gas lights, and a dry, airy and light basement. Apply in person or by mail to **D. A. Leamy, Room 205, Commonwealth Building, Allentown, Pa.**

STORE WINDOW AND SHOW CASE HOLIDAY DECORATION.

"Just Like SILK" and Inexpensive.

Manufactured by

R. J. PETERSON, 52 Leonard St., New York.

WRITE FOR SAMPLES AND PRICES.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry, containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

EUGENE FIELD'S POEMS A $7.00 BOOK

THE Book of the century. Handsomely illustrated by thirty-two of the World's Greatest Artists.

Given Free

to each person interested in subscribing to the Eugene Field Monument Souvenir Fund. Subscribe any amount desired. Subscriptions as low as $1.00 will entitle donor to this daintily artistic volume,

"FIELD FLOWERS"

(cloth bound, 8 x 11), as a certificate of subscription to Fund. Book contains a selection of Field's best and most representative works and is ready for delivery.

But for the noble contribution of the world's greatest artists this book could not have been manufactured for less than $7.00.

The Fund created is divided equally between the family of the late Eugene Field and the Fund for the building of a monument to the memory of the beloved poet of childhood. Address

EUGENE FIELD MONUMENT SOUVENIR FUND,

(Also at Book Stores.) **180 Monroe St., Chicago.**

If you also wish to send postage, enclose 10 cents.

Mention this Journal, as Adv. is inserted as our Contribution.

1900

VEST POCKET DIRECTORY

A Handy,

Classified List for Buyers.

NOW READY.

PRICE, 25 CENTS.

SPECIAL NOTICES

IN THE

JEWELERS' CIRCULAR-WEEKLY

PRODUCE THE

DESIRED RESULTS.

No. 202.

PITZELE & BASCHKOPF,

Makers of..... FINE DIAMOND MOUNTINGS,

12 Maiden Lane, - - - - - New York.

Our Styles and Prices Can't Be Beat.

CALL AND BE CONVINCED.

No. 205.

Frank argued for the defendant. Decision was reserved.

A fire of unknown origin was discovered early Wednesday morning in the New York offices of the Horton, Angell Co., eighth floor, Sheldon building, 68 Nassau St. The fire was checked before it spread and the damage, caused mostly by water, is reported to be about $1,500.

J. E. Simonson, a traveler for A. J. Hedges & Co., 14 John St., who met with a serious mishap while in Kansas City, Mo., arrived in New York on Sunday, with his wife. As he was about to alight from a train at the union station, a rear end collision occurred and he was thrown violently against the platform rail. He was internally hurt and started home immediately. He stopped at Chicago until Mrs. Simonson joined him.

Morris J. Davidow, jobber in cheap jewelry, 510 Broadway, who assigned Oct. 8, has been adjudicated a bankrupt by the United States District Court, on the petition filed Oct. 9 by the Jewelers' Association and Board of Trade, who represent various creditors.

Sidney H. Joseph, western traveler for Eliassof Bros. & Co., 11 Maiden Lane, was taken ill with malarial fever at the Neil House, Columbus, O., last week, and returned to New York on advice of his physician. He is now convalescent at his home, 547A McDonough St., Brooklyn, and will resume his trip in about 10 days.

Enamels on Copper.

It may have been the attempt made by a wealthy American a year or so ago to have entered free of duty a rare specimen of enameling on copper that has made it so popular—anyway it's quite the thing to possess a piece. It was widely heralded as a lost art at the time, but a glance through our line of exquisite examples dissipates that idea.

Here will be found copies of famous paintings in miniature in such brilliant effects as can only be obtained by enamels executed with an exactness that is truly marvelous. All framed in cast gilt frames, hand-carved. To retail at from $10 to $100. A jewelers' holiday line distinctively.

The largest assortment of fine goods for jewelers in America.

BAWO & DOTTER,

ORIGINATORS OF FASHIONS IN CERAMICS,

26 to 32 Barclay Street,

NEW YORK CITY.

The Whereabouts of Theodore Schisgall Wanted by People of Warwick, N. Y.

It is reported from Warwick, N. Y., that Theodore Schisgall, a New York watchmaker, who succeeded H. L. Covert in that town, has disappeared from Warwick with nearly $1,200 worth of watches entrusted to his care. Schisgall left town about Oct. 1, and has not since been seen there. Several of the watches are very valuable. He has been heard from several times, and has promised to return. It is said that a lawyer went up from New York and said that the watches were all safe and would be returned.

Schisgall has been in business in New York under the name of the American Watch Repairing Co., at 45 Maiden Lane, but left that place two weeks ago. He was formerly at 65 Nassau St.

Brave Saleslady in C. Hartdegen & Co.'s Store Captures a Thief.

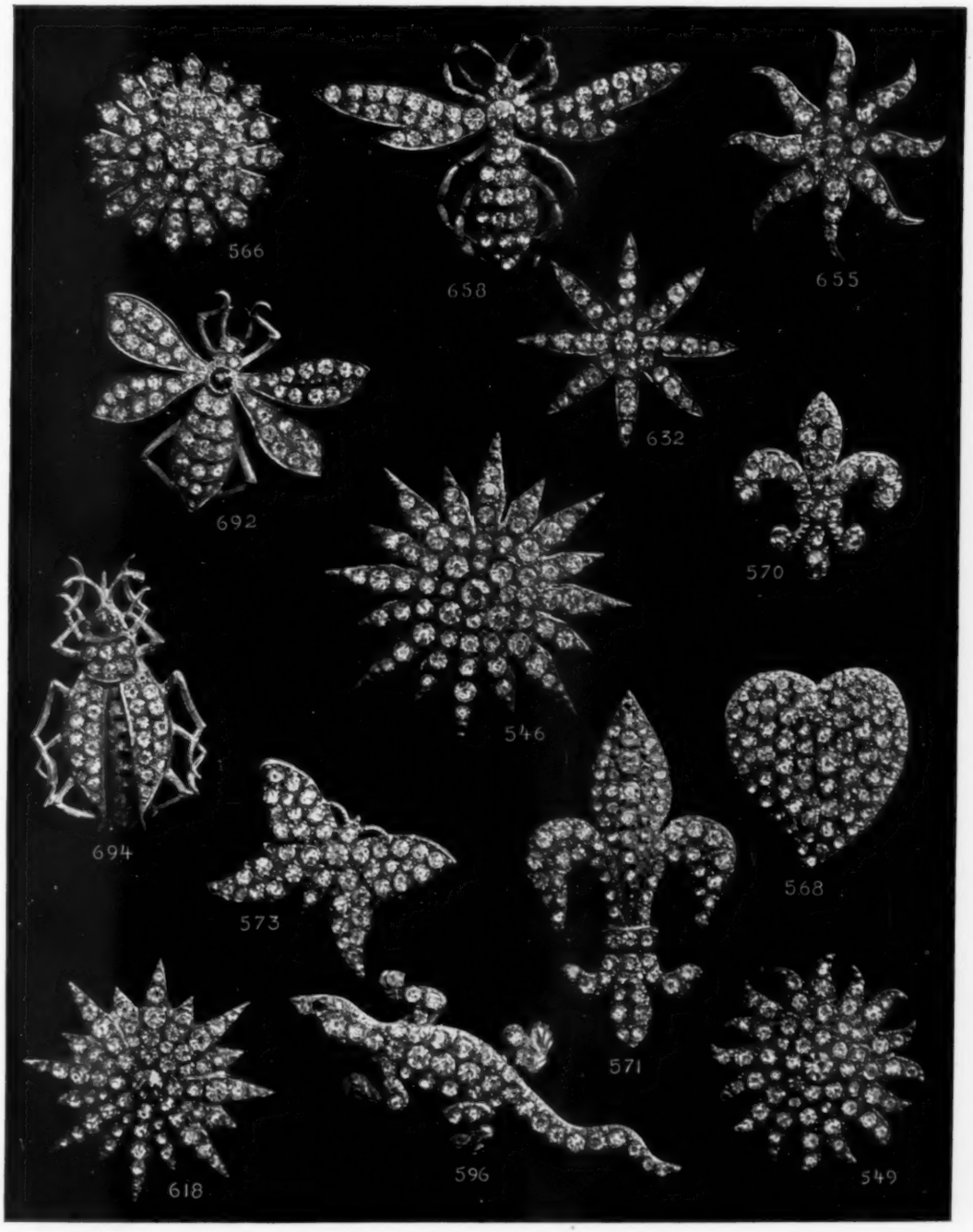
NEWARK, N. J., Oct. 29.—Two thieves visited the jewelry store of C. Hartdegen & Co., 683 Broad St., this afternoon, and attempted to steal two pairs of diamond earrings. Four attempts have been made to rob Hartdegen & Co.'s store recently and the firm have cautioned all of their employes to be watchful. The young woman who waited upon the two men yesterday showed them two trays of diamond earrings, but they did not seem satisfied, and tried to distract her attention. One of the men was seen to drop a pair of earrings he had been examining into his sleeve. Within a minute the other man had slipped another pair into his pocket, and both men made a break for the door. One of the young women employed in the store pursued them and captured one thief and male passers-by hastened to her assistance. The man gave his name as Thomas Scott. He returned one pair of earrings. The accomplice got away.

P. W. Ellis & Co., Toronto, are offering the trade in their September issue of the *20th Century Herald* a number of patriotic medals in bas-relief from finely executed steel dies. No. 1 illustrates a medal distributed by the Halifax *Herald* as a souvenir to subscribers to the Halifax *Herald* Patriotic Fund; No. 2 is a suggestion to associations, schools, etc.; No. 3 is a suggestion in honor of Lord Strathcona's generosity to the Empire; No. 4 illustrates the medal supplied by the Carman public school board, Manitoba, to school children on Canada's natal day; No. 5 is the Queen's Jubilee Historical Medal of 1897.

A committee from Company E, Utica, N. Y., waited last week upon Mrs. Quintus H. Berrey and presented to Mr. and Mrs. Berrey a beautiful silver loving cup, purchased at Joseph Wineburgh & Sons.' The handles are of stag horn and are beautifully mounted on the bowl. On two sides, part on one side and part on the other, is the following inscription: "As a souvenir remembrance of many kindnesses shown Company E, First United States Infantry, in Honolulu during the Spanish-American War this cup was presented to Mr. and Mrs. Quintus H. Berrey by the survivors of that organization, Utica, N. Y., October 11, 1900." The cup was made by the Gorham Mfg. Co.

Imitation Diamond Jewelry

ESPECIALLY DESIGNED FOR THE JEWELRY TRADE.



These are not the kind that find their way into this market from abroad; they are far superior in design, quality and workmanship. The stones are set by expert diamond setters (not pasted in) and have the appearance of platinum front goods.

Made of sterling silver, bright cut front and 18 k. gold plate in back. We will cheerfully send a few pieces, express prepaid, of the above styles, which are only a few of a hundred or more designs. These goods are exact reproductions of the genuine article.

STERLING .925/1000

FISHEL, NESSLER & CO., Silversmiths and Jewelers.

WORKS: 81-85 Crosby Street. SALESROOM: 588 Broadway, NEW YORK.

Boston.

Henry W. Patterson, of Smith, Patterson & Co., has been re-elected president of the Point Shirley Club, one of the leading business men's social clubs of this city.

William Paul, formerly in the jewelry trade but for the past year in another line of business, has again entered the ranks of the jewelry jobbers, taking an office on the third floor of the Jewelers building.

Maurice D. Connors, one of the best known salesman in the retail trade of Boston, was married on Wednesday last to Helen M. Ring, in the Gate of Heaven Church, South Boston. Mr. Connors was the recipient of congratulations and presents from his associates in the establishment of J. C. Sawyer, and from many other friends in the jewelry trade.

The grand jury was evidently not satisfied with the result of the District Court hearing in the Eastman-Grogan case, a few weeks ago, and has indicted C. R. Eastman on the charge of murdering Richard J. Grogan, Jr. The affair will be remembered as the 4th of July tragedy in Cambridge on the Alvan Clark estate. Both Eastman and his victim were sons-in-law of the late Alvan Clark, the famous lens and telescope maker, and Grogan had purchased the business from the other heirs. Eastman is a Harvard University instructor. He was arraigned Oct. 26, and pleaded "not guilty."

There were a number of buyers here during the past week from eastern points, the Boston and Maine railroad making special rates at this season to round trip patrons. Among the visitors were: J. H. Gammon, Caribou, Me.; J. H. Rowell, Solon, Me.; G. R. Bosworth, Williamstown, Vt.; W. I. Hatch, Manchester, N. H.; J. W. Farnsworth, Colchester, Vt.; A. G. Blethen, Dover, Me.; V. W. Hills, Norway, Me.; John Pierce, Paris, Me.; A. R. Campbell, Morrisville, Vt.; W. D. Heath, Lakeport, N. H.; C. P. Forbes, Greenfield; J. H. McGovern, Haverhill; F. A. Richardson, Leominster; Harry A. Holton, White River Junction, Vt.; Mr. True, of True & Blanchard, Newport, Vt.; J. W. Springall, Dexter, Me.; Mr. Booth, Laconia, N. H.; R. H. Dyer, Newport Junction, Me.

Pittsburgh.

George B. Barrett is home from a two weeks' visit to Cambridge Springs.

The Chessman Optical Co. have just closed their most successful season at the Exposition.

Harry B. Hayes, of Hardy & Hayes, left on Friday last for a few days' stay in Wheeling, W. Va.

D. E. Worrell, lately of Baker & Worrell, Washington, Pa., is now with Homer Seaman, Washington.

Caplan & Teplitz, Duquesne, who have been preparing for an opening, started their new store last week.

Edward J. Phillippi, formerly manager of Kaufmann's jewelry department, has returned from New York, where he took a course in optics.

Davison Lloyd, of Sheafer & Lloyd, is on the sick list, being under a physician's care for nervous prostration. Mr. Lloyd will not be at the store for some time to come.

D. C. Willson, formerly with Hardy & Hayes, is now with Geo. B. Barrett & Co. Samuel Dripps, lately with Barrett & Co., has resigned his position and will probably return to Chicago.

Louis Smit, who has been conducting the business of M. J. Smit for several years at the corner of Fifth Ave. and McMaster's Way, has disposed of his pawnbroking interests to Joseph De Roy, and will go into the instalment diamond business.

The new store mentioned in last week's column is that of William Kemler, who will soon open a handsome retail establishment on Carson St., South Side, between 17th and 18th Sts. Mr. Kemler has been in business in a small way on Carson St. and intends branching out.

Out-of-town jewelers in the city last week were: John Z. Simpson, Blairsville, Pa.; Mr. Roy, Braddock, Pa.; Harry McKay, McKeesport, Pa.; L. Foust, Monessen, Pa.; W. E. Crawford, Belle Vernon, Pa.; Carl Rivinius, Ebensburg, Pa.; D. S. Pelton, Sistersville, W. Va.; F. H. Hayes, Washington, Pa.; Mrs. L. C. Brehm, West Newton, Pa.; Mr. Liljedahl, Braddock, Pa.; Carl H. Leighner, Butler, Pa.; J. Frank Murphy, Dawson, Pa.; John Linnenbrink, Rochester, Pa.; H. H. Weylman, Kittanning, Pa.; John C. Dwyer, New Castle, Pa.

D. Canter, Wylie Ave. and Congress St., made an information before Alderman Connor against David Goodfriend, charging him with larceny by bailee and embezzlement. On Oct. 13, Canter gave Goodfriend two diamonds, which were to be sold by him on commission. A few days later he saw Goodfriend on the street, who told him the jewels had been sold for a good price and that the money would be turned over in a short time. Nothing more was seen or heard of Goodfriend. Detectives were put on the case and they claim to have located the diamonds in De Roy's pawnshop, Smithfield St. It is said that the young man had pawned them immediately after they were given him. The diamonds are at De Roy's, but a warrant has been issued for Goodfriend's arrest.

The monster industrial parade scheduled for Nov. 3 will have among its finest marchers a hastily improvised McKinley-Roosevelt Club of jewelers, who will have for captain Frank D. Hartman. Representatives from every store in the two cities, large and small, wholesale and retail, will be in line. No especial uniform will be worn and merely a handsome silk banner will be carried by the flag bearer, R. M. H. Jantzen. Three lieutenants have been appointed in Steele F. Roberts, Henry Barrett and W. J. Johnston. As Innes and his band will be in the city and nearby towns during the week, an effort will be made to have them stay over Saturday and precede the Jewelers' Club in the line of march. A great number of out-of-town jewelers will be in the city that day and will find accommodations with the jewelry houses to view the parade.

J. R. Anderson, Wadena, Minn., is having handsome new fixtures made for his new location in the First National Bank building.

Canada Notes.

T. M. Ferguson, jeweler, Niagara Falls, is mourning the loss of his father, who died Oct. 24.

A neat optical sales room has been opened at 309 Yonge St., known as Home Optical Parlors.

Simpson, Hall, Miller & Co. will close their warerooms at 50 Bay St., Toronto, in December, 1900.

Albert J. Grigg, jeweler, Clinton, Ont., has given a renewal chattel mortgage to W. Grigg for $1,507.

E. J. Hurdle, jeweler, and wife, Glencoe, Ont., have given a renewal chattel mortgage to F. W. Fawsett for $364.

R. Hemsley, jeweler, Montreal, and family have returned from their country home to 399 Clarke Ave., Westmount.

The Toronto Silver Plate Co. have been showing a special line of silver ware at the Windsor Hotel, Montreal, the past few weeks.

Wm. Knox died suddenly last week. He was a brother of John Knox, dealer in watchmakers' supplies, Leader Lane, Toronto.

The Dunlop Tire Co. trophies to be given at the different road races were made of sterling silver by The James E. Ellis Co., Limited, Toronto.

D. R. Dingwall, Winnipeg, Man., is taking an additional room at the rear of his store and fitting it up as an art room, wherein to display bronze electric fixtures, clocks and bric-à-brac.

Buyers visiting Toronto last week were: A. B. Wilson, Georgetown; W. G. Maybee, St. Catherines; A. R. Keiser, Walkerville; Thos. Lees, Hamilton; J. S. Smith, St. Catherines; W. W. Wood, Brampton—all Ontario.

The Dominion Government have obtained the consent of Her Majesty's Government to establish a branch mint in Canada which will make not only our own coins but also British sovereigns, which are current the world over. The Canadian Government purpose establishing assay offices at convenient points, so that the gold turned in can be made into coin.

The medal which the City Council of Toronto intend to give the members of the Canadian contingent returning from South Africa will be of sterling silver, about the size of a 50 ct. piece but heavier. The picture inscribed on it will represent Miss Canada coming out of the door with arms outstretched to welcome Johnny Canuck as he comes marching home through the garden gate. The medal, on the upper edge of which rests a picture of the Victorian crown, hangs by silver chains from either corner of a sterling silver clasp made of crossed guns with maple leaf fastening. The whole design will be attached to a piece of South African ribbon (khaki) about four inches long, and will be a thing of beauty.

H. H. Folkestad's store, Madison, Minn., was entered while he was at supper and about $300 worth of jewelry, mostly watches and chains, was taken. A breakdown at the power house caused the electric lights to go out, and during this occurrence, the robbery was perpetrated.

Providence.

At the Fifth Ward Democratic caucus, Wednesday evening, Charles F. Irons, of Irons & Russell, received the nomination for Alderman.

The Norwood Pearl Co., after having been closed for a couple of weeks, have resumed business with R. W. Ricketts in charge as manager.

R. G. Schutz has increased his facilities by the purchase of the tools and machinery formerly used and operated for the manufacture of collar buttons by William Loeb & Co.

At the annual meeting of the Manufacturers' Trust Co., this city, held recently, Nathan B. Barton, of the Ostby & Barton Co., was elected a member of the board of directors of that corporation.

Among the delegates to the Republican city convention, held Saturday afternoon, for the nomination of city officers, were J. Perry Carpenter, of Ford & Carpenter, and Nathan B. Barton, of the Ostby & Barton Co.

The vacancy caused by the resignation of Bernard Granville, as general manager of the Mossberg & Granville Mfg. Co., has been filled by the appointment of W. W. Gibbs, of the Gibbs-Brower Co., New York. It is stated that extensive changes are contemplated in the management of the company's large plant, in the Manufacturers' building, for increasing the already large output of jewelers' and other machinery.

John H. Bampton, who last week died at his home in this city, from consumption, was for a number of years prior to his death a well known manufacturer of jewelers' dies and ornaments. He first learned engraving in Birmingham, Eng., where he was born Oct. 27, 1844. He came to Providence a short time after the close of the civil war and entered the employ of G. & S. Owen. About five years later he opened a shop on his own account for engaging in the business of hub cutting and engraving, continuing in the same line until the time of his death. He also manufactured enamel for a number of years.

A party composed of employes of the W. F. Main Co., some of them with their families, left this city, Monday, for Iowa City, Ia., to take charge of the departments of the company's new jewelry factory in that city. The party included Fred R. Pennell, who is to be general superintendent of the western factory; Charles W. Sharp, William Booth, James Dugan, William Price, Joseph D. Iwine, James Mawdsley, Charles A. Palmer, Miss Isabel Salisbury and Miss Inez M. Perkins. Previous to his departure Mr. Pennell was made the recipient of a silver vase presented to him by the employes of the W. F. Main Co. and suitably inscribed.

E. B. Stevenson, Barnesville, O., who has been confined to his home the past two weeks by sickness, is improving.

P. Weinberg, a jeweler from Macon, Ga., has opened a general jewelry and watch repair shop in Wrightsville, Ga.

T. A. Miller has sold half interest in his jewelry store in Beeville, Tex., to R. S. Greer, a watchmaker and jeweler of Columbia, Tex. The firm name will be Miller & Greer.

The Attleboros.

W. G. Wemmell, employed by G. K. Webster, was presented with a watch and chain last week by his fellow employes.

Andrew J. Neuscheuz, holding a responsible place with Frank M. Whiting & Co., has severed his connection with that firm to enter the employ of the James E. Blake Co.

Luther W. Hall, former head of L. W. Hall & Co., has accepted a responsible place with Palmer & Wood, who are opening up a mining property near Idaho Springs.

Edward A. Sweeney, of the W. H. Wilmarth Co., is about to open up for the market a plat of house lots near the factory of the concern. The project anticipates that there will be a movement among the employes to buy them and put up homes, encouraging them to become substantial property owners. The trend of affairs in town is toward separate and comfortable homes for each family, and nearly 150 such were built in the 12 months preceding May 1, 1900.

A. Vinton Cobb, of W. R. Cobb & Co.; Ernest J. Qvarnstrom, of Carter, Qvarnstrom & Remington, and Herman T. Regnell, of Regnell, Bigney & Co., represented the Attleboro Y. M. C. A. at its State convention, last week.

Deputy State Fire Marshal H. H. Collomore, of Fall River, called at the Freeman group of jewelry factories, at Attleboro Falls, last week, to investigate an alleged incendiary fire there a few days before. Investigation developed no ma-

OPALS.

There are few jewels more popular than the October stone, possessing as it does the many colors of the rainbow.

An Opal, either by itself or in combination with diamonds, when set in a ring, makes a most attractive piece of jewelry.

We have a large line of **Opal and Diamond Cluster Rings,** which we are offering at very reasonable prices. Send us your orders for these goods, and also for

Diamonds and Diamond Jewelry.

We make a specialty of recutting and repairing diamonds.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

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licious features, and the starting of the blaze was traced back to small boys, too young to be held responsible.

Harry P. Kent, of F. W. Weaver & Co., has returned from a long trip through the west.

Fred A. Newell, of the Watson & Newell Co., left last week for an extended southern tour, health seeking.

John A. Welsh, formerly a Mansfield jobber, was married last week to Miss Flora M. Manchester, of that town.

P. J. Cummings & Co. have decided not to keep the plant of the late firm of Meyers, McNary & Co., which they purchased, so have placed the whole of it on the market again.

An internal revenue inspector visited the jewelry factories of the Attleboros, last week. He made a very searching inspection of their express business and found matters perfectly satisfactory.

The local press at this writing records the illness with the fear of a fatal termination of Mrs. Abby Guild, a prominent resident of Attleboro and mother of Emmons D. Guild, of the W. H. Wilmarth Co.

Charles T. Draper, in charge of a department in the factory of the Daggett & Clap Co., Attleboro, amputated his right index finger accidentally in the gearing of a heavy piece of machinery last week.

The approach of the national election, though it has had a slightly depressing effect on the trade, according to some of the manufacturers, has not sufficed to prevent the beginning of holiday night work among the factories. Nine and 10 o'clock are fast getting to be the regular closing hours for the shops, and it will not be long before a regular night force will go on duty at the bigger concerns.

Miss Jessie Willard Gardner, forewoman of the packing room for the D. F. Briggs Co., surrendered that place to be married last week to Frank G. Grant, foreman of the packing room of J. F. Sturdy's Sons, Attleboro Falls. Each firm encouraged the union by gifts of remarkable generosity.

Last week was an extremely busy one with John M. Fisher, of J. M. Fisher & Co., who is running for the Governorship of Massachusetts. He accompanied his party's Presidential nominee and other prominent leaders all over the State in a special train, speaking to very satisfactory crowds everywhere.

William H. Garner, of the Dunbar, Leach, Garner Co., Attleboro, received complimentary mention in the local press last week from having presented a building, lighted and heated, to the ambitious people of Dodgeville, who are striving to have a church for the first time in the history of the village.

According to the rumor which has been abroad for some time and which the local press claims to have verified, Chapman & Barden plan to remove their factory from Plainville to Attleboro in about eight weeks. Both the members of the firm live in Attleboro, and admitted for some time that they were looking for the right moment to come to decide on the change.

Considerable investigation has been made the past week into the biography of William Francis, who pleaded guilty to the theft of a great quantity of silver from David E. Makepeace and is held for trial before the Grand Jury in $1,000 bonds. He proves to be William Freeman and to have no relationship to the Providence Francises, whom he named as near kin.

The grandest and most spectacular social function in Attleboro history was the big military ball of the local Uniformed Rank of Knights of Pythias, last Thursday. Visitors of highest rank in the order were present, and the display made by the knights and ladies was very magnificent. The grand march was led by Col. Sidney O. Bigney, of S. O. Bigney & Co., with Mrs. Albert A. Bushee, wife of the head of A. Bushee & Co. Mrs. Bushee shared the dignity of being patroness of the ball with the wives of Miles L. Carter, of Carter, Qvarnstrom & Remington, and of S. O. Bigney. The committee who had charge of the arrangements included Col. Bigney, Knight Loyal Edward A. Sweeney, of the W. H. Wilmarth Co.; Edwin F. Leach, of the Dunbar, Leach, Garner Co., and Captain William H. Goff, Jr., of Wm. H. Goff, Jr. & Co.

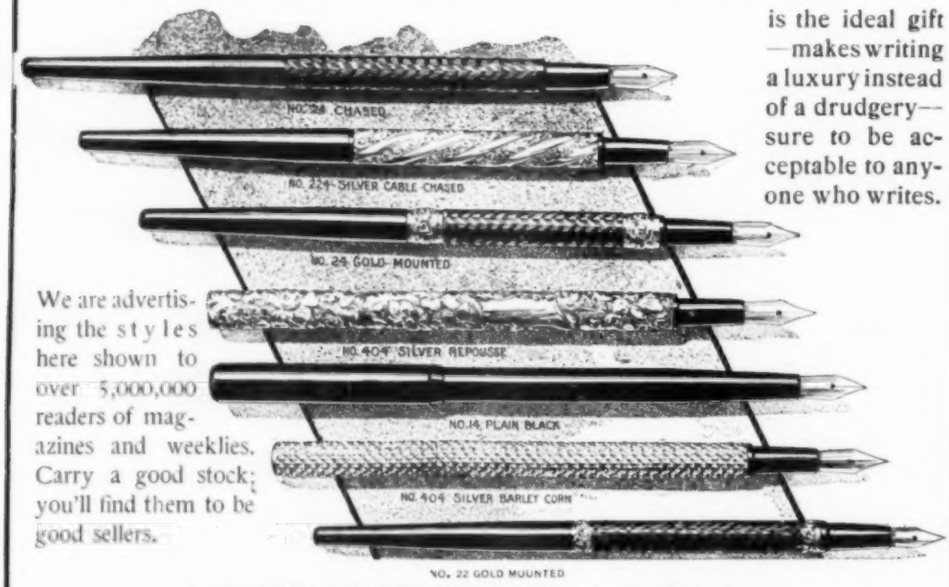
Connecticut.

Over 100 of the hands in various departments of the New Haven Clock Co., New Haven, are working 13 hours a day and will continue to do so until after the first of the year, if not longer. It is probable that the company will add more men to their night force within a few weeks. The entire factory is busy.

Frank Becton, for nearly 11 years with

Waterman's Ideal Fountain Pen

is the ideal gift —makes writing a luxury instead of a drudgery—sure to be acceptable to anyone who writes.



We are advertising the styles here shown to over 5,000,000 readers of magazines and weeklies. Carry a good stock; you'll find them to be good sellers.

L. E. WATERMAN CO., 157 Broadway, New York.

Lake & Strobel, Waterbury, is soon to establish a business of his own.

Ex-Mayor Paine, formerly vice-president of the Middletown Plate Co., Middletown, has returned from a year's stay in Washington, D. C.

The Barker Silver Co., Milford, resumed work on the morning of Oct. 22, after a closing of several weeks. Nearly all the help were back at the establishment.

F. L. True, of True Bros., Springfield, Mass., spent a few days in Middletown, Conn., last week. Mr. True was formerly optician for Clark & True, Middletown.

Last Monday night a stranger stole two gold watch cases from Preston & Carpenter's jewelry store windows, Danielson, while the clerk was at the further end of the store. Later, Mr. Preston recovered the cases from two French boys, who came into the store to sell them, they having paid the stranger 75 cents and $1.50 for them, which Mr. Preston refunded to the boys, preferring to stand the loss himself.

There was quite a contest as to who should furnish the pins for the class of 1901 of the Ansonia high school, there being 18 pins to furnish this year. The order was awarded to L. A. Martinez & Co., jewelers, Ansonia. The pin is of 16-karat gold and is in the shape of a wreath of laurel leaves. With its four points resting on the wreath is a sort of a shield, on which are the letters, "A. H. S.," and the class colors, white and gold. The emblem is fastened with a patent catch.

The jewelry store of Huber & Co., 121 S. Main St., Waterbury, was broken into last Monday night, and jewelry stolen, amounting in value to $75 or $80. It is quite probable that the job was perpetrated by persons familiar with the premises. The following articles were stolen: One dozen solid silver bracelets, valued at $1 each; three dozen ladies' chains, ranging in price from $4.50 to $8 apiece; one mandolin, market price, $12; watch and chain, price $6.75; watch, price, $4.95.

Minneapolis and St. Paul.

Albert Goodman, jobber, St. Paul, is back from a three weeks' trip through the country.

Charles D. White, of C. D. White & Co., Minneapolis, left for New York, the 20th. He was to be gone about 10 days.

J. R. Elliott, formerly in business in Minneapolis, is now in Denver, Col., where he is interested in a process for extracting gold from ores.

Mr. King, of St. Louis, is a new manufacturing jeweler for Rentz Bros., Minneapolis. Nic. Mauren, also a manufacturing jeweler for this firm, was recently married to Miss L. Baher.

Among the country dealers who were in the Twin Cities the past week were: E. F. Bugbee, Tracy, Minn.; Fred Willman, Stillwater, Minn.; F. Shapira, Little Falls, Minn.; E. H. Gross, Osceola, Wis.; Mr. Muus, of Steenstrup & Muus, Kenyon, Minn.; J. T. Gardner, of Cass Lake, Minn.

E. Lanctot's jewelry business, Ada, Minn., has been moved to the new location in the Barlow building.

GRAPHOSCOPES

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OAK AND MAHOGANY

ALL SIZES.

OPTICAL GOODS

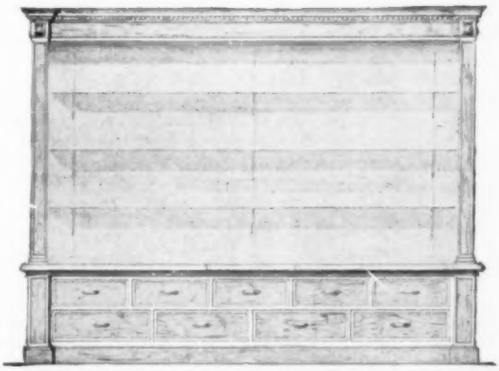
OF EVERY DESCRIPTION

IMPORTED BY

SUSSFELD, LORSCH & CO.,

37 & 39 Maiden Lane, New York.

THE IMPROVED CABINET WALL CASE...



Lifting door entirely concealed, insuring maximum space of display and beauty in design.

PATENT PENDING.

John A. Bank & Bro.,

Cabinet Makers in Fine Fixtures, etc.,

334-336 East 23d St., NEW YORK.

N. GAMSE. GAMSE & SEGAL, J SEGAL.

Wholesale JEWELERS and OPTICIANS,

35 JOHN STREET, NEW YORK, N. Y.

WE carry a full line of anything pertaining to the JEWELRY and OPTICAL TRADES. We quote some prices of our STAFFS and JEWELS:

IMPORTED STAFFS or JEWELS for American Watches, - - - per doz., 65c.
AMERICAN STAFFS or JEWELS, guaranteed to fit, - - - - " $1.00
Genuine American A1 Staffs or Jewels, - - - - - - - " $1.50
Admiral Main Springs, - - - - - - per gross, $9.00: per doz., 80c.

We guarantee satisfaction in every way. A trial will convince you of the fact.

CATALOGUE ON APPLICATION. Order from any New York or Chicago Catalogue.

AMERICAN PEARLS.

CHOICE SELECTION OF AMERICAN PEARLS and BAROQUES In All Sizes, Shapes Quality and Prices.

F. E. LEIMBACH, Importer of Diamonds,

65 NASSAU STREET, Prescott Building, - - - - NEW YORK.

STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT

VOL. XLI. NEW YORK, WEDNESDAY, OCTOBER 31, 1900. No. 14.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

TRADE CONDITIONS.

The effect of the approaching elections has been more noticeable this week than in any previous week of the Fall season. All lines are similarly affected and sales show a decline from the corresponding period of a year ago. They are, however, considerably larger than were the sales for the same time preceding the last Presidential election. Those who are here making personal selections are buying the usual amounts, but trade on the whole is light.

M. Loeb, Wadsworth Watch Case Co., left Saturday night for an extended western trip.

M. Eisenstadt, of the Eisenstadt Mfg. Co., St. Louis, Mo., spent the week here, looking over manufacturers' lines.

A. L. Sercomb, accompanied by Mrs. Sercomb, is spending two or three weeks in the east, visiting relatives in New York and calling on his son, Albert, at Williams College.

P. F. O'Connell, Atlantic City, Ia., and his brother, W. H. O'Connell, Audubon, Ia., were in the city as buyers last week. Both are wideawake jewelers of the most progressive kind.

E. A. Dorrance, of Simons, Bro. & Co., has returned from St. Louis, where he found fine business. The firm are doing an exceptionally good business on their entire line of hollow and toilet wares.

Messrs. Gordon and Morrison, after the parade, took a jaunt through the South Parks in their handsome electric carriage. The firm believe in progressive ideas and carry them out in their business. The advance of Gordon & Morrison to prominence in jewelry circles has been a rapid one.

An explosion of chloride of gold at the plating factory of the A. L. Sercomb Co., Thursday, severely burned Herbert Jensen, one of the platers. The flames enveloped his face, but the doctors say his sight will not be impaired. There was no damage to shop or machinery.

The new delivery wagon of the A. L. Sercomb Co., with pair of horses, a black and a gray, are entered at the Horse Show, this week, under "Horses to delivery wagons." The firm have a beautifully paneled wagon, built like a private carriage, and have high hopes of winning out with their exhibit.

George Anderson has so far recovered his health as to resume his position with Simons, Bro. & Co., and will assist in the Chicago office until he departs for California, the latter part of November. Mr. Anderson expects to make his home in California for a year or two.

D. J. Cole, who has represented J. A. Flomerfelt & Co. in the Rocky Mountain region for 20 years, dropped in to see his friends, a day or two before returning east. Mr. Cole has completed his 69th trip across the Rockies and goes east for a rest until the middle of January.

A. Hahn has closed out his business at Albion, Mich., and was in town buying new fixtures and an entire new stock for a store he will open shortly at Telluride, Col. He will have a nice store, to judge by the fixtures selected, and a nice class of trade to judge from his jewelry and silver selections.

Ralph Silberstein was arrested here last week charged with stealing jewelry valued at $400 from the Acme Jewelry Co., St. Louis, where he formerly was employed. Silberstein denies the charge. He says he had two cases of sample jewelry, which he left at a drug store, with instructions to forward them to the Acme company.

Buyers here last week were again fairly numerous, quite a number evidently being drawn to the city by the two big political demonstrations of Saturday. Among those here were: C. A. Cole, Winterset, Ia.; W. H. Blashfield, Hartford, Mich.; L. Blummerstock, Ludington, Mich.; C. R. Smith, Huntington, Ind.; H. H. Greene, Bloomington, Ill.; H. Birkenbusch, Pekin, Ill.; P. Doll, Las Vegas, N. M.; J. H. Weber, Cascade, Ia.; M. Hainer, McComb, Miss.; M. Eisenstadt, St. Louis, Mo.; W. H. Barker, Sanborn, Ia.; N. B. Van Slyke, Madison, Wis.; E. S. Johnson, Sandwich, Ill.; A. A. Nash, Marcellus, Mich.; P. F. O'Connell, Atlantic, Ia.; G. O. Moore, Maquoketa, Ia.; J. Hesson, Anchor, Ill.; G. S. Hollenbach, Astoria, Ill.; Edward Waara, Hancock, Mich.; W. H. Shepner, Flint, Mich.; W. H. Beck, Sioux City, Ia.; A. Hahn, Telluride, Col.; Chase P. Hofman, Springfield, Ohio; F. P. Beswick, Racine, Wis.; W. H. O'Connell, Audubon, Ia.; M. L. Bowen, Fort Madison, Ia.; J. E. Haep, Montpelier, Ohio; E. W. Thatcher, Milwaukee, Wis.; M. E. Bowley, Belvidere, Ill.; H. F. Peters, Moline, Ill.; H. M. Greener, Streator, Ill.; F. A. Florine, Cuba, Wis.; O. H. Fishcher, Beardstown, Ill.; G. B. Porter, St. Johns, Mich.; C. D. White, Minneapolis, Minn.; J. M. Scribner, Attica, Ind.; R. Thomas, Kirksville, Mo.

Chicago Jewelers in Parade.

Great Outpouring of Jewelers for the Maintaining of Sound Money.

CHICAGO, Ill., Oct. 27.—The great Sound Money Parade of Oct. 27, 1900, has passed into history as the largest Chicago ever has seen. It was a pageant symbolic of the present prosperity, and in point of numbers was unprecedented in the history of the city. It was a great outpouring of the masses for sound money, in which the jewelry trade took an important part. Oct. 20 the following invitation was extended to the trade by the committee appointed at the previous week's meeting:

JEWELERS' DIVISION.
COMMERCIAL INDUSTRIAL AND SOUND MONEY PARADE.

CHICAGO, Ill., Oct. 20, 1900.

You and your employes are invited to take part in the Sound Money Parade to be given Oct. 27, as a member of the Jewelers' Division, and you are requested to report at once to the secretary of the Committee the probable number of persons in your employ who will take part. Upon receipt of your reply you will be notified where to assemble. "Give up business one day and show your good will to the cause."

L. W. Flershem,	John Hardin,
M. A. Mead,	W. J. Miller,
F. M. Sproehnle,	Chas. C. Offerman,
W. B. Holden,	Col. J. B. Keeler,

W. H. Galloupe, Secretary.

The jewelers had been assigned a good position in the first division, and the responses showed that sound money was an issue close to the heart of the business man. The jewelry division formed on Washington St., between State St. and Wabash Ave., at 10.30 o'clock, in platoons of eight. H. H. Walton was marshal and John F. Turner, adjutant. There was but little delay in starting and the procession was an inspiring sight—the large body of well dressed men, with the big division banners and smaller firm guidons fluttering in the breeze, while from the breast of each waved a ribbon proclaiming it the column of the sound money jewelers. Messrs. Walton and Turner, preceded by Johnny Hand's band of 50, led the jewelers' division, escorted by their 10 mounted aides. Then came Colonel Keeler and his daughter in an automobile, the Colonel not having regained the full use of his legs since his accident of last Winter. Then came the jewelers, a fine appearing, orderly body of men. The formation by platoons did not allow the division into firms, of whom the following were represented:

Spaulding & Co., 85 men; Benj. Allen & Co., 75; F. A. Hardy & Co., 60; Otto Young & Co., 45; Dennison Mfg. Co., 45;

REDUCED PRICE

O SIZE AMERICAN MOVEMENT

Improved Atlas O Size

Nickel Hunting Lever=Set Movements.

Price, **$7.00**
Catalogue List.

Each and Every one has an Unqualified Guarantee.

Price, **$7.00**
Catalogue List.

Every Movement accurately Timed and Inspected before delivery.

Price, **$7.00**
Catalogue List.

They are American Manufacture, Nickel Damaskeened, Lever Set, Hunting, Stem-Wind, Sunk Second Dial. Fits all O Size Cases without change of stem or crown. POSITIVELY THE BEST AND CHEAPEST AMERICAN O SIZE MOVEMENT EVER PRODUCED.

Be sure they are marked ATLAS.

Accept no substitute. There is nothing as good.

ALL JOBBERS SELL THEM.

ATLAS WATCH CO.

9 Maiden Lane,
NEW YORK CITY.

103 State St.,
CHICAGO, ILL.

S. Buchsbaum, 40; B. F. Norris, Alister & Co., 40; Moore & Evans, 35; Juergens & Andersen Co., 35; Schrader, Wittstein Co., 35; International Silver Co., 28; Gordon & Morrison, 26; Lapp & Flershem, 25; Julius King Optical Co., 25; A. C. Becken, 22; Shourds, Adcock & Teufel, 20; Rochester Optical & Camera Co., 20; Loftis Bros. & Co., 15; Chas. A. Allen, 15; H. F. Hahn & Co., 15; Gorham Mfg. Co., 12; R. Wallace & Sons Mfg. Co., 12; Charles E. Graves & Co., 12; C. H. Knights & Co., 12; G. A. Soden & Co., 10; Waterbury Clock Co., 10; George Kuehl, 10; J. Floersheim, Kunstader & Co., 10; Stone Bros., 10; B. Schuette, 10; Wm. L. Gilbert Clock Co., 9; Swartchild & Co., 8; Roovaart Bros., 8; Sproehnle & Co., 8; Seth Thomas Clock Co., 8; Louis Manheimer, 6; Pines & Hanson, 6; Rowe Bros., 6; F. J. Essig, 6; M. A. Mead, 6; Geo. F. Wadsworth, 5; A. F. Clauss & Co., 5; L. Heller & Co., 5; Stein & Ellbogen Co., 4; Wm. A. Rogers, 4; J. H. Purdy & Co., 4; R J. Hillinger & Co., 3; J. J. Pfordresher, 3; Rich & Allen Co., 3; Alfred H. Smith & Co., 3; Joseph Fahys & Co., 3; F. A. Dostal, 3; Keystone Watch Case Co., 3; Fry & Co., 2; Western Watch Case Co., 2; Philadelphia Watch Case Co., 2; Wadsworth Watch Case Co., 2; J. M. Blauvelt, 1; Van Bergh Silver Plate Co., 1; J. W. Tice 1; E. Kirchberg, 1; S. & B. Lederer Co., 1; Illinois Watch Case Co., 1; Henry Vent, 1; *Keystone*, 1; Matt Hibbeler, 1. Total, 950.

This is by far the largest number of jewelers ever seen in parade in this city, and every man of them was heart and soul for sound money. Following the line of marchers was a handsome, light automobile, containing Messrs. Gordon and Morrison, of the wholesale house of Gordon & Morrison, showing in the entire make-up of the auto the progressiveness of the occupants. Two tally-hos laden with jewelers and diamond men closed the jewelers' division.

Rose Diamonds. Opals.

All kinds of Jobbing Stones.
LAPIDARY WORK.
Packages sent for Selection.

HERMANN & CO.,

IMPORTERS OF
Precious and Imitation Stones,
MASONIC TEMPLE, **CHICAGO.**

Half Pearls. Doublets.

F. C. KLEIN. EMIL KLEIN.

F. C. KLEIN & BRO.,

126 State St., Chicago.

Steam Lapidary.

DIAMOND CUTTING.

IMPORTERS OF

Precious and Jobbing Stones.

MIGHTY MEN O' THE HAMMER

THE JEWELRY AUCTIONEERS.

The Trade obtains the services of two men at the cost of one. Send for book containing references all over America, not equaled by any other public salesmen.

BRIGGS & DODD,

ROOM 1230. 334 Dearborn St., CHICAGO, ILL.

CITROEN & JANSSENS,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.
Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

St. Louis.

James E. Coppinger, with Archibald Hotchkiss & Co., Dallas, Tex., was here last week.

F. Ress, who travels for F. W. Hoyt & Co., has gone on a trip to Missouri and southwestern points.

Sidney L. Bauman, with L. Bauman Jewelry Co., has returned home from a western business trip.

Walter J. McKenna, formerly with Mermod & Jaccard Jewelry Co., has severed his connection with that company and allied himself with the A. S. Aloe Co.

The engagement has been announced of Eugene R. Cuendet to Miss Rachel Drummond, daughter of the late Jas. T. Drummond. The wedding will take place early in November.

C. B. Churchill, assistant manager of the New England Watch Co., Waterbury, Conn., was in the city on the 24th inst. He made his headquarters at the office of Wm. Weidlich & Bro., local representatives.

Out-of-town jewelers in St. Louis, Mo., last week were: J. Beilenson, Helena, Ark.; Jacob Phegley, Modoc, Ill.; J. F. Shoemaker, Anaconda, Mon.; A. J. Blackstock, Van Buren, Ark.; J. T. Field, Caruthersville, Mo.; P. P. Hinchey, De Soto, Mo.

Charles Lanzer, aged 35 years, was arrested on Oct. 24 for attempted robbery. He entered the store of Jules J. Jaeger, 719 Pine St., and walking over to the display window attempted to seize a pair of diamond earrings with a pair of tongs. He was easily captured, and is supposed to have been from Chicago.

San Francisco.

Henry Spillman, foreman for Chas. H. Young, manufacturing jeweler, has returned from a vacation.

E. T. Lewis, a jeweler of Stockton, Cal., is in San Francisco, selecting his Fall and Winter line for his new store at that place.

Barnard Hirsch, 126 Kearny St., has just commenced business as a jobber in fancy goods, notions, jewelry, leather goods, etc.

George Greenzweig & Co., jobbers, have recently made some extensive improvements in their salesroom. They are now enabled to show nearly their entire line directly from the show cases without the use of drawers.

John Marshall, an old time manufacturing jeweler, who for many years has been located in the Thurlow block, left a short time ago for a year's vacation in Europe. Most of his time will be spent in Scotland, where he will visit his mother.

J. B. Whitney, jobber of clocks and silver ware, reports that the foreign trade in clocks from this port is on the increase. This is especially true of Australia and the islands of the sea. He has recently made shipments to Hilo and Samoa.

A. Tschumi, watch maker, Watsonville, Cal., is now in San Francisco, taking a finishing course in optics. He will return to Watsonville, about the first of November, where he will reopen his store with a stock of diamonds, watches, jewelry and optical goods.

D. H. Bush, formerly foreman of J. Pascoe's factory, has entered into partnership with H. L. Kreiss, under the firm name of Kreiss & Bush. The new firm are located at 206 Kearny St., where they will do general watch making and repairing and jewelry repairing for the trade.

Shreve & Co. have had on exhibition a number of high class specimens of the silversmith's art. Among these may be mentioned the John Grace challenge cup, which was run for at the Union Coursing Park, Oct. 20th; the Crystal Palace cup, which is to be awarded to the jockey winning the most races, the present season, and a large silver tablet to be presented to Claus Spreckels by the Merchants' Association, of this city, in consideration of Mr. Spreckels's donation of the new music stand in Golden Gate Park.

Tacoma, Wash.

James Frantzen's jewelry store was robbed of a quantity of jewelry, last Saturday night.

E. I. Salmson has been elected first vice-president of the Tacoma Chamber of Commerce and Board of Trade.

Dr. B. E. Hayes and A. M. White have opened an office at 208 Luzon building, under the firm name of the Hayes Optical Co.

W. W. O'Neil has opened a jewelry store at Dayton, Wash.

W. G. Gould, Glencoe, Minn., has remodeled his store and put in new show cases.

The senior member of Schmidt Bros., Waterloo, Ia., has gone to Minnesota to take a course in optics.

The Enterprising Jeweler

always has his eye on the little folks. Buzzacott's hair clasps will secure the little girls' trade for all time to come.

PRICES QUOTED ARE NET CASH.

A FEW POPULAR DESIGNS AT POPULAR PRICES.

No. 1.

No. 2.

Six Rolled-Plate Clasps of assorted designs, with fine silk ribbons in assorted colors. Mounted on a fancy show card.

Nos. 1 to 35.

Per card of six, - - $1.06.

No. 9.

No. 10.

No. 3.

No. 5.

No. 12.

No. 15.

No. 27.

No. 35.

As You Like Them.

Single Clasp on Double Braid.

"See that Spring" Behind the Bow.

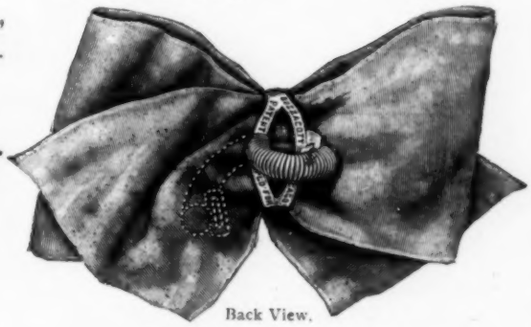
Looking Behind the Bow.

Clasp on Single Braid.

No. 42.
Front View.

"See that Spring"

On the back you see a very flexible coiled spring. That's what does it all.


Back View.

No. 40.

No. 42.

No. 45.

No. 51.

No. 55.

New Special Jeweled Designs in Rolled Plate, assorted effects in **RUBIES, OPALS, EMERALDS, TURQUOISES, PEARLS** and **BRILLIANTS.** Put up one in a box. Each clasp mounted on a card with fine silk ribbon (any color desired) bow.

Nos. 36 to 63. Per dozen, $4.23.

A. C. BECKEN, 103 State Street, CHICAGO, ILL.

Manufacturer of ***Paillard Non-Magnetic Movements.***

Kansas City.

J. O. Herndon, jewelers' auctioneer, is in the city.

A "diamond parlor" has been opened in the Ridge building.

The Meyer Jewelry Co. have their addition nearly completed.

Margolis & Metzgar have been remodeling and enlarging the interior of their store.

The Geneva Optical Co. expect to open a branch at Des Moines, Ia., in the near future.

B. Sidler, 1621 E. 18th St., has given a realty trust deed for a consideration of $5,000.

Mr. Cobb, with Daggett & Clap Co., Attleboro, Mass., called on the wholesale trade here.

Willitt & Rankin have closed the new store which they opened recently in Olathe, Kan.

W. H. Hurlbert, of the Providence Optical Co., paid a visit to the Kansas City trade last week.

C. L. Merry, president of the Merry Optical Co., has returned from El Dorado Springs, benefited in health.

Irving Colt, manager for C. A. Kiger & Co., is at his desk again, after a serious illness of three weeks' duration.

The Jaccard Jewelry Co. have just secured from New York an expert designer for fine jewelry and special pieces.

P. D. Haller, Jaccard's former engraver, who has been ill for the past four months, is reported to be not improving in health.

The international prize trophy, which was won by the Kansas City Fire Department, is on exhibition at the Burlington ticket office.

Duck & Missman have bought out the business of Allan Potter and are now located on the third floor of the Keith & Perry building.

J. H. Baker, who sold out his business on Grand Ave., is located temporarily with L. J. Marks, 936 Main St., until he can find a suitable location.

H. J. Linn, traveling salesman for Woodstock, Hoefer & Co., was in the city previous to starting on his holiday trip. He will not return for nine weeks.

Fred M. Chamberlain, Keith & Perry building, sold many presents for the Rice-Judah wedding, which took place last Monday evening. Among them was an unusually handsome chest of silver.

The *World*, a Kansas City paper, has purchased a handsome watch from the Jaccard Jewelry Co., which will be given to the most popular man clerk in Kansas City. It is displayed in Jaccard's window.

A part of the goods stolen from I. Fishman's jewelry store, 1223 Grand Ave., Oct. 22, was found by a little girl in the entrance of a church at 14th and Cherry Sts., next day. The goods were in a sack and consisted of watches, revolvers and trinkets.

A. I. Agnew, the Omaha manager of the Columbian Optical Co., and McLelan Parr spent several days in the city, last week, visiting this branch of the company, as the guests of Elwood Riggs. Mr. Agnew went from Kansas City to Des Moines.

The following pupils are studying optics under Dr. S. W. Lane, of the Southwestern Optical College: John Monroe Bachman, Topeka, Kan.; Hugh Girnsey Palmer, Kansas City, Kan.; Fred L. Sams, M. D., Topeka, Kan.; W. H. Meyer, Lawson, Mo.; H. J. Heinrichs, Leroy, Kan.; William Washington Meeks, Hereford, Tex.; Claude Morris Owen, Brunswick, Mo. They compose the October class of the college.

The dealers from neighboring towns in the city last week were: W. H. Meyer, Lawson, Mo.; Dr. Bechtel, of Bechtel & Brown, Augusta, Kan.; Walter Sperling, Seneca, Kan.; L. Hoffman, Leavenworth, Kan.; Mr. Coombs, of the Coombs Jewelry & Optical Co., Billings, Mo.; R. C. Libbey, Weir City, Mo.; George W. Ellis and wife, Butler, Mo.; Fred Ackenhausen, Perry, O. T.; J. R. Smith, Okarche, O. T.; W. C. Sellers, Medicine Lodge, Kan.

Indianapolis.

Fred H. Schmidt has been very ill at St. Vincent Hospital, this city.

S. Keiser, of the Indianapolis Jewelry Co., has returned from a trip through the State. He reports trade very good.

J. W. Cathcart, missionary for the Keystone Watch Case Co., has been spending the past week visiting the jewelers of the city.

Mr. Conwell, of Conwell & Drake, Van Buren, Ind.; C. N. Hetzner, Peru, Ind.; Geo. Drake, Pendleton, Ind., and August Anderson, North Salem, Ind., visited the local jobbers last week.

WATCH FOR YOUR OWN INTEREST.

GORDON & MORRISON,

Wholesale Jewelers and Opticians,

199-201 E. Madison St., Chicago, Ill.

WATCH DEPARTMENT.

We carry a complete line of Solid Gold, Gold-Filled and all other kinds of Cases in the latest designs. Also all the standard makes of American Movements and Imported Watches.

DIAMONDS.

JEWELRY DEPARTMENT.

Solid Gold, Gold-Filled and Rolled Plate Jewelry of latest patterns.

SILVERWARE DEPARTMENT.

Silver-Plated, Hollow and Flat Ware and Silver Novelties.

OPTICAL DEPARTMENT.

All kinds of Solid Gold, Gold-Filled, Alumnico, etc., Spectacles and Eye Glasses, Trial Cases, Opera Glasses and Field Glasses.

TOOL AND MATERIAL DEPT.

Watch Material, and Tools and Jewelers' Sundries.

CLOCK DEPARTMENT.

All kinds Mantel, Alarm and Fancy Clocks, Regulators and Office Clocks.

☞ We are the Cheapest House in the Market for HONEST Goods.

☞ Write for our Illustrated Catalogue, mailed free, and save money by sending us your orders.

DORST & COMPANY,

JACOB DORST, Manager.

The Special Manufacturing Jewelers

FOR THE RETAIL TRADE.

Our Specialties: Fine Diamond Mountings, Badges, Emblem Goods, Ordered Work, Repairing.

LION BUILDING, S. E. Corner Fifth and Elm Streets, - CINCINNATI, OHIO.

THE VICTORY LAPEL BUTTON BACK
(PATENTED).
SAMPLE AND PRICE-LIST ON APPLICATION TO
ADOLPH MUEHLMATT,
Maker of Fine Tools and Dies for the Trade,
Lion Bldg., Fifth and Elm Sts., CINCINNATI, OHIO.

High-Grade Metallic Work.
Monarch Engraving Block.

CONSTANT VAN REETH,
Formerly Foreman of The H. Keck Mfg. Co.'s Cutting Works.
Importer and Cutter of Rough Diamonds
FOR THE TRADE.
RECUTTING, REPAIRING AND MATCHING A SPECIALTY.
Office and Factory: Rooms 5 & 6 Lion Bldg.,
Corner Fifth and Elm Sts., CINCINNATI, O.

Frohman & Co.,
51 EAST 4th STREET, CINCINNATI, OHIO.
...DEALERS IN...
Diamonds, Watches, Novelties, Jewelry and "1847" Flat Ware.

THEODORE NEUHAUS & CO.,
LION BUILDING, 5TH AND ELM STREETS, CINCINNATI, OHIO.
Gold and Silversmiths,
MEDALS, BADGES, CLASS PINS, JEWELS OF EVERY DESCRIPTION.
Special Attention to Repairing. Gilding and Plating.

OSKAMP, NOLTING & CO.,
Wholesale Jewelers,
CINCINNATI, OHIO.

IF you have not received our 1901 Catalogue, write for it. It's worth having on your desk. A ready reference when you want goods.

Are Watches Hard to Get?

NOT FROM US.

Our stock is complete at all times. Write us.

BENE, LINDENBERG & CO.,

Carew Building, CINCINNATI, OHIO.

"Kings of Clockdom."

The Famous "A Line" of Clocks have always held, and still hold, first place in the estimation of dealers and their customers. The reasons are simple enough—yet forcible.

1st—*They are quick and popular "sellers."*
2d—*They record time accurately.*
3d—*The workmanship is the best good clockmakers know.*
4th—*The quality is never uncertain.*
5th—*The prices? Unexampled—as we sell the "A Line."*

For Examples: **All Oak**—half-hour strikes—six-inch dials—23 in. high and 15 in. wide—

Strikes, . .	$1.45	net cash.
Alarms, . .	1.70	" "
Gongs, . .	1.70	" "
Gong Alarms,	1.95	" "

SPECIAL—

This "A Line" are securely packed six in a case—one of each pattern.

Shrewd and careful dealers will place an order for a trial case at once—the safest stock to have on hand—and our prices and terms make the transaction satisfactory to every dealer.

Send the trial order to-day, before you forget it.

Please note that we are prominent distributing jobbers for ***Waltham Movements, Elgin Movements, New England Watches, Rogers Bros. 1847 Flatware, etc.***

Write us—or call if you can. Correspondence has careful and prompt attention. When you are in Cincinnati do us the courtesy of making our place headquarters.

Shall we send you our New Clock Catalogue? It's free for the asking.

ALBERT BROTHERS,

Wholesale Dealers in

Watches, Diamonds, Jewelry, Clocks, Tools, Material, Silverware,

N. E. Cor. Fourth and Plum Sts., Cincinnati, Ohio.

Cincinnati.

Jonas Wise, of Frohman & Co., has returned from a very successful trip through the middle west, and reports business good.

Mrs. Joseph Pichel, wife of the 4th St. optician, was thrown over the dashboard of an Eden Park car on a sharp curve and sustained serious injuries which may prove fatal.

The new corporation, The Miller Jewelry Co., organized Monday and the officers were elected. The new firm begin on a larger basis. Mr. Geier will be actively associated and eventually travel on the road for the company.

James B. Carr, manager of the B. H. Stief Jewelry Co., Nashville, Tenn., was in Cincinnati, last week, and accompanied A. G. Schwab to New York to buy goods for the holidays. Mr. Schwab is president of the company that assumed charge of the store some time ago.

Citroen & Janssens, diamond cutters, have dissolved, and Mr. Citroen will continue at the old stand under the name, S. C. Citroen & Co. Mr. Janssens goes to Pittsburgh, where he will open up for himself. Mr. Citroen says he has had better business the past month than he has had since he started business.

C. J. F. Bene, of Bene, Lindenberg & Co., has returned from a six weeks' trip through the south. He had the most prosperous trip in years. Mr. Lindenberg has found business so largely increased this year that he has been obliged to forego travel and stay at home to attend to the business.

A very serious error crept into the *Post* of Cincinnati and in various other papers regarding the Gustave Fox Co., manufacturing jewelers, by representing that the present company had made application in the Bankruptcy Court as bankrupts. The item was taken from a petition filed a few days ago by the old firm, composed of Gustave Fox and Leopold Kaufman, who assigned some three years ago, and who sought relief from the old firm's indebtedness. Since, however, Mr. Fox had recuperated from the former losses and had opened up in business again and been prosperous, he was desirous of having a clear field, and sought this measure. He had a fire some months ago in the old quarters and moved to his present place, opened up more extensively, and reports to-day that he has had better business the past year than he has had since he has been in the business. His patented Elk jewelry has a national reputation. He received an order, a few days ago, from Dawson City for Elk charms and pins, and the order was accompanied by a check.

Denver.

A. Heitscher, of Victor, is visiting Salt Lake.

Among the buyers in Denver, the past week, were: C. W. Thomas, of Florence; H. Evans, of Breckenridge; L. G. Goodspeed, of Colorado Springs; H. Swartz, of Pueblo; C. A. White, Raton, N. M.

Byron C. Leech, who was formerly connected with Elitch's Gardens, a few days ago swindled Sam Mayer, jeweler, out of a solitaire diamond valued at $350 and a pair of diamond earrings valued at $250. Leech was known to Mr. Mayer as an employe of Elitch's Gardens, and presuming on this fact Leech went to the store and told Mr. Mayer that Mrs. Elitch had sent him down to get the best stone in the store. After getting the diamond Leech left an order signed in his name for it. In about an hour he returned with another order, this time from Thomas D. Long, manager of the Gardens, who, he said, wished a pair of earrings. A pair worth $250 was selected, and, as before, the man signed for them. After the goods had been gone for several hours Mr. Mayer began to grow suspicious and instituted inquiries, which resulted in the discovery that Leech's stories were untrue. Leech was arrested and the diamonds recovered from a pawnshop. Leech had been on a spree for several weeks.

Detroit.

Albert Landsberg, of the L. Black Co., is reported to be seriously ill at his home in this city.

Ralph Dewey, who has had charge of Wright, Kay & Co.'s Paris business, the past Summer, returned to Detroit last week. The firm report a very satisfactory foreign business.

One of the clocks in the United States Court here recently needed repairing. It was three months before the red tape could be unwound and the official order came from Washington giving permission to spend 50 cents on the timepiece.

At a recent meeting of The Detroit Jewelers' Association here, all but three of those present voted for standard time. Later a straw vote on President was taken and these three voted for Bryan. The war of the sun and standard time factions still goes merrily on. Most of the jewelers have adopted standard time, and the supervisors ordered all the county clocks turned back. The Council still hold out, although over 300 Detroit manufacturers have changed the time.

A handsome hard coal, base-burning stove, all nickel and gold, with broken glass and hidden light, representing a brightly burning fire, stands in the show windows of Wright, Kay & Co. It will be auctioned off by Mayor Maybury for the benefit of the sufferers in a recent fire on Jefferson Ave. The stove was donated by the Art Stove Co. This is the first time that Wright, Kay & Co. have permitted another firm's goods to be displayed in their windows.

C. N. Ostrander, Alden, Minn., has added a new lathe and dynamo to his jewelry store.

HALL CLOCKS.

GOLDEN OAK, FLEMISH AND MAHOGANY.

20 Good Selling Patterns FROM $67.00, less 5%, upward.

STOCK READY FOR DELIVERY.

SEND FOR CATALOGUE AND PRICE-LIST.

FRANK HERSCHEDE,

Manufacturer,

24 East Fourth Street, CINCINNATI, O.

American and Swiss Watches.

Diamonds and Precious Stones.

Silver Novelties.

Sterling Silverware.

G. HADENFELDT. L. ROTHSCHILD

ROTHSCHILD & HADENFELDT MANUFACTURERS IMPORTERS AND WHOLESALE JEWELERS

207 Sutter St., San Francisco, Cal.

California Jewelry Factory.

Quartz Jewelry.

Jewelry of every description.

THE GUSTAVE FOX CO.,

Importers of Diamonds. Artistic Diamond Setters.

Makers of the Standard Patented B. P. O. Elks Jewelry, horns reading B. P. O. E. Popular throughout the United States. . . .

THE GUSTAVE FOX CO., 14 and 16 E. 4th Street, CINCINNATI, OHIO.

Our orders prove that some Jobbers are doing business.

Do you handle our line? If not, why not?

There's money in it for the live, up-to-date Jobber.

We make Gold Rings, Brooches, Studs, Scarf Pins, Screw Ear-Drops, Charms, Baby Pins and Eyeglass Chains.

E. L. SPENCER & CO.,

53 Aborn Street,

New York Office:
9-11-13 Maiden Lane.

PROVIDENCE, R. I.

ALL FOR $1.00

A BOOK THAT IS
A Salesman,
A Sales Price-List,
A Cost Price-List,
A Sample Line of

OPTICAL GOODS,
TRIAL CASE, FRAMES, ETC.,
PHOTOGRAPHIC GOODS,
OPTICAL TOOLS AND MACHINERY,
MAGNIFIERS, READERS,
OPERA AND FIELD GLASSES,
SPECTACLE AND EYEGLASS CASES.

7 Catalogs handsomely and durably bound in 1.

We rebate the dollar on receipt of a ten-dollar cash order, or your money back if you want it.

E. KIRSTEIN SONS CO., Rochester, N. Y.

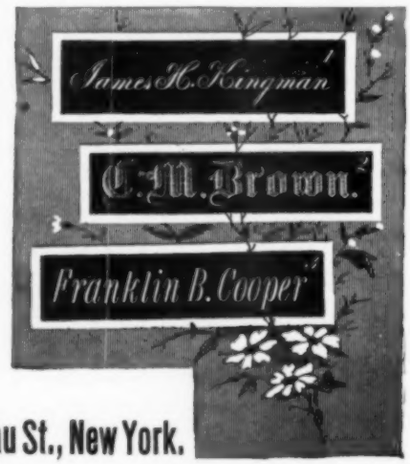
Send for it; you'll need it before the year is out.

This Shows the Style but not the Beauty of the Work

done on

THE EATON-ENGLE ENGRAVING MACHINE.

You can satisfy yourself as to the latter by writing to us for our Catalog, and with it you'll receive some engraving that will open your eyes, done on the machine by a boy in our office. If you investigate this now it will be worth hundreds of dollars to you in profits before the end of the year. Write at once and mention this paper.



EATON & GLOVER CO., 87 Nassau St., New York.

Pacific Northwest.

The jewelry business, built up by the late Louis Klodt, Seattle, Wash., will be continued by Mrs. Klodt.

J. H. Olsen, a leading jeweler of the northwest, attended the grand lodge of the K. of P. in Astoria, Ore., last week.

J. G. Smith, Silverton, Ore., has received his new show cases and stock of jewelry and is now fully prepared to conduct a first class business.

J. H. Kline, of Cassapolis, Mich., is visiting Kline Bros., jewelers, Fairhaven, Wash. J. H. Kline, who is a cousin of the Kline Bros., will visit some time in that city.

Sol Davidson, a jeweler from Cottage Grove, Ore., has decided to locate permanently at Burns, Ore., and will make his place of business at H. W. Welcome & Co.'s drug store.

H. N. Crain, Prairie City, Ore., has moved into his new quarters in the Hartley block, Main St. Mr. Crain can now boast of having one of the neatest and most tasty jewelry establishments in the State.

The G. Heitkemper Co., Portland, Ore., are in the midst of a special sale of cut glass goods which has made things rather lively the past few days with them. They have quite a large stock of new goods, and in order to make room to show them, the special sale was inaugurated.

Frank Allen, Oct. 18, stole two rings from George R. Dodson's jewelry store, Spokane, Wash. He was given a chance to put them back, but instead made a break for the street with them, was captured and taken to the police station, where he was held to await examination.

Fred S. Davis, representing Nordman Bros., San Francisco, Cal., was last week in Portland, calling upon the trade. He reported encouraging business all along the line. He thinks the outlook this Fall in the northwest is better than he has ever known it. George Brown, representing A. I. Hall & Son, San Francisco, and A. Bollack, representing the Standard Optical Co., San Francisco, were both in Portland.

Pacific Coast Notes.

On Nov. 1 Mrs. M. E. Hoyle, of Los Angeles, Cal., will open a jewelry store in the Lloyd block, Riverside, Cal.

E. T. Lewis, late of San Bernardino, Cal., opened his new jewelry establishment at 126 E. Main St., Stockton, Cal., last week.

Gabriel Gargaura, of the jewelry firm of Gargaura Bros., Albuquerque, N. M., has had an attack of paralysis caused by cerebral hemorrhage.

Annin & Hall, jewelers and opticians, Pasadena, Cal., took possession of the whole storeroom at 41 and 43 E. Colorado St., in that city, last week. They are having new show cases and shelving made and intend doubling their present stock.

Philip Jacoby has put in new fixtures for his jewelry store at Kalispell, Mon.

A building at Mapleton, Ia., has been remodeled for the use of G. S. Dunlap's jewelry store.

QUERIES BY OUR READERS.

Note.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR-WEEKLY desires every jeweler to take advantage of this department.

BROOKLYN, N. Y., Oct. 27, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Would you kindly give me some information in this matter? It is this: Why is it that the hands on watchmakers' street signs always are set at 17 minutes of 4 o'clock? I am,
Respectfully yours,
F. R. HAUSER,
care M. Straus.

ANSWER:—This subject has been treated at least four times in previous issues of this journal, and we reprint the following, which was published April 29, 1898, and answers the question: "This is one of the questions which are bound to crop up now and then. In THE CIRCULAR of June 10 and June 24, 1896, this subject was exhaustively treated. The general impression is that the hands of dummy or sign clocks indicate 19 minutes past 8 o'clock because at that minute and hour Abraham Lincoln died. This is an error, for history tells us that the martyr President died at 7.22 in the morning, a fact which can be easily ascertained. It seems that dummy clocks or watches indicate 8 o'clock and 18½ minutes, because that is the position on the dial where time can be shown with the hands on opposite sides, making a perfect angle, and also equally distant by minute marks or degrees from the figure 12, taking that as a starting point. The hands can be reversed, however, indicating 3 o'clock 4½ minutes. There is but one other place on the dial where the time would be correct and show the hands equally distant from the figure 12, and that is at 13¾ minutes past 9 o'clock, or, with the minute and hour hands reversed; but this would not be so desirable, as the hands would be almost directly at right angles across the face of the dial. This can be easily tested by any one with his watch. It must be remembered that while the minute hand makes the circuit of the dial of 60 minute degrees, the hour hand moves but five minute degrees, therefore the movement of the hour hand one minute degree necessitates the movement of the minute hand 12 minutes, or one-fifth of the whole. Read Benedict, of Benedict Brothers, jewelers, New York, has in his possession an old dummy sign watch, used by the late Samuel W. Benedict in the early part of the present century, manufactured long before the death of the lamented Lincoln, and which indicates exactly 8.18½ o'clock."

NEW WHATCOM, Wash., Sept. 15, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
This climate is conducive to tarnishing silver ware, both in sterling and plated ware. We are tired of doing the work it requires with silver polish, so want to use a cyanide bath. Enameling, tight case, camphor and all care don't fill the bill, and we want to save time and labor by using above. Do you advise the above? Is it injurious to ware? How is it put up, and how used?
Yours truly,
SCHLEUDER BROS.

ANSWER:—We know of no preparation that will do what correspondents want except lacquer. This, however, is not recommended except for exhibition pieces. The cyanide bath to which they refer is a very quick way of taking the tarnish off silver and plate and is used by manufacturers and dealers. Cyanide of potassium, however, is a strong poison, and the bath should be used with the greatest of care, the articles being thoroughly cleansed afterward. The usual bath is in the proportion of three-quarters of a pound of cyanide of potassium, 99 per cent strong, to one gallon of water. The article is simply dipped into this quickly and then taken out and rinsed in cold water and thoroughly cleansed in very hot water. It is then dried and will be found to be practically without tarnish. The articles must be completely cleansed of the cyanide, as the latter is not only poisonous but will eat through the silver.

PETERBOROUGH, Ont., Oct. 13, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Would you kindly inform us what would adhere a flat piece of slate to a flat piece of steel, both having smooth surfaces? I have already tried several cements and glues, but none of them seems to stick to the steel. A reply at your earliest convenience would greatly oblige,
Yours truly,
CLARKE & GIBSON.

ANSWER:—For small pieces we would advise correspondents to use shellac dissolved in alcohol. Apply the liquid to both surfaces and join; then press together and allow to harden for at least two days. For larger pieces, we would advise using a cement made by mixing: Copal varnish, 3 parts; linseed oil varnish, 1 part; oil of turpentine, 1 part; glue, 1 part. Dissolve the mixture by placing it in a water bath, and when the solution is complete add two parts of slaked lime. Do not disturb the pieces for at least a day after applying this cement.

GRINNELL, Ia., Sept. 22, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Have you any way of looking up the time of Alexander Reed, in London, Eng., the time he manufactured clocks? We have an old clock that I think is 75 or 100 years old, and would like to know. Have looked through the "Trade-Marks" and Supplement, but don't find it there.
Yours respectfully,
H. P. PROCTOR.

ANSWER:—Alexander Reed was admitted to the Clockmakers' Company, in London, 1706. An example of his work was exhibited in the Schloss collection, about 1710. We have no records of the year of his birth or death, and we cannot say whether or not this Alexander Reed was the same as he who made the clock referred to by correspondent.

CHICAGO, Ill., Oct. 6, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
On page 64 of your issue of Oct. 3 you refer to a "Stock Registering System" most in use by the larger stores, and is the same as that to which your paper awarded the prize in its "Stock Registering System Contest." We are considering the adoption of a good system, and would be pleased to see this one. Will you kindly inform us where this system can be had, or where we can obtain blank sheets showing this system?
Yours truly,
GOODRICH & POTTER CO.

ANSWER:—We have mailed to correspondents a copy of THE JEWELERS' CIRCULAR-WEEKLY of Aug. 22, in which, on page 54, they will find the essay on the "System of Stock Registration" which received the first prize. No tabulated form was submitted in the essay, but it can be arranged from the text.

Patent TRADE S MARK Ring

Be sure each tray and case bears this Trade-Mark.
The only reliable Gold-Filled Seamless Ring warranted by the makers.

No. 1164.
The above shows but a few of the different style rings we make, and only one of the many cases in which they are displayed. They can be had either in Fancy Silk Velvet Trays and Satin-Lined Cases, holding 1, 2, 6 or 12, or, if preferred, tied up in dozens.
They retail at the popular price of 25 and 50 cents each.

F. H. SADLER & CO.,
Attleboro, Mass., U. S. A.

ESTABLISHED 1875.
WILLIAM BARDEL,
Diamonds and Diamond Jewelry.
FINE DIAMOND MOUNTINGS.
HEADQUARTERS FOR
AMERICAN PEARLS.
Telephone Call, 4588 Cortlandt. 22 Maiden Lane, NEW YORK.

THE BASSETT JEWELRY CO.,
Fine Gold-Filled Chains, Lockets and Gold Jewelry,
PROVIDENCE, R. I.

Alabama Notes.

TRADE CONDITIONS.

In conversation with jewelers of Birmingham, the correspondent of THE JEWELERS' CIRCULAR-WEEKLY finds that present and prospective business is good.

F. E. Ort, optician, has established an office at Gadsden.

J. J. Hagedorn, Lafayette, has added jewelry to his stock.

Eubanks & Cheney, Piedmont, have put in a stock of jewelry.

J. H. Steinberger, jeweler, Russellville, has established an optical department.

W. G. Leslie, West Point, Miss., now handles and makes a specialty of optical goods.

Adolph Schweizer, Selma, has returned from New York, where he bought a holiday stock.

A. K. Hawkes, optician, Atlanta, Ga., has established an agency with D. C. Rice, Warrior, Ala.

S. Martin & Bro. have closed out their jewelry business at Anniston and have moved to Talladega.

Warren Christian has moved his stock to his new store at Greensboro and has added to store and equipment.

C. M. Adams, Eufaula, has enlarged his business, both in stock and in repair facilities. He is now one of the best equipped jewelers of the State.

C. D. Walton, formerly with Werlein, New Orleans, La., has taken charge of the piano department of the E. O. Zadek Jewelry Co., Mobile.

At the recent street fair in Montgomery, Hardwick Ruth rendered good service. A local paper says of him: "Mr. Hardwick Ruth, who is with his father in the jewelry business, rendered invaluable service. He gave the management much of his time and is entitled to great credit." A picture of Mr. Ruth was printed by the paper quoted, the Montgomery *Advertiser*.

Omaha.

C. B. Watson, Mt. Pisgah, Ia., was an Omaha buyer last week.

The Shook Mfg. Co. have sold an opening stock to Wm. Bauer, who has just started in the jewelry business in Manila, Ia.

Harry Riggen, watchmaker for Griffith & Hall, wholesale jewelers, has accepted a similar position with a retail firm in Savannah, Mo.

Mr. Leach, of Leach & Ryan, Loretta, Neb., was last week in the city purchasing jewelry. Business has increased so much with this firm that they will erect a new store building.

W. H. Pole, a graduate of the horological school here, who recently started in business for himself in Hartington, Neb., was in the city, last week, purchasing a holiday stock of goods.

W. J. Surry has opened a watchmaker's shop in Twin Bridges, Mon.

J. A. Kirkpatrick, of Abbeville, S. C., will have a stock of jewelry, etc., in Honea Path, S. C.

Will Pitt is having some handsome new fixtures made for his new building in Oelwein, Ia., where he will move his jewelry store shortly.

News Gleanings.

Robert Davis opened his new store in Quitman, Ga., Oct. 20.

G. A. McHenry will resume his jewelry business in Superior, Wis.

J. J. Soper has removed from Franklin, N. C., to Hayesville, N. C.

W. S. Bryant, Dallas, Tex., has paid off a realty mortgage for $7,500.

Max Spies, Lestershire, N. Y., has added 15 feet to the rear end of his store.

H. M. Tannar, of Mitchellville, Ia., has opened a jewelry store in Orient, Ia.

It is reported that J. E. Sohn, Kirksville, Mo., has made an assignment of his stock.

H. S. Welch, Wayne, Neb., has moved to more commodious quarters in that town.

The Knickerbocker Silver Plating Co., Port Jervis, N. Y., began overtime work Oct. 23.

W. E. Meyers has succeeded to the entire jewelry and drug business of W. E. Meyers & Co., Leon, Ia.

E. A. Moe, a watchmaker and jeweler, of Climax, Minn., has made arrangements to locate in Oakes, Minn.

Charles J. Osterman has erected a store building in front of his residence, which he will occupy as a jewelry store.

Owing to the recent death of Max Wittelshofer, Grand Forks, N. D., his jewelry stock is now being closed out.

A. J. Blackstock, jeweler, of Van Buren, Ark., left last week for St. Louis, to buy a stock of jewelry and silver ware for the holiday trade.

The jewelry and drug firm of H. W. Potts & Co., Garden Grove, Ia., have dissolved, and H. W. Potts will continue the business alone.

The new branch store at 108 Jefferson St., Roanoke, Va., of Ryland & Rankin, Lynchburg, Va., is now open. The store is in charge of Mr. Rankin.

The death occurred a few days ago of Mrs. D. L. Dow, wife of the jeweler of Kenton, O. She was 44 years of age and leaves a husband and son.

George L. Thacher, a graduate of the Bradley Polytechnic Institute, Peoria, Ill., has become a partner in the W. J. Nelson jewelry store, Henry, Ill.

O. Olson, West Duluth, Minn., who has been on a visit to his old home in Norway, is on his way home. He expects to get back about the last of October.

J. H. Sample and Charles E. Sherman are reported to have located a turquoise mine back of Ithaca Peaks, Arizona, that show up a fine quality of gem stones.

Two boys, Rhodes and Fiedler by name, who, it is charged, burglarized a jewelry store at Rising City, last week, were placed in jail at David City, Neb.

Harry F. Mallery, formerly with B. T. & W. E. Ash, wholesale jewelers, Binghamton, N. Y., is the new assistant at B. H. Cheydleur's jewelry store, Norwich, N. Y.

F. H. Gale, of the Gale Jewelry Co., Norfolk, Va., has returned home from the north, where he had been for some time purchasing new goods for the Fall and holidays.

Jeweler Heard, De Land, Fla., has bought the residence of Rev. Geo. T. Self, West New York Ave., and will move into it as soon as a few repairs and changes can be made.

W. F. A. Woodcock, watchmaker and proprietor of a watchmakers' school at Winona, Minn., has received word of the death of his son, Victor Leroy Woodcock, in the Philippines.

The matter of the Co-operative Silver Co., Corfu, N. Y., before referee Frank Wood, at Batavia, N. Y., has been adjourned until Nov. 1, after a day's examination of witnesses.

A. N. Lee & Co., Hamilton, N. D., have sold their entire stock to J. Paxman & Son. Mr. Lee will leave shortly for Mankato, Minn., where he has accepted a situation in a jewelry establishment.

Owing to the death of Ida E. Miller, who was engaged in the jewelry business in Marshalltown, Ia., William Miller, her husband, has succeeded to the business and will continue it in the same location.

E. H. Young, Camden, Me., has made a box case for his regulator clock that is a handsome piece of workmanship. The clock hangs suspended in the box like a compass. The box is nickeled entirely and its polished surface is as bright as a mirror. The joints are so perfect as to be invisible.

Alterations which have been in progress for some weeks in the store of E. D. Vosbury, 37 Court St., Binghamton, N. Y., are nearly completed, and the improvement resulting from the changes is very apparent. The store is much more convenient. F. P. Carter has charge of the optical department.

William Downey and Herbert Turner, accused of burglarizing Carl R. Seifert's jewelry store, at Lockport, N. Y., were arrested in Buffalo, last week. Mr. Seifert identified about $30 worth of the goods taken from his store, which were found upon the persons of the men arrested. The men were taken to jail in Lockport.

The Poole Clock Co., Wheeling, W. Va., details of whose proposed business were given in the last issue of THE CIRCULAR-WEEKLY, were incorporated Oct. 18. The incorporators are Thomas B. Sweeney, Edwin M. Holliday, Louis F. Stifel, George Wise and John L. Dickey, all of Wheeling. The subscribed capital is $1,950, of which $500 is paid up; authorized, $500,000.

An organization of the Republican employes of the Hamilton Watch Co., Lancaster, Pa., was effected a few days ago at a meeting held at 45 W. King St. Officers were elected as follows: President, Frank J. Reaves; secretary, W. H. Welchans; treasurer, Charles E. Wilson; marshal, Samuel J. Greenway. The women employes of the factory have been busily engaged on a handsome silk banner to be presented to the McKinley and Roosevelt club of the factory. It will be carried in the parade on Nov. 1.

Fire Chief Mesnar, the captains of the various department houses, and one foreman from each apparatus at the Central house, made an inspection of the big Dueber-Hampden factories Tuesday after-

LUCIA.

NORMA.

MARTHA.

DINORAH.

CABLE ADDRESS: "ANSONIA." TRADE MARK A P. O. Box 2304.

THE

ANSONIA CLOCK COMPANY,

99 JOHN STREET,

NEW YORK.

LONDON, 23 FORE STREET, E. C. CHICAGO, 90-94 WABASH AVE.

Our Hand-made Cases

are constructed in the old reliable way, which is a pride to the Manufacturer, Dealer and Wearer.

STAMPED. TRADE MARK 18 K.

ALL CASES BEARING THIS MARK, ARE HAND-MADE.

STAMPED. TRADE MARK 14 K.

Manufactured by **DUBOIS WATCH CASE CO.,**

Makers of **SOLID GOLD CASES,**

21 and 23 Maiden Lane, New York.

TRADE CAMM W.C.CO MARK.

THE CAMM WATCH CASE CO., 23 Maiden Lane, New York City.

MAKERS OF

Fine Solid Gold Watch Cases.

Our 14k. Solid Gold Watch Cases are equal in color to the richest 18k.

No Bath, No Acid Coloring. All Leading Watch Jobbers carry our goods in stock.

American Watch Case Co.'S

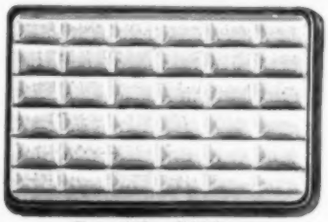
GOLD A.W.C.CO CASES

Have Merit—Superiority—Reputation.

9 to 13 Maiden Lane, New York.

BUY THE BEST!

PAT. CELLULOID RING TRAYS



For sale by all jobbers.

Are **THE MOST ATTRACTIVE, THE MOST DURABLE, ALWAYS CLEAN,** because washable.

OVER 35,000 SOLD DURING THE PAST FIVE YEARS.

I will send (prepaid) Ebonized Trays as follows:

For	42 or 48 rings,	size 11¾ x 7⅞,	$2.00
	28 "	" 11¾ x 5⅞,	1.75
	30 "	" 8¾ x 5¾,	1.75
	24 "	" 9¼ x 5⅞,	1.75
Bevel Frame	12 "	" 8 x 5¾,	1.25
	8 "	" 9⅜ x 1¾,	1.00

C. A. TROESCHER, (Established 1871 as The New York Morocco Case Co.), 85 NASSAU STREET, NEW YORK.

ALOIS KOHN & CO., SOLID GOLD CHAINS, 4 MAIDEN LANE, Near Broadway, N. Y.

We call the attention of the Trade throughout the country to our line of

LORGNETTE AND GUARD CHAINS.

Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

noon. In speaking of the buildings Fire Chief Mesnar said: "We were greatly pleased with the splendid condition of the Dueber-Hampden factories. They are the finest equipped buildings for fire protection that I ever saw, and I don't believe they have any equal in the State. The automatic system maintained for relief in case of fire could not be better."—Canton, O., *Repository.*

C. F. Steiner has opened a jewelry store in Newman Grove, Neb.

J. E. Lanning, Wesley, Ia., is reported very sick with typhoid fever.

T. A. Barker has embarked in the jewelry business at Lewisville, Minn.

H. A. Hershberger, Plymouth, Pa., will remove, May 1, to Johnstown, Pa.

A. J. Rand, Holyoke, Mass., suffered from a fire which broke out on his block last week.

C. H. Brassfield was at Dighton, Kan., last week, looking after his jewelry business there.

Lon Williams, Wichita, Kan., is now in new quarters, corner Douglas and Lawrence Aves.

P. N. Nelson, formerly of Black River Falls, Wis., has opened a jewelry store in Galesville, Wis.

Extensive improvements are being made at the jewelry store of John M. Humphrey, Rochester, N. Y.

J. Zimmerman, who was in the jewelry business at Nelson, Minn., is now located at Minnewaukon, N. D.

Wilmer Abbey, engaged in the jewelry business in Denver, Col., the past year, has returned to Madison, N. J.

F. O. Hanan, formerly of Dunkirk, O., and Mr. Dow, formerly of Kenton, O., have opened jewelry stores at Belle Center, O.

James D. Hathaway, senior partner of Hathaway Bros., Elizabeth City, N. C., is in Philadelphia, taking a special course at the Philadelphia Optical College.

G. D. Elliott has moved to Iowa Falls, Ia., from Clarion, Ia., and taken charge of the stock of jewelry left by Henry Holmes. He will do repair work and continue the business.

F. C. Watson, Wellsburg, W. Va., has opened up his jewelry store in good style, after some delay incident to the fire which completely destroyed his stock about three months ago.

The Ottawa Silver Co., Ottawa, Ill., will resume, an order being entered in the Court to that effect. The money for resumption was furnished by a Chicago man named W. F. Rogers.

The Parritt-Shreve Co., Bloomington, Ill., have been incorporated with a capital of $20,000, to do a jewelry business; incorporators, Clara B. Parritt, Frank T. Parritt and R. O. Shreve.

The store of Gately & Britton, 940 Penn St., Reading, Pa., was robbed, Oct. 19, of $1,000 worth of goods. The booty consisted principally of watches and watch chains, valued at over $800.

Dissolution papers of the Willard & Frick Co. were filed in the County Clerk's office, Rochester, N. Y., last week. The dissolution was voluntary. The company were engaged in the manufacture of time clock recorders at 17 Elm St.

Established 1867.

GEO. E. HOOPER,

Jewelers' Auctioneer,

22 Hanover Street, also Room 83, Jewelers' Building, BOSTON.

CASH PAID FOR STOCKS IN STORES.

CHRONOMETERS.

A large stock of new Chronometers always on hand. Second-hand chronometers made up equal to new and readjusted, for sale or rent.

Repairing and readjusting Marine Chronometers for the trade a specialty.

CHARLES A. GEISSLER,

Successor to H. H. HEINRICH,

REMOVED TO 26 South St., New York.

Bookhout Bros

Engravers on Wood

48 Maiden Lane and 35 Liberty St. New York

Horological Department,

BRADLEY POLYTECHNIC INSTITUTE,

PEORIA, ILLINOIS.

Largest and Best Watch School in America.

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. (Formerly Parsons' Horological Institute.)

Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalogue of Information.

Initials, Monograms, Ebony Goods.

SEND FOR CATALOGUE.

FREEMAN J. FINLEY,

866 Broadway, - - NEW YORK.

R. A. HEILAND,

Watch-Jewel Mounting,

13 West Chestnut St., P. O. Box 178,

(4th Floor Reisner Bldg.) LANCASTER, PA.

KENT & WOODLAND,

SUCCESSORS TO

WM. H. BALL & CO.,

Makers of **GOLD BRACELETS**

16 John Street, New York.

A REAL NOVELTY.

"Rex" Tantalus—Open.

"Rex" Tantalus—Closed.

The trade are asking for Novelties and here is one that every Jeweler in the country will be interested in.

The "REX" TANTALUS above shown is a real novelty and is a quick seller; it is made of silver-plated metal, oxidized or gilded, and has an Oak Base with fine cut-glass decanters.

To operate it, press down on the handle to lock it, the handle arms going only to the stoppers; to unlock, give the key a quarter turn and presto! the stoppers are released.

Send for Catalogue of various designs and prices to

CHAS. N. SWIFT & CO.,

115-121 East 13th Street, - - NEW YORK.

THE LADY RACINE

IS THE

Best Chatelaine Watch.

10 Line, 11 Line, 12 Line.

NICKEL, STEEL, SILVER.

Enameled on Silver, Gold and Gold-Filled Cases.

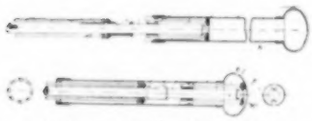
Also richly decorated and stone set cases.

In new and tasty designs. GUARANTEED RELIABLE TIMEKEEPERS. Can be ordered from all Reliable Jobbers.

The Latest Patents.

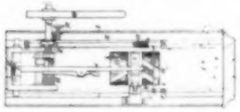
ISSUE OF OCTOBER 23, 1900.

660,248. UMBRELLA-STICK. NELSON FOLEY, Naples, Italy. Filed March 22, 1899. Serial No. 710,210. (No model.)



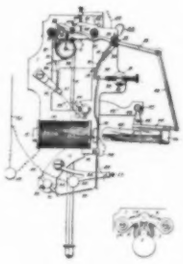
In an umbrella or the like, the combination with a stick, of a U-shaped catch secured at its middle to the outer end thereof and having spring-arms lying on opposite sides of said stick, an inner washer adjacent to the ends of said arms and a tubular handle having on its inner end a ferrule provided with notches with which one or more of said arms can engage when the handle is drawn out.

660,250. WORKMAN'S TIME-RECORDER. PETER G. GIROUD, Newark, N. J., assignor to James S. MacCoy, New York, N. Y. Filed Nov. 13, 1899. Renewed Sept. 6, 1900. Serial No. 29,241. (No model.)



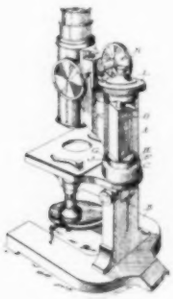
In a time-recorder, the combination of a conduit for the card or slip, a movable detent for retaining the card in position to be printed, and means for simultaneously printing the card and cutting its edge.

660,385. SELF-WINDING ELECTRIC CLOCK. AUGUSTINE J. MADDEN, Prahran, Victoria. Filed Dec. 23, 1899. Serial No. 741,422. (No model.)



The combination of a master-clock pendulum, wheel 1, pawl 37, a lever 35 to which the pawl is pivoted, arm 50, arm 36, link 43, a tilting mercury-holder 48, a connection between link 43 and said holder for removing the latter, wires 110, 121, of a clock circuit, magnet 14, connected between said wires, armature 19, connected in the circuit and extending into the path of arm 50 so as to move it and in contact therewith before the clock circuit is closed, whereby attraction of the armature moves arm 50, arm 35, pawl 37, arm 36, link 43, and the mercury-holder, a cut-out for the magnet closed by movement of the armature, and means for retracting the armature.

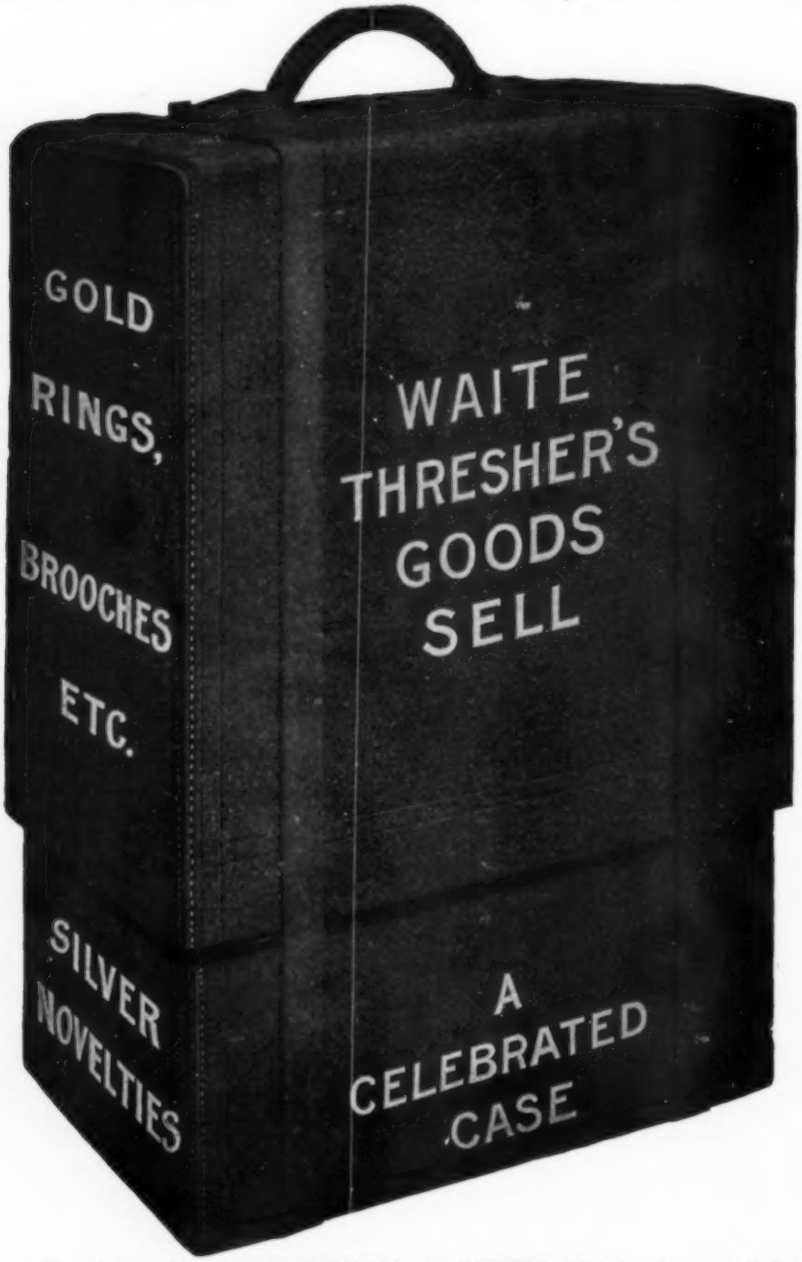
660,372. MICROSCOPE. RUDOLPH L. FUERLE, Philadelphia, Pa., assignor to the Queen & Co., of Pennsylvania. Filed May 5, 1900. Serial No. 15,561. (No model.)



A microscope having a sleeve provided with a counterbore, a bed, a neck arising therefrom, said counterbore freely encircling said neck and a closure interposed between said neck and counterbore.

660,312. PROGRAM-CLOCK. ANDREW J. REAMS, Chicago, Ill., assignor to Slyvo Reams, same place. Filed March 1, 1897. Serial No. 625,594. (No model.)

In an automatic program-clock system, the combination of a regulator, a motor for operating a rotating circuit maker and breaker, a rotating dial or plate bearing devices to represent the days of the week arranged to be operated in a step-by-step manner by the movements of the regulator, a main electric circuit embracing an annunciator, a source of electric energy and a pair of contacts arranged to be opened and closed by the movements of said dial-plate, and means interposed between the dial-plate and arranged to be operated thereby and the motor for holding positively such motor against operation and permitting it to be operated at desired times.



A fine line of NEW PATTERNS in GOLD RINGS, BROOCHES and THIMBLES.

No. 7 Maiden Lane, New York.

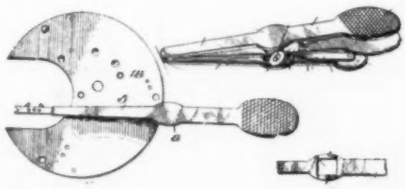
660,262. PROCESS OF ETCHING METAL. CHARLES MUELLER, New Britain, Conn. Filed July 27, 1900. Serial No. 24,970. (No specimens.)

The process of etching designs in metal, which consists in first coating the metal with a material adapted to act as a base for the design; then printing the design on such coat; then flowing the metal with an acid-resisting material adapted to protect all parts of the metal except the design; and then etching such design in the metal.

660,426. MANUFACTURE OF ARTIFICIAL STONES. SAMUEL GROSSIORD, Aux Moussieres, France. Filed Oct. 6, 1898. Serial No. 692,837. (No specimens.)

As a new article of manufacture, an artificial stone for use in jewelry, consisting of clear transparent window-glass and "paste" welded together into a single piece.

660,489. WATCHMAKER'S TWEEZERS. WILLIAM G. CONN, Charlestown, Ind. Filed Oct. 7, 1899. Serial No. 732,934. (No model.)



A watchmaker's tool comprising an intermediate member having an outer engaging portion and an inner handle portion, and the oppositely-disposed spring-pressed outer members having inner handle portions and outer engaging portions, one of the outer members being shorter than the intermediate member, whereby the said outer members are adapted to be operated independently of each other to permit one of the plates and one of the other parts of a watch-movement to be independently gripped and simultaneously held and placed in position.

DESIGN **33,408.** CAMPAIGN-BADGE. JOSEPH N. WILSON, Chicago, Ill. Filed Aug. 2, 1900. Serial No. 25,720. Term of patent 3½ years.

TRADE-MARK **35,276.** CERTAIN NAMED JEWELRY. E. I. FRANKLIN & Co., North Attleboro, Mass. Filed Sept. 27, 1898.

CENTURY

Essential feature.—The word "CENTURY." Used since September, 1892.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued Oct. 23, 1883.

286,091. CLASP. J. F. BEDFORD, Cincinnati, O.

287,001. WATCH-PENDANT. C. K. COLBY, Brooklyn, N. Y.

287,015. TIME-CONTROLLING SYSTEM. W. F. GARDNER, Baltimore, Md.

287,043. NECKTIE AND COLLAR STAY. J. G. MINNICH, JR., Bedford, Pa.

287,060. FOUNTAIN-PEN. J. H. SHIELDS, Boston, Mass.

287,086. PIN. B. A. BALLOU, Providence, R. I.

287,152. DUST-RING FOR WATCHES. S. M. MORGAN, Kingsland, England.

287,181. GRAVITY-ESCAPEMENT. DAVID SHIVE, Philadelphia, Pa., assignor of one-half to B. F. Du Bois, same place.

287,260. COMBINED RAZOR-STROP AND DRAWER. H. B. EMERSON, Charlestown, Mass.

287,291. WATCHMAN'S TIME-RECORDER. A. M. JOHNSON, New Haven, Conn.

Design issued Oct. 24, 1893, for seven years.

22,853. PENCIL SHARPENER. J. F. FOSTER, Stoneham, Mass.

Design issued April 20, 1897, for 3½ years.

26,922. WATCHCASE-BACK. IRVING SMITH, New York, N. Y., assignor to the Crescent Watch Case Co., Newark, N. J.

FRESH WATER PEARLS
BOUGHT AND SOLD.
Also PEARLS POLISHED
and all possible improvements made.
Pearls damaged by setting restored.
JOHN HAACK, Room 53, 11 John St., New York.
Office Hours: 1 to 3.

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YOUR present profit will prove a future loss if you sell inferior watch cases. Do not be blinded as to the future when your reputation will be your best friend. There is maximum profit and a lasting security in handling the celebrated

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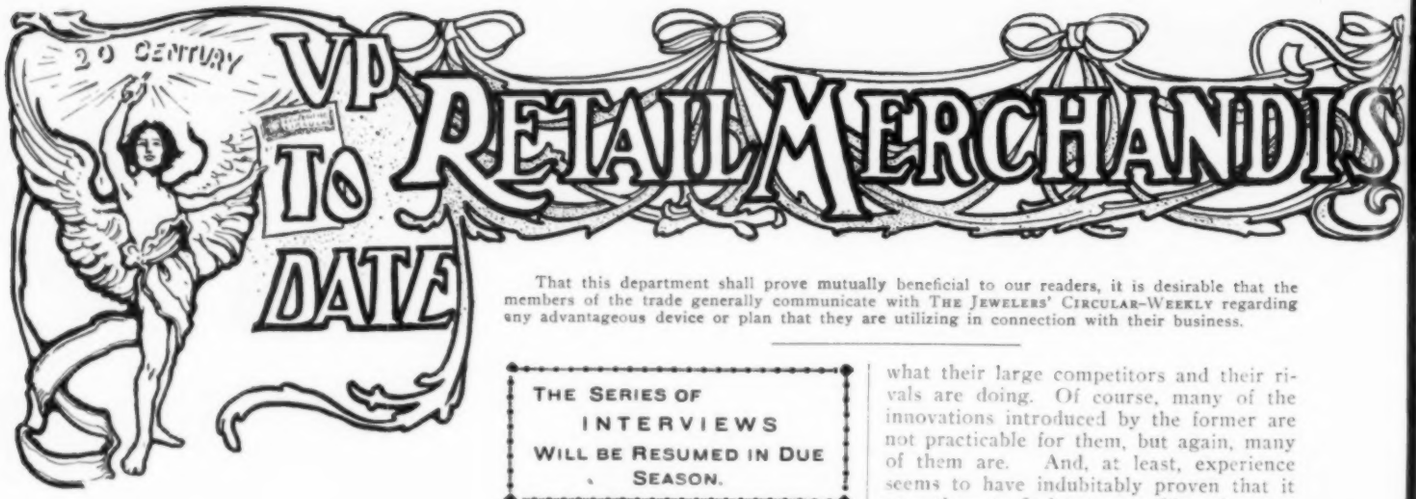
filled cases. For intrinsic value, strength of construction, attractiveness of style and elegance of finish these cases are unequaled, AND there is the guarantee of unquestioned reliability.

For Sale by ALL LEADING JOBBERS.



That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

THE SERIES OF INTERVIEWS WILL BE RESUMED IN DUE SEASON.

No. 2.

PRIZE ESSAY COMPETITION.

First Prize, $20. Second Prize, $10.

These prizes will be given to the writers of essays on the subject

"How to Treat Customers—How to Sell."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by a number, keeping a list of contributors with the numbers of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by November 15, 1900.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

In and About the Store.

BY THE ONLOOKER.

SYSTEMS OF ESPIONAGE.

IT would be a matter of no little surprise to the average country storekeeper to know how closely the department stores in the large cities keep watch of each other. In fact, the system of espionage which prevails—for it has for quite a number of years been reduced to a well ordered system—is so close that no innovation can be introduced in any of them that to-morrow it is not known to them all. It is not to be presumed that thereupon it becomes generally adopted. For, of course, it may not be perfectly adapted, for a thousand reasons, for transplantation. Not only do the large stores practice this watching upon each other, but they also watch the small ones. And no doubt they learn quite as much from the latter as from the former. The result of all this inures to the benefit of the public. In fact, it is hardly likely that any of these establishments would be so wonderfully well organized and such models of discipline but for this fact.

The fact that such a system obtains is perfectly well known to all. And all of the functionaries of these stores are enlightened enough to see that it is to mutual advantage to propagate the knowledge of all improvements. It would be very short-sighted rivalry, indeed, which would not assist in the elevation of the general standard. Not alone do the large stores watch each other and the smaller ones closely, but even the latter recognize the many advantages of learning what their large competitors and their rivals are doing. Of course, many of the innovations introduced by the former are not practicable for them, but again, many of them are. And, at least, experience seems to have indubitably proven that it pays them to find out everything they can about the way in which their competitors' shops are conducted. Nor is the expense of conducting a continual campaign of this kind very great. No store is so small that some bright employe, even if not the proprietor himself, cannot be spared for a few hours each week to visit other establishments. Of course, common courtesy and shrewdness will keep you away from the doors of your immediate rival over the way. But if you will go to any other section of your city or town you will find that the functionaries of other stores will be glad to give you full information on all proper matters.

To storekeepers in smaller communities there can be no more liberal education than to call upon those of other small towns or those in large cities. Without such interchange business methods generally would not be daily improved as they are. Who knows but that many stores would be run in the primitive ways that prevailed before the introduction of the thousand and one latter day improvements, inventions and discoveries. This interchange places all who practice it upon a level, but it gives them a decided advantage over those who are content with their own ways and do not care to go to the trouble of learning what other stores are doing.

STRAY PHILOSOPHY.

To make a "good front," as the slang phrase has it, is good business. The man who looks prosperous and self reliant has some of the attributes making for success. People like to touch elbows with prosperity, provided prosperity is not arrogant; and so a prosperous appearance is productive of prosperity.

The man who wins these days in the retail sphere is the practical man, the man with common sense. Merchandising today is eminently devoid of poetry or sentiment. It is simply a matter of dollars and cents. Ninety-nine per cent of the successes in mercantile life may be attributed to its possession and exercise. It is the *sine qua non* of retailing. In truth, an ounce of common sense is worth a pound of any other gift a dealer may covet.

In the show window of W. L. Smith's jewelry store, Seymour, Conn., recently were exhibited some pictures of the recent wreck on the N. Y., N. H. & H. railroad, showing different views of it.

ING and HINTS to JEWELERS

Best Dressed Windows Among the Retail Jewelers.

Series II. No. XXIV.

THE DOUBLE WINDOW DISPLAY OF FRED PIEPER, COVINGTON, KY.

ONE of the most attractive jewelry window displays of Covington, Ky., is that of Fred Pieper, 616 Madison Ave., whose large double store at that address always has more than its share of people examining the contents of its windows. As will be seen from the illustration Mr. Pieper is careful to divide the stock displayed into two groups; one, consisting of jewelry on cards and in boxes, occupies the left window, and the other, which includes silver, silver plated ware and novelties, fills the right window. The former also has a shelf devoted to large china mantel clocks, while a corresponding shelf in the latter window is filled with clocks of smaller size for desk, cabinet or dressing table. Mr. Pieper does not obstruct the view through the glass by the use of lettering, and his name appears only on the signs and on the ground in front of his door.

SUCCESSFUL JEWELER'S IDEA OF COMPETITION.

A PRETTY good interpretation of the old maxim, "Competition is the life of trade" is given by a successful retailer in these words: "That competition is legitimate and praiseworthy—is the 'life' principle when fair and broad gauged—but that it consists not entirely nor chiefly in cutting prices, but in the better service rendered, better goods sold, better methods of attracting and holding trade."

Continuing, he said: "Probably nine times out of 10 what men mean when they talk about competition is cutting prices—that is, reducing the actual cash which is charged for an article or a service. This view almost invariably involves a smaller or poorer return. The business man who is so constituted that he sees in competition no more than a lowering of prices, sees no other way of reimbursing himself than by lowering quality. Trade is to him simply a question of the line which marks the spot where he can give the least for the most of his customers' money. Such competition is, in its final result, certain to be ruinous, for it is based on the narrowest possible conception of trade—the theory that trade is simply a game in which one man must get the better of another. So far from being the life of trade it is certain to be the death of trade; because, in the first place, customers will not submit to the skinning process indefinitely; and because, in the second place, there is a sure limitation to the operation of cheapening."

RETAILERS SHOULD ADVERTISE.

ADVERTISING is no less important for the retailer than for the manufacturer and jobber. A traveling man returned to Chicago from Iowa states that the retail jewelers of that State are, as a rule, poor advertisers. Hardly a town in the State but during the Summer has held a fair, yet he knew of but one jeweler who made any extra effort to bring the visiting people into his store. Lou Wright, at Fonda, gave out a little circular quoting reduced prices on watches and on two days of the fair there sold 37 watches. Others should profit by Mr. Wright's example.

Roehm & Son, Detroit, Mich., recently made an innovation in the way of showing off their diamond stock. Securing a bookbinder's board they covered it with white ribbon in the form of squares, each square containing a gem. In the back of the case was an inclined sliding board of black walnut containing trays of rings. This arrangement commanded the prospective customer's instant attention.

A decided increase in the number of street post clocks in front of jewelry stores has been noticed within the past few months in New York. The new clocks are mostly all in front of small stores.

THREE-COLORED ENGRAVINGS IN ONE COMBINATION

PRODUCE A MOST

ARTISTIC AND UNIQUE EFFECT.

Something Entirely New on

Commander 14 K. Gold-Filled Watch Cases.

Guaranteed to wear for 25 years. Made in all sizes. Ask your Jobber to show you samples.

Illinois Watch Case Co.,

Manufacturers of Solid Gold, Gold-Filled, Sterling Silver, Gun Metal and Nickel Watch Cases.

FACTORY AND MAIN OFFICE, ELGIN, ILL.

CHICAGO OFFICE,
Silversmiths' Bldg., No. 133 Wabash Ave.

NEW YORK OFFICE,
Gill Bldg., No. 9 Maiden Lane.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.

THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.

Send for Price List. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

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1901 Pan-American Exposition

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MOSSBERG & GRANVILLE MFG. CO., PROVIDENCE, R. I.

NEW YORK OFFICE, 126 LIBERTY ST.

OPTICAL DEPARTMENT.

Note.—From this week till further notice this department will be run as usual, viz.: every other week.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by The Jewelers' Circular Pub. Co.

By R. H. Knowles, M.D.

[*Commenced in issue of July 6, 1898.—Continued from page 60, Oct. 17, 1900.*]

PART LXIII.

Optician (*op-tish'-ian*). [Greek, *optikos* = sight.] An artisan skilled in the manufacture of optical instruments.

Opticociliary (*op-tic-o-cil'-i-a-ry*). [Greek, *optikos* = seeing + Latin, *cilium* = a hair.] That which belongs to the ciliary nerve and the optic nerve.

Optics (*op'-tics*). [Greek, *optikos* = seeing.] That science which has for its consideration the laws relating to light.

Optist (*op'-tist*). [Greek, *optikos* = seeing.] One who is skilled in optometry.

Optoeidometer (*op-to-ei-dom'-et-er*). [Greek, *optikos* = seeing + *eidos* = similar + *metron* = a measure.] An instrument with which vision is taken and abnormalities corrected.

Optogram (*op'-to-gram*). [Greek, *optos* = seen + *grapho* = I write.] An image supposed to form upon the retina of the last object seen before death takes place.

Optograph (*op'-to-graph*). [Greek, *optos* = that which is visible + *graphein* = to write.] A permanent image thrown upon the retina of the surrounding object.

Optomeninx (*op-to-men'-inx*). [Greek, *optos* = anything seen + *meninks* = a membrane.] The third coat of the eye. Synonyms: **Ophthalmoneuromeninx; Retina.**

Optometer (*op-tom'-et-er*). [Greek, *optos* = seen + *metron* = a measure.] An instrument for measuring the dioptric conditions of the eyes.

Optometry (*op-tom'-et-ry*). [Greek, *optos* = seen + *metron* = a measure.] The science and art of employing the various methods for measuring the range of vision, as to color, static and dynamic refraction, form, the various positions assumed by the eyeball, the field and light. Optometry is, therefore, divided under six headings.

Optometry:
1. Chromotoptometry.
2. Dioptometry.
3. Eidoptometry.
4. Ophthalmortatometry.
5. Perioptometry.
6. Photoptometry.

Optometrician (*op-to-met-ri'-cian*). [Greek, *optos* = seen + *metron* = measure.] One skilled in measuring the range of vision. Synonyms: **Optist; Optrician.**

Optoscope (*op'-to-scope*). [Greek, *optos* = seen + *skopeo* = I see.] An instrument for demonstrating congenital amblyopia.

Optotype (*op'-to-type*). [Greek, *optos* = seen + *tupos* = the type.] The large letters which are placed at the punctum remotem for the purpose of demonstrating the visual powers.

Optrician (*op-tri'-cian*). [Greek, *optos* = that which is seen.] One who is skilled in measuring the range of vision. Synonyms: **Optist; Optometrician.**

Orbicular (*or-bic'-u-lar*). [Latin, *orbiculus* = a little circle.] That which has the form of a circle, such as the orbicularis palpebrarum muscle of the eye. Synonym: **Orbiculate.**

Orbit (*or-bit*). [Latin, *orbita* = a circle.] The bony socket into which the eye is placed. The orbit is pyramidal in form, with its apex pointing somewhat inward and upward. Seven of the bones of the head make up the orbit; the walls of which are lined with fatty tissue for the purpose of protection and support and to form an elastic bed for the eye. Synonyms: **Orbita; Eye Sockets.**

Orbita (*or'-bit a*). [Latin, *orbita* = a circle.] The bony cavity which serves the purpose of a socket into which the eye is placed. Synonyms: **Orbit; Eye Socket.**

Orbital (*or'-bit-al*). [Latin, *orbita* = a circle.] That which is related to the sockets of the eye. Tenon's capsule is sometimes known as the Orbital Fascia. The orbicular palpebrarum muscle is called the Orbital Muscle, and the top portion of the orbit is known as the Orbital Vault.

Orbito (*or'-bit o*). [Latin, *orbita* = a circle.] A Latin prefix indicating a connection relative to the eye sockets. That which shows a common relation between the eye and the orbit is spoken of as Orbito-Ocular, and that which relates to both the eyelid and the orbit is expressed as Orbito-Palpebral.

Orbitocele (*or'-bit-o-cele*). [Latin, *orbita* = a circle + *kele* = a tumor.] A tumified state of the orbits, or an abnormal enlargement or swelling of the tissues and structures which lie within the orbit. Synonyms: **Exophthalmos; Exophthalmus.**

Orchos (*or'-chos*). [Greek, *orchos* = the tarsus.] The cartilage belonging to the tarsus muscle.

Ordinary (*or'-din-a-ry*). [Latin, *ordinarius* = the usual order.] That which is in the regular order of things. The Ordinary Circle as distinguished from the extraordinary circle of the concentric circles upon the large disc of Javal's ophthalmometer reflected upon the cornea. The former is the regular and the latter the irregular or extra reflected image. The Ordinary Ray of Light in polarization is the ray which travels in the horizontal plane and whose vibrations are at right angles with the vertical plane, and which follows out more regularly the usual laws of refraction than the rays of light whose vibrations are in the vertical plane.

Origin (*or'-ig-in*). [Latin, *origo* = I begin.] Relative to the muscles, the firm end which is fixed and immovable. Five of the six muscles, together with the levator palpebra-superioris muscle, which control the movements of the eye, have their origin at the lesser wing of the sphenoid bone. The inferior oblique muscle has its origin at the floor of the orbit. The ciliary muscle has its origin in the canal of Schlemm. The orbicularis palpebrarum muscle has its origin at the mesal margin of the orbit. The origin of the tensor tarsi muscle is at the crest of the lacrymal bone.

Orobechos (*o-ro-bech'-os*). [Greek, *orobos* = a pea + *echos* = a sound.] A crackling sound caused by pressure on, or in passing the fingers over that portion of the eye which lies nearest the inner canthus.

Ortho (*or'-tho*). [Greek, *orthos* = a straight line.] A Greek prefix, indicating that which is normal.

Orthochromatic (*or-tho-chro-mat'-ic*). [Greek, *orthos* = normal + *chroma* = a color.] A photographic term indicating that the colors are normal or correct.

Orthometer (*or-thom'-e-ter*). [Greek, *orthos* = normal + *metron* = a measure.] An instrument employed for the purpose of determining the exact amount of the bulging forward of the eyes.

Orthophoria (*or-tho-pho'-ri-a*). [Greek, *orthos* = normal + *phoros* = tending.] A term devised by Dr. Geo. Stevens, of New York, to denote the normal tendency of the visual lines or a state in which the eyes are said to be in equilibrium relative to the muscles controlling the movements of the eyes.

Orthophthalmic (*or-thoph-thal'-mic*). [Greek, *orthos* = normal + *ophthalmos* = the eye.] That which pertains to the relief, operative or otherwise, of squint or strabismus.

(To be continued.)

At the last monthly meeting of the executive committee of the Pennsylvania Optical Society, J. F. Brinkerhoff, of West Philadelphia; H. W. Patterson, Salem, N. J., and J. F. Marchand, of Brooklyn, N. Y., were elected to serve as Examining Board for the ensuing year. The examination will be held in either February or March, and will be as heretofore—written, oral and the practical use of the trial case. D. V. Brown, the chairman of the bimonthly meetings of the Association, announced that a special meeting would be held on the evening of Tuesday, Nov. 20, at which original papers on optical subjects would be read.

The banquet of the Optical Society of the City of New York will be held Nov. 20 at the Marlborough Hotel, New York.

Horological Curiosities of Former Times at the Exposition.

[*Continued from page 1*]

the bizarre appearance of these movements they were mounted on a plate of glass, vertical, and consequently completely open. We give a sample in Fig. 3. This clock is in the retrospective horological exposition in the Esplanades des Invalides. It belongs to M. Borrel. The motive wheel is of exaggerated dimensions, and, like the other, extremely delicate in the cutting. It is the skeleton par excellence.

Fig. 4 represents a timepiece belonging to Paul Garnier, which is also exhibited in the retrospective department of the Class of Horology, in a show case containing remarkable clocks and watches of the same owner. This watch, if it can be so called, is a curiosity of the highest order. It might properly be assigned to the category of skeleton clocks of which we have just spoken. It has that characteristic extravagant fancy which required in execution a veritable feat of workmanship. This object was designed to be suspended from the neck by a chain. It was a kind of pectoral. The movement is placed between two plates of rock crystal set in a frame of gold. The whole is 0.07 meter in height, 0.065 meter in breadth and 0.005 meter in thickness. The wheels are arranged in the part which forms the head of a lyre and are completely open. The main spring is situated behind the dial, which is placed in the body of the lyre.

FIG. 4. SKELETON WATCH.

This consists of a hollowed out plated disk, on which appear two sets of 12 hours for the day and night respectively. The time is indicated by a full disk, which forms the background of the partly open one having the hours. The full disk is of blue enamel, dotted with heavenly bodies. At the extremities of its diameter are found on one side a sun and on the other a star. These point out the time alternately, their disk being carried round by the mechanism. The determination of the hours of the day and of the night is effected by the adjustment of one of the celestial bodies behind the eccentric portion of the dial, under which revolves the enameled disk. In this eccentric part there are small openings in which appear: in one, the days of the week; in another, the day of the month; in a third, the month, and finally, in the largest, a fixed plate, on which is engraved the name of the person for whom the watch was made. The movement is dated, "Paris, 1806," with the signature of "Bordier, watchmaker," a name well known at that time. This timepiece is curious rather than elegant, and its usefulness in giving the correct time could never have much exceeded the decorative effect which it still retains.

(To be continued.)

Lord Roberts has ordered from a London jeweler five watches of the kind known as "ironclads," for presentation to his Indian orderlies. The watches bear the following inscription: "Presented by Field Marshal Roberts to ——, his faithful and unwearied personal orderly throughout the South African campaign, 1900."

"B. A." Gold Shell Collar Buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

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MERCANTILE FOUNTAIN PENS. NONE BETTER!

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OF EXTRA QUALITY.
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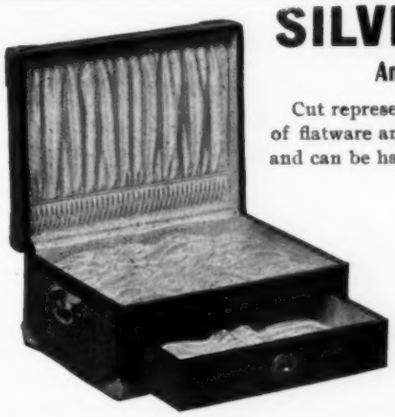

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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

SWEDISH AND NORWEGIAN ART GOODS.

MANY odd yet attractive pieces of Scandinavian art work are to be found among the Swedish and Norwegian lines of pottery and bric-à-brac imported by Mikael Samuel at his warerooms, 50 W. Broadway, New York. In the pottery are to be found new lines with artistic decorations very much on the order of Copenhagen, while among the other pieces are a number of flower and fern dishes in old Viking style. Hand-carved and hand-etched block tin here shown embraces a variety, or perfection of workmanship, by ards, mugs, jugs and urns that cannot fail to interest the jeweler. Hand-burned wood plaques and other ornamental pieces are also in a variety that attracts the attention of the visitor to these show rooms, and the line embraces some of the finest pieces in this ware now on the market. Mr. Samuel is soon to import an assortment of art goods from Finland and Russia never before shown in this country, for which he will be the sole American agent.

NEW EFFECTS IN PHOENIX LAMPS.

ORIENTAL effects predominate among the latest lamps shown by the Phœnix Glass Co., 15 Murray St., New York, whose exclusive productions have been well and favorably known in the jewelry trade for many years. Like all previous lines, the present collection embraces only fine pieces of the most attractive workmanship, and all are in designs and colorings that are unduplicated. Turkish, Persian and even Japanese and Chinese effects are to be found in attractive combinations of bright colors, while on a few lamps may be seen some pretty floral patterns, either snowballs in green and white, or chrysanthemum designs in many hues. All these lamps come with either *verd* or ebony finish metallic trimmings. Another line of lamps which this company are also showing consists of simply etched green or ruby glass.

FINE NOVELTIES IN CHINA.

THE Fall stock of Bawo & Dotter, 26-32 Barclay St., is now replete with everything in the way of fine novelties in china and glass that the jeweler can desire for his holiday trade. In their own "Elite" Limoges china they are showing an assortment of both staple pieces and novelties such as has never been equaled in extent, variety or perfection of workmanship, by any display of former years, while in their Bavarian, Imperial Austrian and other chinas are also to be found hosts of novelties of the most attractive kinds. Among other pieces to which special attention is now being called is the Lucania assortment of bread and butter plates of Imperial Austrian ware, and celery and other sets in their own cut glass. The former consist of a dozen plates, showing six old Vienna designs which are replicas of ancient and prized patterns, while the celery sets include a tray and six dips, decorated in the new Puerto Rico cutting. Both the plates and cut glass come handsomely cased in satin lined boxes.

THE RAMBLER.

Bust of Emperor Trajan.

REMARKABLE finds of art objects and trinkets from the Roman period are reported from Nish in Servia. While working on the new large bridge in Nish the workmen, in excavating the ground struck, at a depth of six meters, the head of a bronze statue, showing traces of gilding. Also a gold pin with a chain, as well as a star set with precious stones, were found. The bronze bust was immediately sent to the Servian National Museum at Belgrade, where the Servian archaeologist, Prof. Dr. Vitkovics, recognized it as that of the Roman Emperor, Trajan. The trinkets found with the statue also belong to the Roman imperial era.

A splendid collection of ceramics, Florentine bronzes, enamels, curios, miniatures, porcelains, royal Vienna vases, etc., from the Duranton, Malvern and Raoul Bernetti Galleries of Paris, were sold at auction at M. Thomas Sons', Philadelphia, Pa., a few days ago. There were specimens of Capo di Monte and Lowestoft that had been in the Duranton family 100 years. A rare old Dutch hall clock, with solid ormolu mountings and the works from the hand of Baspar of Amsterdam, brought a big figure. There were also sold a set of Royal Meissen candelabra, with flower work by Thiedeman, valued at $2,000; a pair of bleu-de-roi Sèvres vases, painted and scrolled in gold, and a Meissen dinner service formerly the property of the Marquis de la Jubian.

Sale of Art China.

ON Sept. 18 an important sale of china, works of art, etc., took place at Lyegrove, Chipping Sodbury, England. The goods were the property of Charles T. Jacoby. The first section consisted of antique china, including a fine lot of old blue and white Nankin. Some high prices were realized—a fine cylindrical vase and cover, 7½ inches high with shaped panels and painted plants, selling for £150. The same purchaser secured a pair of cylindrical shaped vases, 11½ inches high with painted dragons, for £140; a hawthorn pattern blob vase and cover sold for £50, and pear-shaped vase 16½ inches high fetched £60. Several lots of Chinese porcelain were sold as well as some very attractive pieces of egg-shell china. £35 was the price obtained for a pair of fine ruby-backed plates, beautifully painted. A pair of Satsuma vases were sold for £9, and a pair of white plates with painted dogs, birds, etc., brought £8 8s. Two magnificent vases were offered, but the first was withdrawn at £100, and in the case of the second the bidding ran up to £285, but the lot was not sold. A pair of yellow ground cisterns made £19; a fine "famille verte" was sold for £15; and a pair of old Persian plates made £10. The following day's sale was devoted to antique, Dresden, Vienna, Berlin, Worcester, Derby, Chester, Wedgwood and British wares. A sale of paintings, engravings and furniture followed.

The Evolution of the Drinking Glass.

DRINKING vessels are among the chief features of a well-laid table, and the evolution to the present styles and shapes has been so gradual (there have been so few radical changes since glass became the popular material) that many people believe that the drinking glass of long ago is the glass of to-day. But old prints and specimens show that the styles have changed and are constantly changing. The skull of a fallen foe was a favorite drinking vessel among the barbarous people, but as a wine holder the horn attained the greatest popularity. When in use for drinking purposes it was filled and passed from one to another, each person taking a draught. Wine was not taken freely except in company, and individual or small drinking vessels were made of gourds or melons, ostrich eggs, cocoanut shells, etc.; and these, because they could not stand when filled, were called tumblers, and it was the custom to empty them at one draught.

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WORKSHOP NOTES.

Rust Preventive.—Tools of steel or iron, which are little used, frequently become covered with rust. This may be prevented by the following process: Dissolve in the water bath 1 part of paraffine in 9 parts of refined petroleum. Put in a bottle. For use, apply on the articles a light coat with a brush. This composition may also be applied on large pieces.

To Render Fine Cracks in Tools Visible.—It is often of importance to recognize small cracks which appear in the metal of the tools. For this purpose it is recommended to moisten the fissured surface with petroleum; next rub and dry with a rag and rub again, but this time with chalk. The petroleum which has entered the cracks soon comes out again and the trace is plainly shown by the chalk.

Hardening Steel with Glycerine.—The glycerine employed must be of the density of 1.08 to 1.26 taken at the temperature of 150° Celsius. Its weight must be equal to about 6 times the weight of the pieces to be tempered. For "hard temper" add to the glycerine ½ to 4 per cent of sulphate of potash or of manganese, and for "soft temper" 1 to 10 per cent of chloride of manganese or 1 to 4 per cent of chloride of potassium. The temperature of the tempering bath is varied according to the results desired.

Blue Black Patina for "Bibelots."—Use a rather dilute solution of chloride of antimony in water and add a little free hydrochloric acid. Apply with a soft brush, allow the article to dry and rub with a flannel. If expense is no object, one may preferably employ a solution of chloride of palladium, which gives a magnificent blue black patina. It is necessary, however, to previously clean the articles thoroughly in a hot solution of carbonate of soda, in order to remove the dirt and greasy matter, which would prevent the patina from becoming fixed.

To Redress an Oil Stone.—All horologists will recall the tedious process they had to attend to, as apprentices, when it was necessary to re-dress their oil stone from the Levant or from America. Some rubbed it on a board with sand, others on a slab with emery, and the "most inspired" used a mill stone. The last medium is the swiftest. J. Beau, of Lyons, advises the abandonment of these old and laborious methods, and the re-dressing of the Levant or American stones on a sheet of emery paper previously glued on a board. If a convenient size is chosen, the most worn-off stone is re-dressed in a few minutes. It is well to use two numbers, one for the process and one for polishing. During the operation it is advisable to brush the emery sheet from time to time, for it becomes soiled as quickly as it does the work.

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